DOWNTOWN MANAGEMENT COMMISSION
February 1, 2016
5:30 pm
Regular Meeting
1777 West Conference Room, 1777 Broadway
AGENDA

1. Roll Call
2. Approval of January 4, 2016 Meeting Minutes
3. Public Participation
4. Police Update
5. Parks Update
6. BID Update
7. Update on Access Projections – Chris Hagelin
8. Matters from Commissioners
   a. Upcoming DMC Agendas
   b. DMC Priorities for 2016
   c. Council Liaisons
9. Matters from Staff
   a. City of Boulder Application for Special Event on the Pearl Street Mall Application Rules and Requirements – Merchandise Sales – Draft
   b. Representatives to TAB and PB Meetings
   c. Representatives for Parking Pricing Stakeholder Group
   d. Satellite Parking at Hospital
   e. 2017 Budget
   f. BVCP Survey and Focus Group Results
   g. DMC Openings – Deadline 2/18 - https://bouldercolorado.gov/boards-commissions/boards-commissions
   h. Packet Schedule
10. Action Summary

Attachments

- Meeting Minutes – December 7, 2015
- Sales and Use Tax Revenue Report – October 2015
- Sales and Use Tax Revenue Report – November 2015 - https://www-static.bouldercolorado.gov/docs/11-15-rev_rpt-final-1-201601251600.pdf
- Police Stats
- Downtown Boulder Open/Close List
- Council Liaisons
- Final DMC Council Priorities for 2016
- BVCP Survey and Focus Group Results
- DMC Camping Ban Submittal to Council
- City of Boulder Application for Special Event on the Pearl Street Mall Application Rules and Requirements – Merchandise Sales – Draft
- Weaver Hotline re: Camping Ban

Upcoming Meetings/Topics

DMC Meeting March 7, 2016 – 1777 West Conference Room
DBI Luncheon – February 5, 2016

Commissioner Terms

Crabtree:	2012-2017	Citizen at Large
Feldman:	2015-2020	Property Rep
tbd	2016-2018	Property Rep
Deans	2014-2019	Property Rep
Shapins	2013-2016	Citizen at Large

DMC 2016 Priorities:
- AMPS and Downtown Parking
- Civic Area Plan
- Homelessness
- Civic Use Pad
- Development of the CAGID Asset Plan
- Council Use of DMC's Advisory Feedback

CITY OF BOULDER, COLORADO
BOARDS AND COMMISSIONS MEETING MINUTES

NAME OF BOARD/COMMISSION: **DOWNTOWN MANAGEMENT COMMISSION**

NAME/TELEPHONE OF PERSON PREPARING SUMMARY: **Ruth Weiss – 303-413-7318**
NAMES OF MEMBERS, STAFF, AND INVITED GUESTS PRESENT:
BOARD MEMBERS: **CRABTREE, SHAPINS (absent), DEANS, FELDMAN**
STAFF: **WINTER, LANDRITH, JOBERT, PADDOCK, SMITH, WEISS, MARTIN, MATTHEWS**
GUESTS: **Sean Maher, Matt Kobzik**

TYPE OF MEETING: **Council Chambers** **January 4, 2016**

AGENDA ITEM 1 – Meeting/Roll Call: Called to order at 5:35 p.m.

AGENDA ITEM 2 – Approval of the December 7, 2015 Meeting Minutes: (see below)

AGENDA ITEM 3 – Public Participation: Matt Kobzik mentioned that he was interested in commission meetings and attended.

AGENDA ITEM 4 – Police Update: Paddock said arrests were down in December 2015. There was a lot of DUI enforcement at the end of the year. Summonses were down as well. Municipal arrests were up. Five new officers began today.

AGENDA ITEM 5 – Parks Update: Martin said Top Gun is contracted to help with trash on the mall. Martin continued with the removal of camps and making the parks and open space clean and accessible. Martin said the Civic Area work is ongoing, some changes to occur this summer. Consultants are working on construction level drawings. Deans asked if there was an increase in visitors. Martin replied affirmatively. Martin said opportunities to keep the Civic Area active are being examined.

AGENDA ITEM 6 – BID Update: Maher is excited to have an ice rink in the Civic Area. Maher said it wasn't a particularly busy season with visitor traffic was down 5% in December from last year. Maher mentioned the student banner kick off next week at West Flanders Brewery. DBI Awards Luncheon will be on February 5th. Holiday lights will be coming down next week. Maher said that there is a camping ban in Boulder right now. The Human Rights Commission will be asking council to lift the ban that would make it legal to camp in Boulder's city parks. DBI is going to actively oppose it. Feldman asked for DBI's position on camping. Maher responded that DBI is advocating strong support for Homeless Service Provider Coalition (BOHO, the Bridge House and the homeless shelter). Maher continued that between these three organizations, there is plenty of capacity to provide safe, warm, dry places for the current homeless population; therefore, there is no reason to legalize camping.

AGENDA ITEM 7 - Matters from the Commissioners: Deans said that Maher has asked the commission to consider endorsing DBI's position to not lift the ban on camping. Feldman said he doesn't support any long term camping in the downtown or civic area and law enforcement needs mechanisms to address it. Crabtree said, having not read the DBI letter, he would support Maher's letter. Deans' agreed that the ban was enacted several years ago and agrees with Maher that there is a mechanism to have people stay indoors in bad weather/winter. Deans said that she does not have personal knowledge that there is sufficient room for everyone. Deans moved to support DBI in recommending that the ban in Boulder on camping in parks be retained. Feldman modified the motion to say that the ban remains in place while council considers other mechanisms to deal with the issue. Deans seconded and all commissioners were in favor.
Winter said that a matrix of the district meetings for the rest of the year is being created and wondered what this commission is considering. Winter wanted the commission feedback on this year's priorities. Crabtree questioned the commission retreat date. Winter replied that it will be held when the new commissioners are appointed. Crabtree said priorities should include downtown education to boards and the public; parking vitality and connectivity; parking awareness per Deans; Feldman said access education for boards and public. 1 - Educational awareness and outreach related to parking and access; 2- importance of cars downtown; and, 3- homelessness/transients camping issues, smoking

issues. Crabtree and Feldman will work on the precise wording and get it back to Winter.

AGENDA ITEM 8 – Matters from the Staff: Winter mentioned the draft form of Community Vitality's 2016 priorities and added that many items are already in process. Winter said that the new department, Community Vitality, is creating a vision and strategies for 2016. Crabtree asked if there should be education of district access of parking. Education and outreach was added to the Access and Parking Management Strategy Phase 2. Deans offered that staffs in other areas and boards need to understand parking needs in downtown along with other modes. Feldman questioned the CAGID replacement of permitting systems. Winter said the current gate access system software needs replacement.
Winter said that the civic area parking changes are coming up on January 19 with pay by license plate and there will be changes to the amount of free parking that people can receive as well as changes to city employee parking. Changes will be made to the library parking program. Feldman asked if there will be monitoring and analysis to avoid right sizing issues and Winter said that utilization will be monitored. Rates are going up for city employee parking and an opportunity for city employees to park at the hospital site on North Broadway.
Landrith said that city employees have access to over 200 parking spaces and currently there is no charge for employees to park at the satellite parking location at the hospital.
Crabtree offered appreciation to Deans for the DMC priorities letter submittal to city council. Winter said that the Infographic will be getting more refined by Smith.

AGENDA ITEM 9 – Action Items:
2016 DMC priorities draft to Winter from Feldman/Crabtree
Attendance to the DBI luncheon
Camping ban motion to city council - Deans

Meeting adjourned at 6:15 pm.

ACTION ITEMS:

MOTION: Feldman motioned to approve the December 7, 2015 meeting minutes with one correction to the minutes. Crabtree seconded the motion. All commissioners were in favor and the motion passed unanimously 3 – 0 (Shapins absent).

MOTION: Deans moved to support DBI in recommending that the ban in Boulder on camping in parks be retained. Feldman modified the motion to say that the ban remains in place while council considers other mechanisms to deal with the issue. Deans seconded and all commissioners were in favor.

February 1, 2016 | **1777 West Conference Room** | **Regular Meeting**

APPROVED BY: DOWNTOWN MANAGEMENT COMMISSION

Attest:
Ruth Weiss, Secretary

____
Sue Deans, Chair

City of Boulder
Sales & Use Tax Revenue Report
October, 2015

Issued December 21, 2015

This report provides information and analysis related to 2015 Year-to-Date (YTD) sales and use tax collections. Results are for actual sales activity through the month of October, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Patrick Brown, Revenue & Licensing Officer, at (303) 441-3921 or brownp@bouldercolorado.gov.

PLEASE NOTE: Pursuant to a vote in November of 2014, the sales and use tax rate changed on January 1, 2015 from 3.56% to 3.86%. The additional 0.30% tax was approved for a three year period and is earmarked for "Community Culture and Facilities." Actual dollars collected in the report may show as being higher in 2015 solely because of that tax rate increase. However, the percentage changes included in this report have been "normalized" to be able to compare the actual increase or decrease for this year compared to the same period in 2014 as if the rates were the same. This "normalized" percentage better reflects the underlying economic activity in the city and enables city staff to more readily determine if revenue targets are being met.

REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, "normalized" Sales and Use Tax has increased from the comparable 2014 base by 5.09%.

TABLE 1
"NORMALIZED" ACTUAL SALES AND USE TAX REVENUE
(Adjusted to exclude change in tax rate)

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	4.77%	77.95%
Business/Consumer Use Tax	(4.54%)	9.88%
Construction Use Tax	20.62%	9.21%
Motor Vehicle Use Tax	6.87%	2.96%
Total Sales & Use Tax	**5.09%**	**100.00%**

Any time a new commodity (such as recreational marijuana) becomes taxable, it generates additional revenue and increases the prior year revenue "base," but the percentage increase in revenue may distort perception of the strength of the underlying economy. For that reason, Table 2 is presented to illustrate "normalized" sales and use tax revenue excluding revenue from the sale of recreational marijuana. The increase in the "traditional" sales tax base is almost a full percentage point lower than that including recreational marijuana. Since recreational marijuana will be included in the 2015 "base," future revenue increases will not include the positive tax impact of this added taxable commodity. Also, September included a State of Colorado "marijuana sales tax holiday" (10% retail sales tax charged to the consumer and 15% of the excise tax paid by the cultivator when the product was transferred to the seller) where State taxes were not charged. The resulting lower price may have redistributed some anticipated future sales into September.

TABLE 2
"*NORMALIZED*" ACTUAL SALES AND USE TAX REVENUE, *EXCLUDING REVENUE FROM THE SALE OF RECREATIONAL MARIJUANA*
(Adjusted to exclude change in tax rate)

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	3.75%	77.56%
Business/Consumer Use Tax	(4.77%)	10.04%
Construction Use Tax	20.62%	9.39%
Motor Vehicle Use Tax	6.87%	3.02%
Total Sales & Use Tax	**4.28%**	**100.00%**

COMMUNITY, CULTURE AND SAFETY FACILITIES TAX

For October 2015 YTD, the newly enacted Community, Culture and Safety Facilities Tax (an additional 0.30%, effective for 3 years beginning January 1, 2015) has generated $7,818,178. This tax is dedicated to fund a variety of projects in the Civic area along the Boulder Creek Path and on University Hill as well as improvements for several culturally oriented projects. It will also fund pedestrian safety lighting improvements along Baseline Road at the entrance to Chautauqua Park.

DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to identify trends in the various retail categories. While this information is useful, it is important to remember that relatively small aberrations (like the timing of remittances by certain vendors) can make relatively large monthly variances.

Retail Sales Tax – October YTD retail sales tax revenue was up 4.77% from that received in 2014. It is important to note that any significant sales of recreational marijuana did not begin until the second quarter of 2014. Therefore, comparisons are not "apples to apples" for the first quarter.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
6.50%	9.40%	8.54%	4.87%	2.81%	3.00%	6.41%	5.76%	0.36%	1.65%

Food Stores - YTD retail sales tax revenue for food stores was up 7.04% from that received in 2014. This large increase is primarily due to companies who file thirteen four-week periods instead of reporting monthly. Companies who file thirteen four-week periods do so because of reporting purposes. Each reporting period has the same number of days in the period. Since the city reports monthly, there is one month out of the year where our report contains two filing periods.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
46.51%	8.69%	2.00%	1.77%	0.70%	8.22%	3.74%	5.10%	(1.43%)	3.88%

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 13.00% of sales/use tax) and are often an indicator of the health of the economy in the city. This discretionary category is often correlated with disposable income and consumer confidence. Total October YTD retail tax at Eating Places is up by 6.69%.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
4.82%	10.46%	6.98%	4.87%	11.00%	0.98%	10.84%	11.61%	(1.66%)	7.76%

Apparel Stores - YTD retail sales were up by 6.06%. The significant increase in April is due to multiple circumstances. Timing was an issue with one large vendor who did not remit in April of 2014. Multiple other vendors also improved their performance during the month

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
(29.55%)	15.03%	(1.28%)	53.97%	2.21%	16.20%	(3.11%)	(4.20%)	(9.86%)	27.94%

General Retail sales are up by 3.12% YTD. The large variance October is primarily due to timing where one large retailer remitted two tax payments in 2014 and only one in 2015.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
1.97%	3.75%	3.02%	4.94%	8.42%	5.55%	5.39%	7.96%	18.56%	(26.01%)

Public Utilities (primarily retail sales tax on natural gas and electricity) are up by 1.25% YTD. Tax on Public Utilities comprises over 4% of total sales and use tax revenue. Even if rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use. According to a 2006 study by the City of Boulder, commercial and industrial sector energy use makes up 83% of Boulder's energy use.

TOTAL MARIJUANA REVENUE

The latest new revenue categories for the City of Boulder are the sale of both medical and recreational marijuana. These sources represented 1.07% and 1.14% of the total sales/use tax collected respectively in 2014.

The sale of medical marijuana generates:

- 3.86% sales and use tax on product sales paid by the purchaser and/or costs of any construction materials, furniture, fixtures, or equipment paid by the business.

The sale of recreational marijuana generates:

- 7.36% sales tax on product sales paid by the purchaser (3.86% base and 3.50% additional).
- 7.36% use tax on the cost of any construction materials, furniture, fixtures, or equipment paid by the business (3.86% base and 3.50% additional).
- A 5.00% excise tax paid by the grow facility when shipping product to dispensaries and/or marijuana infused product facilities.
- A "share-back" of certain State of Colorado revenue. The State collects a 10.00% tax on recreational marijuana sales and "shares back" 15.00% of that 10.00% to each city where such revenue is generated.

A summary of all year-to-date 2015 marijuana related revenue follows:

Total October YTD Marijuana Related Revenue			
Medical marijuana:			
3.86% Sales/Use Tax	$996,379		
Sub-total Medical marijuana revenue		$996,379	
Recreational marijuana			
3.86% Base Sales/Use Tax	1,055,710		
3.50% Additional Sales/Use Tax	957,083		
5.00% Excise Tax	843,886		
State Share-back	360,608		
Sub-total Recreational Marijuana revenue		$3,217,287	
TOTAL MARIJUANA RELATED REVENUE			$4,213,666

While the City's base 3.86% sales/use tax is distributed to City funds based upon various past voter decisions, certain other revenue has been dedicated to cover incremental costs related to the sale and use of marijuana in the City of Boulder. Year-to-date collections for these dedicated revenue sources follow:

Total October YTD "Incremental" Recreational Marijuana Related Revenue		
3.50% Additional Sales/Use Tax	$957,083	
5.00% Excise Tax	843,886	
State "Share-back"	360,608	
TOTAL "INCREMENTAL" RECREATIONAL MARIJUANA REVENUE		$2,161,577

Medical Marijuana Retail Sales Tax

Total October YTD retail sales tax revenue collected in this category is down by 20.83% from the same period in 2014. The retail percentage change by month is presented below.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
26.96%	(7.57%)	(9.21%)	(1.96%)	(16.06%)	(16.23%)	(26.71%)	(38.60%)	(42.17%)	(44.61%)

Recreational Marijuana Retail Sales Tax

The first remittances in 2014, related to sales of recreational marijuana, were received in the month of February. Significant retail establishments were not open until April of 2014. Therefore, increases for the first quarter of 2015 are not representative due to the non-existent or low comparative base.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
na	na	82.89%	60.56%	42.84%	38.64%	49.71%	51.91%	57.84%	54.22%

Significant YTD increases / decreases by sales/use tax category are summarized in Table 3.

TABLE 3

2015 YTD RETAIL SALES TAX (% Change in Comparable YTD Collections)	
STRENGTHS:	WEAKNESSES:
▪ Food Stores up by 7.04% (January had two returns for each store by a 13 period filing taxpayer)	▪ UHGID (the "hill") down by 5.07%
▪ Eating Places up by 6.69%	▪ Transportation/Utilities down by 7.13%
▪ Apparel Stores up by 6.06%	▪ Medical Marijuana down by 20.83%
▪ Home Furnishings up by 3.37%	▪ Consumer Electronics down by 8.35%
▪ General Retail up by 3.12%	▪ Table Mesa down by 2.00%
▪ Automotive Trade up by 2.19%	▪ Out of State down by 1.11%
▪ Computer Related Business up by 24.97%	▪ N. Broadway Annex by 2.46%
▪ All Other up by 7.22%	
▪ Recreational Marijuana up by 74.36%	
▪ Downtown up by 8.31%	
▪ N. 28th St Commercial up by 14.22%	
▪ University of Colorado up by 9.56%	
▪ Basemar up by 4.23%	
▪ BVRC (excl 29th St) up by 3.25%	
▪ Twenty-Ninth St up by 4.51%	
▪ The Meadows up by 11.54%	
▪ All Other Boulder up by 7.51%	
▪ Metro Denver up by 10.63%	
▪ Pearl Street Mall up by 14.72%	
▪ Gunbarrel Commercial up by 15.28%	
▪ Boulder Industrial up by 6.88%	

2015 USE TAX (% Change in YTD Comparable Collections)	
STRENGTHS:	WEAKNESSES
▪ Construction Use Tax up by 20.62% (when adjusted to exclude dedicated Boulder Junction tax in both years, up by 26.37%)	▪ Business Use Tax down by 4.54%
▪ Motor Vehicle Use Tax up by 6.87%	

BUSINESS USE TAX

October 2015 YTD Business Use Tax is down by 4.54%. This tax category can be very volatile as it is associated primarily with the amount and timing of purchase of capital assets by businesses in the city and the amount and timing of audit revenue. The Leeds Business Confidence Index has slipped for two quarters in a row. This may have had an impact on capital expenditures by businesses.

MOTOR VEHICLE USE TAX

October YTD Motor Vehicle Use Tax is up by 6.87%, this tax category applies to the purchase of vehicles registered in the city. As individuals and businesses became more confident about jobs and the economy, they have replaced their vehicles and thus reduced the average age of their fleet. 2014 was a strong year for motor vehicle sales, but the change reversed in late 2014 and early in 2015 as the average age of the total vehicle fleet in the city declined and the comparative numbers from the prior year became more difficult to meet or exceed. Both November and December 2014 results were negative (down 17.88% and 12.16% respectively when compared to the very strong sales in the comparative months of 2013) and comparative results continued to be negative through May of 2015. Comparative revenue in this category began to increase again in June 2015 and has continued this increase into October. If the economy remains strong, we may see revenue in this category flatten or even increase for the total year.

CONSTRUCTION USE TAX

Construction Use Tax is up by 20.62% YTD. This is a very volatile tax category as it depends upon the number and timing of construction projects in any given period. Revenue in this category assumes "base" number of projects will continue indefinitely, plus revenue from large projects in the "pipeline" (based upon a review of information from the City Planning Department and the CU Capital Improvement Plan). Even when we know projects are pending, the timing of payment of Construction Use Tax can occur in the prior or subsequent year to the planned construction date. We are currently in a strong period for large project construction in the City but know that this level of activity cannot continue forever. Therefore, it is important that we not commit to ongoing operating expenses from this revenue source, as it will eventually decline. August includes significant revenue from permitting related to construction of below-grade parking structures for two new hotels.

ACCOMMODATION TAX

October Accommodation Tax revenue is up by 9.47% from the same period in 2014. The hotel industry in Boulder is in a state of flux. It is uncertain when new properties in the pipeline will open. Some upward adjustment in room and occupancy rates has occurred during the transition when the total number of rooms available in the City was down slightly. The Rocky Mountain Lodging Report for August indicated the occupancy rate for Boulder was 87%. Some of the changes follow:

- America Best Value – closed March 2014 (to be converted to student housing)
- Golden Buff – closed December 2013 (to be redeveloped into two hotels)
- Boulder Outlook – closed November 2014
- Hyatt Place Depot Square – opened in April 2015
- Embassy Suites and Hilton Garden Inn (old Golden Buff location) under construction
- Other Planned Properties – in concept or site review

ADMISSIONS TAX

Year-to-date 2015 Admission Tax revenue is up by 15.54% from the same period in 2014. Admissions Tax collections are dependent on the number of taxable productions and events held in the City and the level of attendance at such events.

TRASH TAX

October 2015 YTD Trash Tax receipts are up by 0.75%. On-going Trash Tax remittances are due on a quarterly basis. Variances also occur when smaller trash collection companies work levels vary, due primarily to pickups related to larger construction projects.

REVIEW OF VARIOUS ECONOMIC DATA & PREDICTIONS FOR THE FUTURE

An October 17 article from *Zacks Research* on the National Retail Federation site includes the following prediction:

> **Retail Sales Data -** The retail sector saw a bloodbath on Friday following a slew of weak reports from retailers ranging from department to dollar stores. Additionally, the soft October retail sales data added to the woes. With Thanksgiving less than two weeks away and Christmas coming up in six weeks, the growth prospects for the upcoming holiday season suddenly look dull. After a flat September, retail sales barely rose 0.1% in October, falling short of the market expectation of 0.3% growth. The lackluster growth can be blamed on a surprise decline of 0.5% in auto sales, implying that cheap gasoline failed to spur consumer spending as expected. Notably, consumer spending accounts for more than two-thirds of demand in the U.S. economy.

Because of slower than projected growth in the first half of 2015, the *National Retail Federation* has revised its 2015 forecast:

> The NRF has issued a revised retail sales tax forecast for 2015, lowering its anticipated figures due to unexpected slow growth during the first half of the year. The original NRF forecast in February predicted a 4.1 percent growth in retail sales over 2014, but the new revision lowers the forecast to 3.5%.
>
> A U.S. Department of Commerce report on June sales noted that sales were down. Excluding autos, gas, building materials and restaurants, core retail sales fell 0.1 percent in June after an increase of 0.7 percent in May. The report precipitated the NRF revision. NRF calculations found that sales during the first six months of 2015 saw 2.9 percent growth, with an anticipated increase at a more positive pace of 3.7 percent over the next five months.

The national Conference Board *Consumer Confidence Index®* has declined again in November:

> The Conference Board ***Consumer Confidence Index®***, which had decreased moderately in October, declined further in November. The Index now stands at 90.4 (1985=100), down from 99.1 in October. The Present Situation Index decreased from 114.6 last month to 108.1 in November, while the Expectations Index declined to 78.6 from 88.7 in October.
>
> "Consumer confidence retreated in November, following a moderate decrease in October," said Lynn Franco, Director of Economic Indicators at The Conference Board. "The decline was mainly due to a less favorable view of the job market. Consumers' appraisal of current business conditions, on the other hand, was mixed. Fewer consumers said conditions had improved, while the proportion saying conditions had deteriorated also declined. Heading into 2016, consumers are cautious about the labor market and expect little change in business conditions."

The preliminary results of the December 2015 *University of Michigan Consumer Sentiment Index* were largely unchanged:

	Dec 2015	Nov 2015	Dec 2014	M-M Change	Y-Y Change
Index of Consumer Sentiment	**91.8**	91.3	93.6	+0.5%	-1.9%
Current Economic Conditions	**107.0**	104.3	104.8	+2.6%	+2.1%
Index of Consumer Expectations	**82.0**	82.9	86.4	-1.1%	-5.1%

While the preliminary December reading was largely unchanged from last month, consumers evaluated current economic conditions more favorably and expected future prospects less favorably. In a repeat of last month's findings, all of the early December gain was recorded among households with incomes in the bottom two-thirds (+2.7%), while the Sentiment Index among consumers with incomes in the top third declined (-4.4%). Importantly, the survey recorded persistent strength in personal finances and buying plans, while the largest loss was in how consumers judged prospects for the national economy during the year ahead. Overall, the Sentiment Index has averaged 92.9 during 2015, the highest since 2004, with only 10 higher yearly averages in the past half century. The data continue to indicate that real consumer expenditures will grow by 2.8% in 2016 over 2015.

According to an October 1, 2015 article in *BizWest*, Colorado business leaders' confidence has slipped for the second quarter in a row:

Colorado business leaders' confidence, despite remaining positive overall, weakened for the second quarter in a row, according to the latest Leeds Business Confidence Index. The index shows an overall reading of 53.5 entering the fourth quarter. That's down from 58.3 entering the third quarter. Readings of 50 or higher are considered positive, and the overall index has remained in positive territory for 16 quarters in a row now.

The reading for confidence in the national economy slid seven points. Confidence in profit expectations saw the next largest slide, from 58.3 last quarter to 53.6, while capital expenditures fell 4.5 points and sales expectations 4.3 points.

A December article by Clif Harold of the Boulder Economic Council highlights some of the positive changes in Boulder since the Great Recession of 2007-2009:

The Boulder Economic Council, the economic vitality arm of the Boulder Chamber, has been monitoring trends in Boulder's economy for nearly two decades. We track key economic indicators throughout the year and over time. For example, at the end of 2010, Boulder County's unemployment rate was 7.1 percent; today it's 2.6 percent. The median price of a single-family home in 2010 was $535,000 and today it's $735,000. Commercial real estate vacancy rates are half or less than they were in 2010: Office vacancy rates were 10.2 percent five years ago, and today they're 4.3 percent. Retail vacancy rates were 7 percent then, and today just 1.8 percent. Industrial vacancy was 7.4 percent and now 2.6 percent.

These trends reflect economic activity that makes the Great Recession seem almost like ancient history. Drill a little deeper and the stories about business expansions, acquisitions and investments put a more recognizable face on recent changes in Boulder's economy. Companies such as the Zayo Group, Rally Software and Nivalis Therapeutics went public through IPOs, raising more than a half billion dollars in equity. Twitter, CA Technologies Hain Celestial and Boulder Brands acquired local startup successes Gnip, Rally Software, Rudi's Organic Bakery, and EVOL Foods, respectively. Uber purchased Microsoft's Bing mapping divisions in Boulder and Longmont. After acquiring startup company @Last Software nearly a decade ago, Google recently announced plans to expand significantly its campus in Boulder. In September, AstraZeneca closed on its acquisition of Amgen's large laboratory facility by the Boulder airport.

Although retail sales taxes are collected and remitted on some retail purchases (primarily those with brick and mortar stores in the City or State), many go untaxed. Therefore, it important to follow trends in this sales category. IBM's annual *Online Retail Readiness Report* published in April of 2015, based upon a Forrester Research Study includes the following:

> The e-commerce industry is steadily growing, faster than expected. A previous report from 2010 didn't expect the industry to top $300 billion until 2017. By the end of this year, the industry is projected to reach nearly $334 billion in consumer spend.
>
> As e-commerce grows overall, holiday spending is increasing as well, though at a slower rate. A study by the National Retail Federation shows that shoppers spent more both in store and online during the 2014 holiday season (which includes November and December sales). Overall online spend amounts to just one-sixth of in-store spend, but it's increasing faster year-over-year. Online sales grew 6.8 percent over 2013, while in-store sales grew 4 percent over 2014.

According to a September 16, 2015 article in the *Denver Business Journal*, Xcel Energy bills are expected to drop significantly in the coming months. (Retail sales tax on the sale of natural gas and electricity make up over 4.0% of Sales/Use Tax revenue.)

> Low commodity prices for natural gas....(will result in) the average monthly gas bill during October, November, and December to be 20% less than the average bills during the same three months of 2014.
>
> On the electricity side of the bill, the change will be smaller. Electricity bills are expected to be about 2% lower in during the fourth quarter of 2015.

Total Net Sales/Use Tax Receipts by Tax Category	OCTOBER YTD Actual 2014	2015	% Change	% of Total
Sales Tax	72,974,935	82,895,225	4.77%	77.95%
Business Use Tax	10,151,244	10,506,656	-4.54%	9.88%
Construction Sales/Use Tax	7,490,983	9,797,121	20.62%	9.21%
Motor Vehicle Use Tax	2,716,528	3,147,897	6.87%	2.96%
Total Sales and Use Tax	**93,333,690**	**106,346,899**	**5.09%**	**100.00%**

Total Net Sales/Use Tax Receipts by Industry Type	OCTOBER YTD Actual 2014	2015	%Change	% of Total
Food Stores	11,929,477	13,758,849	6.37%	12.94%
Eating Places	12,089,281	14,017,587	6.94%	13.18%
Apparel Stores	3,340,980	3,837,746	5.94%	3.61%
Home Furnishings	2,376,108	2,664,035	3.40%	2.51%
General Retail	18,035,364	20,140,357	2.99%	18.94%
Transportation/Utilities	7,145,540	7,272,789	-6.13%	6.84%
Automotive Trade	6,506,325	7,336,937	4.00%	6.90%
Building Material-Retail	3,316,120	3,628,507	0.92%	3.41%
Construction Firms Sales/Use Tax	6,920,306	9,265,944	23.49%	8.71%
Consumer Electronics	2,012,533	2,045,632	-6.26%	1.92%
Computer Related Business Sector	5,577,428	5,956,937	-1.50%	5.60%
Rec Marijuana	1,055,822	2,012,793	75.82%	1.89%
Medical Marijuana	996,379	873,035	-19.19%	0.82%
All Other	12,032,028	13,535,753	3.75%	12.73%
Total Sales and Use Tax	**93,333,690**	**106,346,899**	**5.09%**	**100.00%**

Total Net Sales/Use Tax Receipts by Geographic Area	OCTOBER YTD Actual 2014	2015	% Change	% of Total
North Broadway	1,136,013	1,339,909	8.78%	1.26%
Downtown	7,346,611	8,308,007	4.30%	7.81%
Downtown Extension	638,007	638,946	-7.64%	0.60%
UHGID (the "hill")	1,033,687	1,061,240	-5.31%	1.00%
East Downtown	744,915	720,790	-10.76%	0.68%
N. 28th St. Commercial	4,185,790	5,198,940	14.55%	4.89%
N. Broadway Annex	391,078	413,305	-2.53%	0.39%
University of Colorado	992,548	1,022,951	-4.95%	0.96%
Basemar	2,296,462	2,576,047	3.46%	2.42%
BVRC-Boulder Valley Regional Center	18,377,829	21,166,465	6.22%	19.90%
29th Street	6,800,377	7,679,270	4.15%	7.22%
Table Mesa	2,173,161	2,323,582	-1.39%	2.18%
The Meadows	821,144	944,947	6.13%	0.89%
All Other Boulder	5,744,807	7,826,215	25.64%	7.36%
Boulder County	1,013,751	1,096,344	-0.26%	1.03%
Metro Denver	3,107,051	5,662,916	68.09%	5.32%
Colorado All Other	286,159	1,197,207	285.86%	1.13%
Out of State	8,641,341	8,435,671	-9.97%	7.93%
Airport	44,839	1,198,114	2364.36%	1.13%
Gunbarrel Industrial	6,892,580	5,348,075	-28.44%	5.03%
Gunbarrel Commercial	995,317	1,211,841	12.29%	1.14%
Pearl Street Mall	2,697,554	3,388,188	15.84%	3.19%
Boulder Industrial	8,702,713	9,627,140	2.02%	9.05%
Unlicensed Receipts	1,225,690	454,585	-65.79%	0.43%
County Clerk	2,716,528	3,147,897	6.87%	2.96%
Public Utilities	4,327,737	4,358,308	-7.12%	4.10%
Total Sales and Use Tax	**93,333,690**	**106,346,899**	**5.09%**	**100.00%**

Miscellaneous Tax Statistics	OCTOBER YTD Actual 2014	2015	% Change in Taxable
Total Food Service Tax	530,608	555,176	4.63%
Accommodations Tax	5,244,773	5,741,450	9.47%
Admissions Tax	433,459	500,840	15.54%
Trash Tax	1,356,810	1,367,038	0.75%
Disposable Bag Fee	207,603	199,442	-3.93%
Rec Marijuana Excise Tax	334,735	843,886	152.11%

USE TAX BY CATEGORY — USE >< SALES — SALES TAX BY CATEGORY

USE TAX BY CATEGORY OCTOBER YTD Actual				SALES TAX BY CATEGORY OCTOBER YTD Actual		
2014	2015	% Change	Standard Industrial Code	2014	2015	% Change
145,038	81,371	-48.26%	Food Stores	11,784,439	13,677,477	7.04%
139,879	194,479	28.23%	Eating Places	11,949,402	13,823,108	6.69%
14,103	11,740	-23.23%	Apparel Stores	3,326,877	3,826,005	6.06%
21,625	25,102	7.06%	Home Furnishings	2,354,483	2,638,933	3.37%
2,260,484	2,502,858	2.12%	General Retail	15,774,880	17,637,499	3.12%
306,546	385,911	16.11%	Transportation/Utilities	6,838,994	6,886,878	-7.13%
2,783,807	3,212,359	6.43%	Automotive Trade	3,722,518	4,124,578	2.19%
11,206	19,084	57.07%	Building Material-Retail	3,304,915	3,609,423	0.73%
6,607,398	8,853,699	23.58%	Construction Sales/ Use Tax	312,908	412,245	21.51%
41,447	86,945	93.47%	Consumer Electronics	1,971,085	1,958,688	-8.35%
3,970,766	3,779,874	-12.21%	Computer Related Business	1,606,662	2,177,063	24.97%
10,040	35,732	228.24%	Rec Marijuana	1,045,782	1,977,060	74.36%
23,447	37,855	48.90%	Medical Marijuana	972,932	835,180	-20.83%
4,022,970	4,224,665	-3.15%	All Other	8,009,058	9,311,087	7.22%
20,358,755	**23,451,674**	**6.24%**	**Total Sales and Use Tax**	**72,974,935**	**82,895,225**	**4.77%**

USE TAX BY CATEGORY OCTOBER YTD Actual				SALES TAX BY CATEGORY OCTOBER YTD Actual		
2014	2015	% Change	Geographic Code	2014	2015	% Change
57,625	100,572	60.96%	North Broadway	1,078,388	1,239,337	5.99%
1,590,757	1,548,217	-10.24%	Downtown	5,755,854	6,759,790	8.31%
45,507	335	-99.32%	Downtown Extension	592,501	638,612	-0.59%
34,662	32,910	-12.43%	UHGID (the "hill")	999,025	1,028,330	-5.07%
167,743	98,616	-45.78%	East Downtown	577,171	622,174	-0.58%
82,175	117,020	31.34%	N. 28th St. Commercial	4,103,615	5,081,919	14.22%
12,462	12,875	-4.72%	N. Broadway Annex	378,616	400,430	-2.46%
139,654	9,818	-93.52%	University of Colorado	852,894	1,013,133	9.56%
569,291	624,192	1.12%	Basemar	1,727,171	1,951,855	4.23%
301,700	929,275	184.07%	BVRC	18,076,129	20,237,190	3.25%
76,260	59,784	-27.70%	29th Street	6,724,117	7,619,486	4.51%
30,650	46,985	41.38%	Table Mesa	2,142,511	2,276,597	-2.00%
72,807	39,919	-49.43%	The Meadows	748,337	905,028	11.54%
2,625,566	4,190,264	47.19%	All Other Boulder	3,119,241	3,635,951	7.51%
188,127	221,399	8.54%	Boulder County	825,625	874,945	-2.26%
521,639	2,561,532	352.89%	Metro Denver	2,585,411	3,101,384	10.63%
81,056	725,156	725.10%	Colorado All Other	205,103	472,051	112.27%
981,660	222,574	-79.09%	Out of State	7,659,681	8,213,097	-1.11%
20,751	1,164,642	5076.26%	Airport	24,087	33,472	28.16%
5,964,475	4,344,649	-32.82%	Gunbarrel Industrial	928,104	1,003,426	-0.29%
31,152	6,691	-80.19%	Gunbarrel Commercial	964,164	1,205,150	15.28%
34,162	75,150	102.88%	Pearl Street Mall	2,663,392	3,313,037	14.72%
2,990,668	3,007,706	-7.25%	Boulder Industrial	5,712,045	6,619,434	6.88%
896,674	57,609	-94.07%	Unlicensed Receipts	329,016	396,976	11.28%
2,716,528	3,147,897	6.87%	County Clerk	0	0	NA
125,002	105,886	-21.88%	Public Utilities	4,202,735	4,252,421	-6.68%
20,358,755	**23,451,674**	**6.24%**	**Total Sales and Use Tax**	**72,974,935**	**82,895,225**	**4.77%**

TOTAL CITY SALES AND USE TAX COLLECTIONS

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV
RETAIL SALES TAX	2008	5,197,400	5,105,109	6,005,946	5,331,447	5,488,450	6,572,335	5,508,796	6,258,640	6,620,535	5,382,779	5,255,155
Rate3.41%	2009	4,919,570	4,659,632	5,850,038	5,077,648	5,131,444	6,428,343	5,206,770	5,790,533	6,093,314	5,170,325	4,735,769
	2010	4,576,034	5,386,190	6,196,697	5,320,225	5,470,595	6,895,283	5,522,076	5,943,315	6,855,385	5,652,938	5,240,211
	2011	5,394,367	5,132,437	6,692,597	5,630,200	5,708,608	7,016,826	5,580,953	6,531,707	7,286,644	5,765,805	5,830,545
	2012	5,363,541	5,129,096	6,754,740	5,599,150	5,988,770	7,304,270	5,551,489	7,062,958	7,502,227	6,188,194	5,693,025
	2013	5,557,163	5,824,808	7,171,949	5,707,649	6,197,302	7,968,604	6,161,076	6,944,797	7,500,133	6,591,707	5,934,326
Rate 3.56%	2014	5,965,991	6,438,048	7,706,036	6,619,759	6,990,628	8,303,288	7,020,977	7,893,039	8,584,506	7,452,664	7,031,634
Rate 3.86%	**2015**	6,889,039	7,636,464	9,068,947	7,527,277	7,792,804	9,273,066	8,100,335	9,051,520	9,341,520	8,214,253	
Change from prior year (Month)		6.50%	9.40%	8.54%	4.87%	2.81%	3.00%	6.41%	5.76%	0.36%	1.65%	-100.00%
Change from prior year (YTD)		6.50%	8.00%	8.21%	7.38%	6.43%	5.76%	5.85%	5.84%	5.12%	4.77%	-4.44%
CONSUMER USE TAX	2008	818,034	991,472	1,109,160	669,214	736,901	1,067,769	732,334	596,399	899,934	989,683	599,876
(includes Motor Vehicle)	2009	909,558	657,250	1,062,587	997,891	531,724	790,819	858,325	1,299,767	989,089	741,578	698,452
Rate 3.41%	2010	687,502	778,796	913,223	701,931	662,382	945,800	620,328	633,593	909,315	752,143	618,493
	2011	1,247,135	650,595	1,034,670	727,395	850,561	1,166,185	958,724	771,357	1,044,032	703,092	903,665
	2012	763,425	768,580	859,971	976,451	1,212,071	1,033,899	729,829	940,127	957,894	1,417,818	737,310
	2013	1,132,015	762,369	979,120	866,143	911,993	963,938	835,063	768,003	1,338,726	1,121,736	807,130
Rate 3.56%	2014	924,895	901,234	1,328,607	1,727,986	666,706	2,541,847	1,056,846	1,297,348	1,409,960	1,012,343	1,011,907
Rate 3.86%	**2015**	1,274,337	1,134,561	1,713,016	965,772	1,127,357	1,638,029	1,002,535	1,267,096	2,381,899	1,149,950	
Change from prior year (Month)		27.07%	16.11%	18.91%	-48.45%	55.95%	-40.57%	-12.51%	-9.92%	55.80%	4.76%	-100.00%
Change from prior year (YTD)		27.07%	21.66%	20.50%	-3.90%	3.29%	-10.49%	-10.72%	-10.62%	-2.72%	-2.13%	-9.27%
CONSTRUCTION USE TAX	2008	330,080	347,219	748,549	454,797	327,855	241,649	100,759	442,652	347,954	217,885	107,831
Rate3.41%	2009	944,905	111,907	425,028	776,511	279,761	995,132	721,209	676,301	235,485	223,169	591,970
	2010	591,599	242,591	245,829	362,619	226,230	1,921,675	1,075,078	467,423	245,361	234,021	406,868
	2011	622,872	281,210	274,661	240,970	2,150,036	352,336	352,846	455,211	478,988	314,958	177,137
	2012	385,392	1,697,323	315,856	503,719	342,448	375,499	595,334	214,896	422,866	473,523	799,552
	2013	732,539	941,380	298,613	577,351	366,959	728,141	845,123	1,182,131	1,196,147	876,749	622,491
Rate 3.56%	2014	716,119	1,110,714	600,580	430,524	571,269	1,688,472	373,129	379,130	713,014	908,032	325,754
Rate 3.86%	**2015**	387,123	680,064	2,527,741	776,513	1,008,019	985,050	583,353	986,617	532,910	1,329,732	
Change from prior year (Month)		-50.14%	-43.53%	288.17%	66.35%	62.74%	-46.19%	44.19%	140.01%	-31.07%	35.06%	-100.00%
Change from prior year (YTD)		-50.14%	-46.12%	36.59%	41.07%	44.68%	14.70%	16.70%	24.67%	18.63%	20.62%	15.59%
TOTAL FOR MONTH & CHANGE FROM PREVIOUS YEAR (MONTH & YTD)												
Ratechg3.56%>3.41%	2008	6,345,513	6,443,800	7,863,654	6,455,459	6,553,206	7,881,753	6,341,889	7,297,691	7,868,423	6,590,347	5,962,862
Rate3.41%	2009	6,774,033	5,428,789	7,337,653	6,852,049	5,942,929	8,214,294	6,786,304	7,766,601	7,317,887	6,135,072	6,026,191
	2010	5,855,134	6,407,577	7,355,749	6,384,774	6,359,207	9,762,758	7,217,482	7,044,332	8,010,061	6,639,102	6,265,572
	2011	7,264,374	6,064,242	8,001,928	6,598,565	8,709,205	8,535,347	6,892,523	7,758,275	8,809,664	6,783,855	6,911,348
	2012	6,512,359	7,594,999	7,930,567	7,079,320	7,543,289	8,713,668	6,876,652	8,217,981	8,882,987	8,079,535	7,229,887
	2013	7,421,717	7,528,557	8,449,682	7,151,142	7,476,254	9,660,683	7,841,262	8,894,931	10,035,006	8,590,192	7,363,947
Rate 3.56%	2014	7,607,004	8,449,996	9,635,223	8,778,269	8,228,603	12,533,607	8,450,951	9,569,517	10,707,479	9,373,039	8,369,295
Rate 3.86%	**2015**	8,550,499	9,451,089	13,309,704	9,269,562	9,928,180	11,896,145	9,686,223	11,305,233	12,256,328	10,693,935	0
% Change (month)		3.67%	3.15%	27.40%	-2.61%	11.28%	-12.46%	5.71%	8.96%	5.57%	5.23%	-100.00%
% Change (YTD)		3.67%	3.40%	12.40%	8.58%	9.10%	4.20%	4.40%	5.00%	5.07%	5.09%	-3.56%

Sales and Use Tax Revenues Generated on The *Downtown Mall* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Construction	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)								
2012 TOTAL	55184	1287832	555044	147717	674189	18311	82826	2,821,103
2013 (sales tax rate of 3.41%)								
January	2,384	90,901	31,131	7,642	41,822	1,586	6,857	182,323
February	4,983	86,618	27,557	7,387	39,312	2,291	4,270	172,418
March	4,635	108,923	54,375	8,575	47,799	20	3,847	228,174
April	2,481	105,544	40,522	7,830	49,521	1,074	3,829	210,801
May	4,537	106,528	53,177	10,486	60,409	85	6,036	241,258
June	3,446	126,332	58,360	10,248	72,037	2,944	6,796	280,163
July	6,696	124,982	56,676	11,621	74,025	746	5,706	280,452
August	5,256	123,766	64,299	12,501	72,927	2,929	8,334	290,012
September	4,312	107,396	40,456	7,928	51,124	127	7,288	218,631
October	4,367	105,884	59,110	9,853	52,023	-	8,810	240,047
November	4,232	88,149	39,058	14,429	55,342	-	7,290	208,500
December	6,143	85,900	63,723	28,709	101,846	9,161	10,088	305,570
2013 TOTAL	53472	1260923	588444	137209	718187	20963	79151	2,858,349
2014 (sales tax rate of 3.56%)								
January	3,302	85,271	28,026	6,829	37,742	833	4,568	166,571
February	3,856	98,027	41,026	7,082	40,703	7,671	12,000	210,365
March	4,685	102,057	43,182	9,116	55,194	654	10,524	225,412
April	4,410	112,112	44,846	8,721	53,203	-	8,957	232,249
May	4,508	123,034	52,233	11,002	65,929	3,840	12,701	273,247
June	5,258	127,320	52,274	10,898	73,635	4,995	11,843	286,223
July	4,754	143,732	50,214	12,113	92,479	267	30,327	333,886
August	4,389	134,391	82,240	12,979	83,641	759	39,329	357,728
September	5,325	139,802	58,892	10,453	70,284	399	34,606	319,761
October	2,026	129,217	50,497	10,877	60,860	912	37,720	292,109
November	7,579	94,378	49,894	14,138	59,580	218	32,000	257,787
December	6,770	96,845	63,634	30,429	125,330	114	39,477	362,599
2014 TOTAL	56862	1386186	616958	144637	818580	20662	274052	3,317,937
2015 (sales tax rate of 3.86%)								
January	2,941	109,410	30,709	8,172	52,338	-	32,595	236,165
February	4,397	100,639	41,494	6,837	43,947	8	34,467	231,789
March	5,575	133,176	50,437	9,918	71,278	579	36,036	306,999
April	5,000	128,825	51,621	8,534	62,021	1,887	34,292	292,180
May	5,421	147,148	76,362	14,678	65,319	51	43,259	352,238
June	8,647	144,758	61,774	13,337	107,913	2,511	43,811	382,751
July	5,840	171,249	62,580	13,463	109,327	1,067	54,989	418,515
August	5,625	162,037	64,585	13,956	98,479	3,362	73,525	421,569
September	6,257	144,824	52,144	12,271	90,604	3,378	49,388	358,866
October	1,963	159,913	89,966	12,092	76,099	254	46,823	387,110
November	-	-	-	-	-	-	-	0
December	-	-	-	-	-	-	-	0
2015 TOTAL	51666	1401979	581672	113258	777325	13097	449185	3,388,182

% Change from 2012-2013	-3.10%	-2.09%	6.02%	-7.11%	6.53%	14.48%	-4.44%	1.32%
% Change from 2013-2014	1.86%	5.30%	0.43%	0.97%	9.18%	-5.59%	231.65%	11.19%
% Change from 2014-2015	12.08%	8.21%	6.56%	4.38%	13.14%	-40.58%	104.50%	15.84%
% Change from previous year month	-10.64%	14.14%	64.31%	2.53%	15.32%	-74.31%	14.49%	22.22%

Sales Tax Revenues Generated on the *Downtown Mall* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)	-	-	-	-	-	-	-
2012 TOTAL	54,676	1,277,112	553,212	147,717	668,472	76,260	2,777,449
2013 (sales tax rate of 3.41%)							
January	2,371	90,449	30,728	7,642	41,481	4,938	177,609
February	4,966	86,268	26,262	7,387	39,036	4,152	168,071
March	4,599	108,576	54,250	8,575	47,728	3,724	227,452
April	2,460	104,357	40,083	7,830	49,460	3,775	207,965
May	4,472	104,775	53,053	10,486	60,344	5,997	239,127
June	3,425	125,845	57,695	10,248	71,962	5,863	275,038
July	6,673	124,038	56,534	11,621	73,650	5,608	278,124
August	5,229	123,237	63,898	12,501	72,838	8,298	286,001
September	3,655	106,135	40,282	7,928	51,067	5,261	214,328
October	4,156	105,602	59,054	9,853	51,866	8,810	239,341
November	3,982	87,939	38,478	14,429	55,242	7,290	207,360
December	5,780	85,521	63,020	28,709	101,738	8,973	293,741
2013 TOTAL	51,768	1,252,742	583,337	137,209	716,412	72,689	2,814,157
2014 (sales tax rate of 3.56%)							
January	3,236	84,800	27,857	6,829	37,714	3,444	163,880
February	3,761	97,322	40,355	7,082	40,619	11,915	201,054
March	4,630	101,711	43,040	9,116	55,124	9,184	222,805
April	4,355	111,784	44,765	8,721	53,147	8,886	231,658
May	4,472	122,720	52,090	11,002	65,848	12,602	268,734
June	5,226	126,868	52,226	10,826	73,635	11,412	280,193
July	4,738	143,241	50,205	12,113	92,197	30,185	332,679
August	4,293	133,918	81,234	12,979	83,494	39,117	355,035
September	5,243	139,468	58,707	10,453	69,876	33,321	317,068
October	2,026	128,849	50,406	10,877	60,773	37,351	290,282
November	7,500	94,051	49,653	14,138	59,435	31,905	256,682
December	6,636	96,442	63,565	30,429	125,222	32,897	355,191
2014 TOTAL	56,116	1,381,174	614,103	144,565	817,084	262,219	3,275,261
2015 (sales tax rate of 3.86%)							
January	2,914	108,654	30,699	8,172	52,251	31,958	234,648
February	4,343	100,213	41,179	6,837	43,844	28,851	225,267
March	5,553	132,841	50,427	9,918	71,103	37,013	306,855
April	4,894	128,445	51,613	8,534	61,919	34,122	289,527
May	5,140	146,575	76,334	14,531	65,319	41,514	349,413
June	5,909	142,438	61,765	13,096	107,913	42,255	373,376
July	5,770	162,080	62,558	13,463	109,125	54,688	407,684
August	5,579	160,963	64,583	13,717	98,479	49,594	392,915
September	6,106	143,865	52,136	11,933	90,604	46,500	351,144
October	1,963	158,944	89,836	12,092	75,900	43,468	382,203
November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
2015 TOTAL	48,171	1,385,018	581,130	112,293	776,457	409,963	3,313,032
Total % Change from 2012-2013	-5.32%	-1.91%	5.45%	-7.11%	7.17%	-4.68%	1.32%
Total % Change from 2013-2014	3.83%	5.61%	0.84%	0.92%	9.25%	245.54%	11.48%
Total % Change from 2014-2015	5.83%	7.28%	7.00%	3.57%	13.23%	91.52%	14.72%
% Change from previous year month	-10.64%	13.77%	64.37%	2.53%	15.18%	7.33%	21.43%

Sales and Use Tax Revenues Generated in *CAGID (Excluding the Mall)* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,262,719	469,321	196,012	1,747,183	32,464	116,176	597,014	6,451,278
2013 (sales tax rate of 3.41%)									
January	1,006	208,424	24,850	17,256	126,402	2,281	37,975	24,434	442,628
February	1,028	210,415	26,859	7,102	127,502	2,259	(214)	11,667	386,618
March	4,113	288,457	36,275	21,116	143,321	2,654	27,222	39,452	562,610
April	2,424	258,801	43,256	15,318	151,707	2,777	12,626	14,987	501,896
May	1,125	265,298	41,881	17,532	172,042	3,268	17,727	7,355	526,228
June	4,082	319,612	38,360	12,453	181,523	8,688	26,860	80,843	672,421
July	1,400	288,575	37,641	9,584	178,565	3,615	9,101	17,439	545,920
August	1,372	298,780	32,025	13,847	156,795	3,893	3,075	17,771	527,558
September	3,495	252,537	54,161	10,612	192,476	14,503	22,719	104,711	655,214
October	1,302	288,691	48,857	12,373	195,086	3,277	7,234	23,983	580,803
November	1,754	268,369	28,424	11,611	158,229	2,643	23,128	7,661	501,819
December	6,038	265,730	28,172	18,957	200,039	4,472	33,750	67,085	624,243
2013 TOTAL	29,139	3,213,689	440,761	167,761	1,983,687	54,330	221,203	417,388	6,527,958
2014 (sales tax rate of 3.56%)									
January	1,034	210,406	30,654	8,922	90,948	2,837	102,750	43,978	491,529
February	1,073	252,127	22,042	20,930	88,938	2,858	19,465	39,988	447,421
March	4,028	302,651	46,602	23,393	96,791	8,085	22,998	112,444	616,992
April	1,113	322,362	30,744	17,488	93,794	7,774	8,238	229,441	710,954
May	1,230	344,174	35,775	19,525	117,079	6,826	116,907	86,567	728,083
June	1,241	342,762	39,418	21,944	116,443	3,471	92,745	145,132	763,156
July	1,241	343,892	39,443	9,291	129,161	3,861	49,451	97,450	673,790
August	1,376	335,701	53,456	10,084	132,085	4,052	659	105,899	643,312
September	5,306	348,143	29,438	15,047	129,869	3,585	242,311	241,860	1,015,559
October	113	341,684	61,413	47,735	107,146	3,418	587,243	106,862	1,255,614
November	3,444	275,434	55,964	18,224	100,631	2,794	841	91,598	548,930
December	3,293	307,986	46,989	13,531	174,488	2,923	100,995	179,083	829,288
2014 TOTAL	24,492	3,727,322	491,938	226,114	1,377,373	52,484	1,344,603	1,480,302	8,724,628
2015 (sales tax rate of 3.86%)									
January	5,766	248,126	18,443	13,922	84,422	3,553	48,161	101,519	523,912
February	157	321,171	33,209	25,020	79,430	3,026	63,708	106,428	632,149
March	2,696	350,710	47,098	9,318	100,871	3,600	149,323	181,437	845,053
April	1,386	344,103	65,812	29,486	140,963	3,536	67,442	95,392	748,120
May	1,662	401,730	32,604	10,333	113,758	3,681	110,845	134,046	808,659
June	4,167	358,095	58,568	9,138	136,548	3,798	376,325	225,018	1,171,657
July	229	402,234	34,214	11,517	132,516	4,233	153,211	112,896	851,050
August	6,331	399,554	75,433	10,048	145,000	4,338	85,461	153,023	879,188
September	1,982	370,608	37,304	8,478	147,425	4,044	59,208	334,421	963,470
October	1,746	390,935	81,118	120,544	112,517	3,817	23,401	150,670	884,748
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2015 TOTAL	26,122	3,587,266	483,803	247,804	1,193,450	37,626	1,137,085	1,594,850	8,308,006

% Change from 2012-2013	-4.11%	-1.50%	-6.09%	-14.41%	13.54%	67.35%	90.40%	-30.09%	1.19%
% Change from 2013-2014	-19.49%	11.10%	6.91%	29.10%	-33.49%	-7.47%	482.25%	239.72%	28.02%
% Change from 2014-2015	35.69%	5.23%	14.71%	17.59%	-0.14%	-25.80%	-15.61%	21.60%	4.30%
% Change from previous year month	1325.04%	5.52%	21.82%	132.90%	-3.15%	2.99%	-96.32%	30.04%	-35.01%

Sales Tax Revenues Generated in *CAGID (Excluding the Mall)* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,206,102	468,356	173,873	1,738,783	32,204	333	483,357	6,133,397
2013 (sales tax rate of 3.41%)									
January	1,006	206,696	24,850	14,530	123,652	2,260	-	7,914	380,908
February	1,028	208,483	26,801	4,980	123,545	2,239	-	6,225	373,301
March	4,023	284,345	36,265	14,006	140,205	2,626	9	20,399	501,878
April	1,117	256,655	43,256	11,041	148,093	2,716	-	13,241	476,119
May	1,125	267,228	41,789	14,957	164,852	3,246	-	6,514	499,711
June	4,001	316,158	38,360	8,573	178,036	8,558	16	61,664	615,366
July	1,400	286,388	37,641	7,119	174,918	3,469	-	7,660	518,595
August	1,372	296,554	31,923	13,847	153,274	3,876	-	9,962	510,808
September	3,354	250,116	54,152	7,410	173,883	14,486	7	72,130	575,538
October	1,302	286,269	48,817	8,890	163,693	3,144	-	8,158	520,273
November	1,754	266,285	28,390	8,962	153,712	2,625	-	6,613	468,341
December	5,911	263,671	28,136	16,208	194,814	4,457	157	45,561	558,915
2013 TOTAL	27,393	3,188,848	440,380	130,523	1,892,677	53,702	189	266,041	5,999,753
2014 (sales tax rate of 3.56%)									
January	1,034	208,722	30,629	8,922	86,769	2,678	-	42,572	381,326
February	1,073	247,007	21,874	18,048	78,528	2,518	-	38,648	407,696
March	3,907	295,393	46,561	18,883	93,923	7,699	75	100,754	567,195
April	1,113	314,507	30,701	16,145	93,324	7,533	-	75,028	538,351
May	1,230	337,737	35,379	16,836	116,424	6,811	-	85,009	599,426
June	1,241	337,783	39,404	19,727	115,867	3,449	55	118,693	636,219
July	1,241	337,779	39,360	6,981	127,785	3,839	-	87,697	604,682
August	1,376	329,737	53,406	7,706	131,264	4,032	-	102,825	630,346
September	5,089	341,905	29,323	11,507	129,046	3,567	-	218,090	738,527
October	113	334,781	61,291	43,257	105,149	3,401	-	104,095	652,087
November	3,444	269,896	55,943	16,559	100,082	2,775	-	84,393	533,092
December	3,275	301,696	46,957	11,766	157,421	2,902	380	152,826	677,223
2014 TOTAL	24,136	3,656,943	490,828	196,337	1,335,582	51,204	510	1,210,630	6,966,170
2015 (sales tax rate of 3.86%)									
January	1,351	245,768	18,441	11,554	83,769	3,521	-	95,337	459,741
February	157	312,712	33,162	20,822	72,701	3,014	-	80,747	523,315
March	2,696	345,198	47,026	7,227	100,369	3,579	4	180,906	687,005
April	1,386	338,223	65,751	23,126	140,165	3,536	-	93,416	665,603
May	1,662	395,975	32,570	7,052	112,849	3,670	-	107,896	661,674
June	4,167	352,650	58,474	5,033	131,899	3,784	-	204,236	760,243
July	229	394,306	34,165	6,545	131,455	4,221	-	111,660	682,581
August	3,112	394,156	75,351	8,036	143,765	4,328	-	121,721	750,469
September	1,982	360,222	37,287	5,165	140,728	4,028	-	312,477	861,889
October	1,746	385,272	81,038	5,349	106,403	3,785	-	123,670	707,263
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2015 TOTAL	18,488	3,524,482	483,265	99,909	1,164,103	37,466	4	1,432,066	6,759,783

Total % Change from 2012-2013	-9.86%	-0.54%	-5.97%	-24.93%	8.85%	66.76%	-43.24%	-44.96%	-2.18%
Total % Change from 2013-2014	-15.60%	9.85%	6.76%	44.09%	-32.41%	-8.67%	158.47%	335.88%	11.22%
Total % Change from 2014-2015	-2.10%	5.35%	14.89%	-45.16%	-0.41%	-24.10%	-97.16%	35.68%	8.31%
% Change from previous year month	1325.04%	6.14%	21.94%	-88.60%	-6.67%	2.64%	#DIV/0!	9.57%	0.03%

Total Downtown Sales Tax Revenue (CAGID and Pearl St) Does not factor tax rate changes

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
	3.41	3.41	3.56	3.41	3.41	3.41	3.41	3.41	3.41	3.56	3.86
January	428,679	500,130	482,428	518,849	487,710	560,031	539,435	527,526	558,519	545,206	694,389
February	480,561	521,590	535,979	547,789	473,426	484,820	534,348	579,961	541,371	608,750	748,582
March	587,831	624,521	704,243	637,871	566,690	582,620	672,618	745,914	729,329	790,000	993,860
April	541,195	612,044	610,029	623,468	552,281	609,595	644,111	696,264	684,086	770,009	955,130
May	582,705	647,568	696,047	713,579	646,112	669,398	733,274	770,788	738,837	868,160	1,011,087
June	676,115	733,917	799,000	736,287	1,074,918	753,018	829,054	856,497	890,404	916,411	1,133,619
July	634,356	679,183	702,834	718,557	654,639	727,545	802,877	741,295	796,720	937,361	1,090,265
August	653,113	706,316	740,097	767,013	732,097	734,903	765,314	868,158	796,810	985,381	1,143,384
September	684,271	722,706	789,130	692,174	624,411	723,979	775,627	822,775	789,862	1,055,595	1,213,033
October	607,382	635,866	688,559	666,347	617,267	688,420	759,660	695,018	759,613	942,369	1,089,466
November	544,120	469,178	602,818	551,792	535,953	621,221	597,762	698,993	675,701	789,774	
December	793,483	896,526	829,816	726,256	657,741	798,946	813,953	907,657	852,655	1,032,414	
Totals	**7,213,810**	**7,749,546**	**8,180,981**	**7,899,981**	**7,623,245**	**7,954,497**	**8,468,033**	**8,910,846**	**8,813,907**	**10,241,430**	**10,072,815**

City Wide Yearly Summary

CAGID and Mall Sales and Use Tax as a Percent of Total City Wide Sales and Use Tax

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total
2015	$13,758,849	$14,017,587	$3,837,746	$4,709,667	$20,140,357	$49,882,693	$106,346,899
	1%	36%	28%	8%	10%	6%	11.0%
2014	$14,681,607	$14,447,798	$4,180,365	$5,475,586	$22,124,094	$53,747,345	$114,656,795
	1%	35%	27%	7%	10%	6%	10.5%
2013	$13,454,838	$13,174,730	$3,774,426	$4,692,270	$20,776,166	$47,500,571	$103,373,001
	1%	34%	27%	6%	13%	2%	9.1%
2012	$13,060,743	$12,937,276	$3,717,039	$22,440,706	$19,948,416	$24,002,787	$96,106,967
	1%	35%	28%	2%	12%	4%	9.6%
2011	$12,241,084	$11,838,300	$3,426,738	$5,259,120	$19,948,416	$39,725,073	$92,438,731
	1%	35%	29%	6%	12%	2%	9.5%
2010	$11,130,533	$10,930,482	$2,690,372	$4,459,406	$19,279,577	$38,940,102	$87,430,472
	1%	36%	33%	6%	12%	2%	9.4%
2009	$11,160,109	$10,572,840	$2,626,020	$4,304,383	$17,515,062	$39,002,103	$85,180,517
	1%	35%	33%	17%	11%	2%	9.3%
2008	$11,204,475	$10,910,035	$2,819,260	$4,827,635	$18,101,297	$36,708,245	$84,570,947
	0%	36%	34%	7%	13%	3%	10.1%
2007	$11,205,584	$10,888,135	$2,804,311	$5,522,090	$18,040,152	$39,631,459	$88,091,731
	1%	36%	33%	7%	13%	2%	9.8%
2006	$10,392,069	$9,582,212	$2,424,694	$4,611,056	$15,402,540	$37,371,060	$79,783,631
	1%	38%	37%	9%	15%	4%	11.0%
2005	$10,046,723	$8,995,846	$2,362,366	$4,465,788	$14,587,419	$35,882,350	$76,340,492
	1%	38%	37%	9%	15%	2%	10.0%
2004	$10,148,861	$8,637,718	$2,232,147	$4,118,312	$14,123,007	$32,171,342	$71,431,387
	1%	36%	41%	10%	15%	2%	9.9%
2003	$9,052,658	$7,847,285	$2,046,951	$3,922,549	$13,185,423	$31,552,637	$67,607,503
	1%	35%	41%	10%	15%	3%	10.4%
2002	$9,294,397	$8,133,237	$2,346,305	$4,164,992	$13,572,651	$33,815,600	$71,327,182
	1%	35%	37%	11%	15%	3%	10.1%
2001	$9,312,676	$8,384,190	$2,646,021	$4,537,112	$15,553,807	$38,279,526	$78,713,332
	1%	34%	37%	11%	13%	2%	9.1%
2000	$9,080,910	$8,484,601	$3,159,262	$5,915,794	$17,887,211	$36,269,737	$80,797,515
	1%	32%	37%	9%	12%	3%	9.5%
1999	$9,207,721	$7,790,648	$3,359,914	$5,553,219	$17,008,884	$33,893,706	$76,814,092
	1%	30%	35%	9%	12%	3%	9.2%
1998	$8,932,097	$7,469,094	$3,252,729	$3,570,448	$15,736,140	$30,637,104	$69,597,612
	1%	29%	34%	12%	11%	3%	9.1%
1997	$7,739,779	$6,797,237	$2,781,018	$3,129,089	$15,439,169	$28,494,047	$64,380,339
	1%	30%	28%	14%	13%	2%	9.3%
1996	$7,611,055	$6,614,561	$2,782,149	$2,862,572	$15,111,950	$26,975,579	$61,957,866
	1%	29%	27%	15%	13%	2%	9.1%

COMMERCIAL AND RESIDENTIAL MALL POLICE CALL STATISTICS

MONTH	Assault		Auto Theft		Burglary		Crim. Mis.		Crim. Tres.		Disturbance		Domestic		Drunk		DUI		Felony Menacing		Fight	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January	1	3					4	3	2		24	23	1	1	10	18	3	5				
February		1						4		2		27		4				9				
March		5				1		8				25		1		12		6				
April																						
May		6						3				15		3		10		3				
June																						
July																						
August		2						6		1		37		3		13						
September		3						2				30		1		8						
October		4						3				28		5		4		1				
November		2				2		4		1		21		1		18		2				
December		4								1		22				8						

MONTH	Fireworks		Hang Ups		Harassment		Indec. Exp.		Liq. Law Vio.		Littering		Loitering		Narcotics		Noise		Open Door		Party	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January			1	8	3	3		1					7	10	6	1				1		
February				11		8								11		4						
March				3		8								8		4						
April																						
May				6		7				2				21		7						
June																						
July																						
August				13		10		1						8		3				1		
September				8		2		2		10				6		10						
October				7		7		1						3		2				1		
November				3		2								7		7				3		
December				5		6				2				9		10				2		

MONTH	Prowler		Robbery		Sex Assault		Shoplifting		Shots		Stabbing		Suicide		Suspicious		Theft		Trespass		Weapon	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January					2										2	2	19	15				
February						1										1		18				
March						1										2		22				
April																						
May																2		19				
June																						
July																						
August																3		32				
September																4		31				
October						1										2		16				
November						1										2		22				
December						1										2		21				

Opened in 2013-2015

Business			Open Date	Notes
Earthbound Trading	935	Pearl	February-13	national soft goods (replacing Eclectix)
Timothy's of Colorado	1136	Spruce	February-13	fine jewelry
Meta Skateboards	1505	Pearl	March-13	
Island Farm	1122	Pearl	April-13	Soft goods/clothing
The Riverside	1724	Bdwy	April-13	Event center, café, wine bar, co-working space
Bohemian Biergarten	2017	13th	April-13	Replaces Shugs
Bishop	1019	10th	April-13	home furnishings (owners of 3rd and Vine)
ReMax of Boulder	1320	Pearl	April-13	replaces Little Buddha
Old Glory Antiques	777	Pearl	May-13	Replaces West End Gardener
Yeti Imports	2015	Brdwy	May-13	Replaces BolderWorld
Into Earth	1200	Pearl	July-13	Replaces LeftHand Books
The Savvy Hen	1908	Pearl	July-13	
The Dragontree	1521	Pearl	July-13	Day Spa
Steele Photgraphy	2039	11th	July-13	
FlipFlopShop	1110	Pearl	August-13	Replaces Blue Skies
BOCO Fit	2100	Pearl	August-13	Fitness gym
Ceder & Hyde	2015	10th	October-13	Apparel
Fjall Raven	777	Pearl	October-13	replaces Old Glory
Lon	2037	13th	November-13	Gifts
Boulder Brands	1600	Pearl	November-13	Marketing services
Wok Eat	946	Pearl	December-13	replaces World Café
Zeal	1710	Pearl	December-13	replaces H Burger
AlexandAni	1505	Pearl	January-14	Jewelry
Made in Nature	1708	13th	January-14	Organic food products
Foundation Health	1941	Pearl	January-14	Medical office
Sforno	1308	Pearl	March-14	replaces Roma
Regus	1434	Spruce	March-14	Shared office
Cariloha	1468	Pearl	April-14	bamboo products
Explicit	2115	13th	April-14	Street ware
Fine Art Associates	1949	Pearl	June-14	
Fior di Latte	1433	Pearl	June-14	gelato
Goorin Bros Hat Shop	943	Pearl	June-14	Hats
Nature's Own	1215	Pearl	July-14	replaces Giaim
PMG	2018	10th	August-14	replaces Beehive
Ramble on Pearl	1638	Pearl	August-14	
VPK by Maharishi ayurve	2035	Bdwy	September-14	
Ninox	1136	Spruce	September-14	
LYFE Kitchens	1600	Pearl	October-14	former Gondolier space
Liberty Puzzles	1420	Pearl	October-14	Replaces KIdRobot
Iris Piercing/Jewelry	1713	Pearl	October-14	
Vilona Gallery	1815	Pearl	December-14	
Voss Art + Home	1537	Pearl	December-14	
Green Rush Café	2018	Brdwy	December-14	
Formation Data	1505	Pearl	December-14	
Sage Dental Care	2440	Pearl	December-14	Replaces Boulder General Denistry
Enigma Escape Room	1426	Pearl	December-14	
Endurance Conspiracy	1717	Pearl	January-15	
Organic Sandwich	1500	Pearl	January-15	
Firefly Garden	1211	Pearl	February-15	
Newton Running	1222	Pearl	February-15	replaces GOLITE
Seeds Library Café	1001	Arapaho	April-15	

Wonder Press	946	Pearl	June-15	replaces Wok Eat
Thrive	1509	Arapaho	July-15	replaces Pita Pit
Sherpani	1711	Pearl	August-15	replaces Mila
Rosetta Stone	1301	Canyon	August-15	
Sunflower Bank	18th &	Pearl	August-15	new space
Ragstock	1580	Canyon	August-15	
Fuji Café&Bar	2018	Brdwy	August-15	replaces Green Rush
Topo Designs	935	Pearl	August-15	replaces Earthbound Trading
Ivy Lazar	1911	11th	September-15	
Wild Standard	1043	Pearl	September-15	replaces PastaVino
Installation	2015	13th	September-15	returning, replacing Explict
Mud Facial Bar	2098	Bdwy	October-15	replaces poppy
Boulder House	1109	Walnut	October-15	replaces Absinthe House
Food Lab	1825	Pearl	November-15	replaces I Support U
Cured/Fawns Leap	2019	10th	November-15	replaces Bishop
Colorado Limited	1428	Pearl	January-16	replaces Trattoria on Pearl
Kilwins	1430	Pearl	January-16	replaces Trattoria on Pearl
Crossroads Trading	1545	Pearl	January-16	replaces Boulder Army Store
Business			**Close Date**	**Notes**
Silhouette	2115	10th	January-13	
Sensorielle	1300	13th	January-13	Moved to Lafayette
Little Buddha	1320	Pearl	February-13	Moved to Yehti Imports
Boulder Map Gallery	1708	13th	March-13	Moved to Table Mesa
Blue Skies	1110	Pearl	March-13	
Left Hand Books	1200	Pearl	March-13	
Installation	1955	Bdwy	March-13	
West End Gardener	777	Pearl	March-13	
Bolder World	2015	Bdwy	April-13	replaced by Yeti Imports
Swiss Chalet	1642	Pearl	Jun-13	
Lilli	1646	Pearl	June-13	Chelsea to replace
H Burger	1710	Pearl	June-13	
Timothy's of Colorado	1136	Spruce	July-13	
Atlas Coffee	1501	Pearl	July-13	
Sweet Bird Studio	2017	17th	July-13	
Old Glory Antiques	777	Pearl	July-13	
A Café	2018	Bdwy	September-13	
Independent Motors	250	Pearl	November-13	
Om Time	2035	Bdwy	November-13	
Boulder Mart	1713	Pearl	December-13	
Retail Therapy	1638	Pearl	December-13	
Jovie	2115	13th	December-13	
Holiday & Co	943	Pearl	January-14	
Il Caffe	1738	Pearl	January-14	converted to private event space for Frasca
Roma	1308	Pearl	January-14	being replaced by Sforno
Twirl	1727	15th	January-14	rethinking concept
Bacaro	921	Pearl	March-14	new owner/concept
Maiberry	1433	Pearl	March-14	replaced by gelato
hip consignment	1468	Pearl	March-14	moved out of Downtown
Gaiam Living	1215	Pearl	March-14	
Define Defense	1805	11th	March-14	
Julie Kate Photography	1805	11th	March-14	
Bacaro	921	Pearl	March-14	
Steele Photgraphy	2039	11th	April-14	
Trattoria on Pearl	1430	Pearl	May-14	
Into Earth	1200	Pearl	May-14	

Gypsy Wool	1227	Spurce	June-14	Moved to 30th & Arapahoe, Rebecca's took space
3rd and Vine Design	1815	Pearl	July-14	
kidrobot	1420	Pearl	August-14	
Enchanted Ink	1200	Pearl	August-14	Moved to Broomfied
Pita Pit	1509	Arapahc	August-14	
Roger the Barber	1200	Pearl	August-14	
Boulder and Beyond	1211	Pearl	September-14	
I Support U	1825	Pearl	September-14	bought building @ 47th and Valmont
PastaVino	1043	Pearl	November-14	
GOLITE	1222	Pearl	December-14	Company bankrupcy
Wasted Sun	1420	Pearl	December-14	
Ninox	1136	Spruce	January-15	
Prudential Real Estate	1505	Pearl	Fall 14	
Boulder General Denistry	2440	Pearl	December-14	Purchased by Sage Dental Care
Boulder Army Store	1545	Pearl	January-15	
Savvy Hen	1908	Pearl	February-15	
Wok Eat	946	Pearl	March-15	
Barris Laser&SkinCare	1966	13th	May-15	moved to Arapahoe Village
Mila Tibetan Carpets	1711	Pearl	May-15	
Bishop	2019	10th	May-15	
Boulder Café	1247	Pearl	June-15	
Earthbound Trading	935	Pearl	August-15	replaced by Topo Designs
Smart Wool	2008	8th	August-15	moving to 55th.
Green Rush Café	2018	Brdwy	August-15	replaced by Fuji
Poppy	2098	Bdwy	August-15	replaced by Mud
Newton HQ	1375	14th	August-15	moved to 3655 Pearl
Explicit	2115	13th	September-15	replaced by Installation
Fresh Produce	1218	Pearl	November-15	
VPK by Maharishi ayurve	2035	Bdwy	November-15	
Design within Reach	2049	Bdwy	January-16	replaced by Community Banks
Penzeys Spices	1219	Pearl	Early 2016	replaced by Fresh Produce
Future				
Business			**Open Date**	**Notes**
World of Beer	921	Pearl	Spring 2016	replaces Bacaro
Capital One Bank	1247	Pearl	Late 2016	replaces Boulder Café
Community Banks	2049	Bdwy	Late 2016	replaces Design within Reach
Fresh Produce	1219	Pearl	Spring 2016	replaces Penzeys
Arcana	905	Walnut	Early 2016	new space
Via Perla	901	Pearl	March-16	new space

Downtown Management Commission Committees and Task Forces
2016

Standing Committees

Committee	Commissioner(s)	Staff
Finance/Budget *Meets when needed* 1500 Pearl St., Suite 302		Jobert
Operations *Meets Mondays @ 3pm prior to DMC Mtg* 1500 Pearl St., Suite 302	Crabtree/Shapins	Matthews
Public Safety *Meets when needed* 1500 Pearl St., Suite 302	l	
Marketing (with DBI and BID) *Meets the 2nd Tuesday, 8:30 am* 1942 Broadway, Suite 301 (DBI)	/Shapins	Jobert
Economic Development (with DBI and BID) *When needed*	Crabtree/Deans	Jobert
DBI Events *Meets when needed* 1942 Broadway, Suite 301, (DBI)	Crabtree/Deans	
Green Committee (as needed)		Landrith

Task Forces

Civic Use Task Force City Manager Appointed		Winter (McMullen – Chair)
Downtown Improvements • Garage Signage		Winter Matthews
Civic Park Master Plan	Crabtree/Shapins	Winter

Council Assignments 2016

Shapins – Young/Weaver
Feldman – /Jones
Deans – /Morzel
Crabtree – Appelbaum/Shoemaker

Yates, Burton, Brockett

Downtown Management Commission
Proposed City Council Priority for 2016

Not surprisingly, the Downtown Management Commission's top priority is maintaining the vitality of Downtown Boulder. During the last decade, new market growth and construction has boomed downtown, a primary economic engine for our community. The tech sector is leasing existing and new office space, with more employees packed into workspaces than previously has been the case.

Strong tourism flourishes, focused on dining, entertainment, retail uses, and services. Local residents, too, flock to enjoy the historic and civic districts and to attend events, shop and dine. The Pearl Street Mall, a city park, attracts many thousands of people. Additionally, the City proceeds with plans for a world-class park at the Civic Area. Proposed promenades, cultural uses, park amenities, arts, and event programming will strengthen downtown as a local and regional destination.

Multimodal access has grown modestly through new technologies, but the parking supply is under great pressure from the healthy vibrancy of downtown's office, tourism and retail uses.

Availability of parking, an essential contributor to vitality, gets short shrift from the city. Frequent comments are made that we don't need parking, or we need "just enough" parking, or that people will stop driving if parking is limited. Many of the plans for future development in CAGID and CAP call for removal of parking. Those hurt by this trend will include seniors, families with children, and the many others less able to use walking, cycling and transit. Also it is important to consider the potential impacts to the surrounding neighborhoods of not providing sufficient parking for the commercial uses of our downtown.

The DMC has discussed these issues at length. At our last meeting, on December 7, we were presented with development projections for the Central Area General Improvement District that project a more than 50 percent future increase in nonresidential floor area in eventual buildout. CAGID now contains 3.38 million square feet of nonresidential floor area and projected development estimates are for an additional 1.66 million square feet, accommodating a vastly increased number of downtown businesses and employees as well as visitors.

Additionally, activities and facilities as the Civic Area Plan evolves will bring hordes of visitors from Boulder County, the rest of the Denver metro area, and tourists from out of town. We fear that insufficient parking could seriously impact our economy by decreasing opportunities for them to enjoy what our city has to offer.

We urge study and action by the City on the subject of parking. Of course, parking should be only part of the discussion, along with other transportation methods including infrastructure to accommodate multimodal access to downtown, improved transit, and other methods of travel within the city as well to and from Boulder.

We urge the council to make the study of access and parking, key to our city's vitality, a serious goal for this year's agenda and consider innovative solutions such as shared garages and satellite parking lots with high frequency connections..

Ongoing studies indicate there will be a need for more parking, not less. Our path to sustainability includes choices. As lifestyles, technologies and other forces prevail, the multimodal shift will happen, economic vibrancy will remain, and people will continue to use **all** modes to visit Downtown Boulder.

The City must clearly articulate its parking intentions, and build partnerships with stakeholders, the business community, residents and neighbors to develop a precise plan to replace the dwindling parking supply

Addendum:

A few numbers for your consideration:

- Cars are one of four modes of transportation, and account for more trips to downtown than the other three modes combined.
- More and more downtown employees do not live in Boulder and are living further and further away with less access to the alternative modes options in Boulder and Boulder County.
- Parking fees generate $9M in annual revenue.
- Demand for access to downtown is increasing, and bike, walk, bus options can't absorb that entire increase.
- The Civic Area currently includes 437 parking spaces. Of those spaces, 40 to 70 will be eliminated in Phase I of the Civic Area Master Plan, with no specific plan, budget or intent to replace them.
- Almost all the parking now in the Civic Area will be removed in later phases unless there are plans to replace parking in underground or mixed use garages
- Decreasing parking coincides with efforts to increase demand for access in the Civic Area. "Parking demand is expected to increase with the new, additional uses and amenities, increased events and programming, and higher park visitorship envisioned by this plan," according to the Master Plan.
- The Plan has no specific commitments or budget to construct parking structures. It states that "just enough parking spaces will be provided for those who choose to arrive by car," and, "The appropriate number of parking spaces and their location will be determined through further analysis and discussion."
- Physical elimination of parking is scheduled to occur before the "further analysis and discussion."

BVCP SURVEY AND FOCUS GROUP RESULTS

The random sample survey was a major focus of Phase 2 of the BVCP Update. 937 people responded, resulting in a 16.8 percent net response rate. The 95 percent confidence interval (or margin of error) is approximately +/- 3.2 percentage points. The consultant also held six focus groups from Nov. 6 through Nov. 13, 2015 to address subjects in the survey in greater depth. The Survey Summary report with results from the survey, summaries of the focus group discussions, summaries for the open-ended responses and the full text of all responses is available at www.bouldervalleycompplan.net.

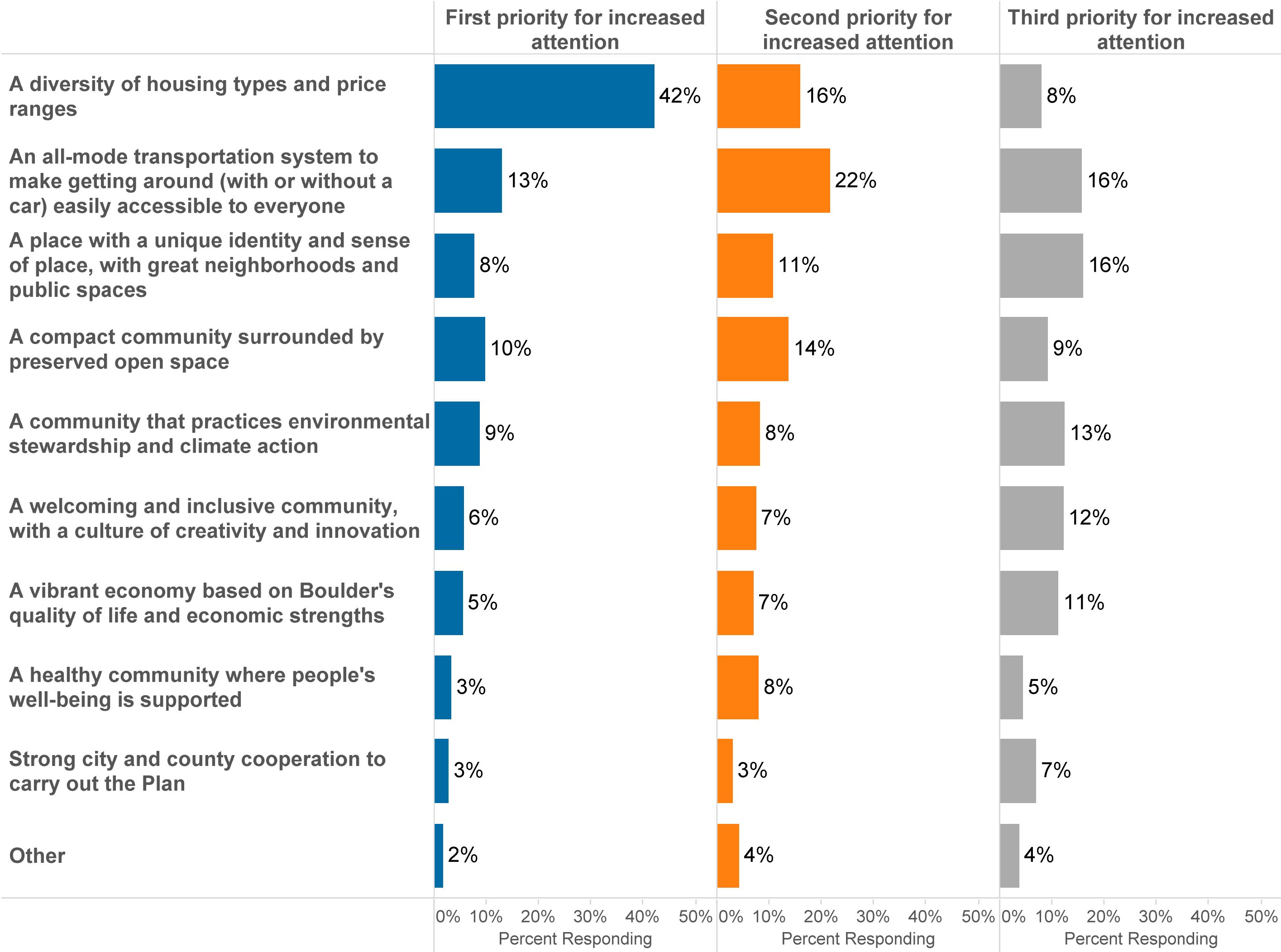
BVCP Survey and Focus Group Takeaways

The survey results and six focus groups addressed a variety of topics that will inform the BVCP update, including quality of life, familiarity with the plan, core values, growth management, mixed use and locations, height, and neighborhoods. The focus groups provided more detailed feedback on issues covered in the survey (i.e., building height, jobs growth, housing growth, and mixed use), as well as issues not specifically addressed in the survey (e.g., transportation, the University, resident diversity, and inclusiveness). High level takeaways include:

- **Quality of Life:** Ninety-four percent of respondents think quality of life is very good (49 percent) or good (45 percent).
- **Familiarity:** Most survey respondents (59 percent) have no or slight awareness of the plan. Eleven percent know quite a bit about it or are very familiar. However, responses generally validate policy directions of the plan and thoughtful deliberative community planning, as further noted below.
- **Core Values:** Sixty-six percent of respondents did not identify any core values in need of clarification or modification when asked that question. Respondents prioritized and added ideas related to plan core values – what needs increased attention (i.e., diversity of housing types and price ranges, all-mode transportation system, places with unique identities/neighborhoods), and added new ideas as part of their open-ended comments (e.g., diversity, governance, limit growth, safety, housing).
- **Growth Management (Jobs and Housing):** Respondents said Boulder should maintain the current potential for additional jobs (57 percent) and increase (43 percent) or maintain (39 percent) the current potential for additional housing. Open-ended comments showed nuanced thinking about the future mix of housing and jobs and tradeoffs. Context of place, quality, and design for family-friendliness were also themes.
- **Rate:** Respondents on the questions about rate of growth of housing and commercial growth favored continuing maintaining a city system of limiting rate of housing growth (43 percent) but think the city does not need to manage the rate of commercial growth (48 percent).

- **Diversity of Housing and Price:** Results of the survey showed that a greater diversity of housing types and price ranges is the highest priority. 42 percent selected it as their first core value (second was all-mode transportation system, at just 13 percent), 56 percent selected it as one of their top two, and 63 percent selected it as one of their top three values.
- **Mixed Use:** Nearly half of respondents support mixed use within commercial hubs and along major roads (47 percent), and another 39 percent think there are tradeoffs and it should be encouraged in carefully defined areas. The written comments suggested more concern about the design than mix. For instance, people noted that what is getting built is sometimes unattractive, too high end (exclusive), too generic “Anywhere USA” or lacking in landscaping and public spaces. Respondents would like it to be more architecturally interesting and reflective of Boulder’s unique identity and scenic quality and address impacts to traffic and parking.
- **Height:** Respondents provided a range of opinions about height, with some saying that “buildings up to 55 feet might be OK in a few selected areas of Boulder only if they provide a number of community benefits…”(34 percent) or if “quality and design is exemplary” (31 percent), or they are OK in commercial areas if consistent with an area plan (23 percent). Many open-ended comments addressed protection of views, particularly downtown and on the west side of town, with some respondents noting that taller buildings in out-of-the way areas (away from neighborhoods, in industrial business parks) might work.
- **Community Benefits:** Respondents selected permanently affordable housing as the top requirement for new development (25 percent), along with limiting height and protecting views (22 percent). A wealth of open-ended comments will assist in further analysis of community benefits.
- **Neighborhoods:** Respondents described quality of life in neighborhoods as very good (47 percent) or good (44 percent), and generally noted more characteristics they liked (i.e., trails, open space, safety, walkability, quiet, etc.) than factors they disliked (i.e., affordability, access/distance to services, noise and traffic). They would also like better information from the city about services, programs, and events (43 percent); support to improve neighborhood livability (e.g., services, amenities, infrastructure) (41 percent), and support for neighborhood events (37 percent). Thirty-four percent indicated support for land use planning at the local level.

Which values do you believe are in greatest need of increased attention in the coming years? Please indicate your top three priorities.



From: Sue Deans [mailto:suedeans01@gmail.com]
Sent: Monday, January 25, 2016 10:39 AM
To: Winter, Molly
Subject: Fwd: Camping ban

FYI, nice response from Bob Yates. We should discuss our participation.

Best,
Sue

---------- Forwarded message ----------
From: **Yates, Bob** <YatesB@bouldercolorado.gov>
Date: Sun, Jan 24, 2016 at 8:03 PM
Subject: Re: Camping ban
To: Sue Deans <suedeans01@gmail.com>
Cc: Jerry Shapins <jshapins1@gmail.com>, Eli Feldman <eli@cbayco.com>, "Weiss, Ruth" <weissr@bouldercolorado.gov>, Scott Crabtree <scottpcrabtree@gmail.com>

Thanks Sue. BTW, I don't think anything was attached.

While Council briefly discussed the camping ban at its retreat over the weekend, I am not aware of any pending process by which the ban will be considered for termination by Council any time soon. Rather, I believe Council will ask the Human Relations Commission to study the matter this year and make recommendations, which Council ultimately may or may not accept.

In addition, you should be aware that Police Chief Testa has budget authority to engage two homeless outreach officers, positions which I believe he plans to fill by the third quarter. The Chief, the Human Services director (Karen Rahn), some homeless advocates, and I are having ongoing discussions about what services these outreach officers might provide and how they might help drive improvements. Please let me know if a representative from the Downtown Management Commission would like to participate in those discussions this winter and spring.

Best,

Bob

From: Sue Deans <suedeans01@gmail.com>
Sent: Thursday, January 21, 2016 2:33 PM
To: Council
Cc: Jerry Shapins; Eli Feldman; Weiss, Ruth; Scott Crabtree
Subject: Fwd: Camping ban

Members of the City Council:

As you consider the request to eliminate the city's ban on camping, I thought you would like to see this resolution adopted unanimously by the Downtown Management Commission at its Jan. 4 meeting:

The Downtown Management Commission endorses the request from Downtown Boulder Inc. to maintain the city camping ordinance. We agree that there is enough emergency shelter available to accommodate the current homeless population, that camping does not provide sufficient shelter on freezing winter nights, and that the presence of camps will stress public land and resources. We urge that the camping ordinance not be suspended.

Sincerely,

Sue Deans
Chair, Downtown Management Commission

Sue Deans
303-579-9580

CITY OF BOULDER APPLICATION FOR SPECIAL EVENT ON THE PEARL STREET MALL
APPLICANT RULES & REQUIREMENTS – MERCHANDISE SALES

Full application and Special Event requirements may be found at:
https://bouldercolorado.gov/city-manager/boulder-special-events

The Pearl Street Mall is a vital gateway to the commercial retail vibrancy in our downtown. When considering an application for a Special Event Permit on the Pearl Street Mall, we will apply the following guidelines:

For events focused on merchandise sales, the arts and crafts for sale must be juried by certified professionals from the field of work presented. The juried artists selected to represent the event theme will be scrutinized for quality and consistency to the theme by a city-selected committee, composed of members of the Downtown Management Commission and Boulder Arts Commission. Merchandise that is mass-produced and not juried (not to exceed one booth per block) will be considered only if it is consistent with the event theme, supports a family-based activity, and/or is a major financial sponsor of a nonprofit organization connected with the event. Event promoters working with a nonprofit sponsor must disclose their relationship with the nonprofit, including the financial agreement to fund the nonprofit.

Special Events on the Pearl Street Mall are limited to every other weekend, providing a minimum 10-day rest period between events. Special Events on the Mall will not be considered for dates coinciding with such events as CU commencement, CU move-in, CU Family Weekend, or CU Homecoming.

All art offered for sale must be original art produced by the accepted artist, but can also include the artist's original limited editions. Only original artwork and limited edition prints may be displayed and offered for sale. All work shown must be for sale during the event.

- Prints must be produced in signed, limited editions, which are clearly marked as reproductions.

- Only artists accepted in the jewelry category may display and sell jewelry.

- The selection committee will review applications for presentation method and craftsmanship to ensure only quality materials, workmanship, and finished products are presented.

- Artists are responsible for keeping their assigned areas clean and will not attach anything to Pearl Street Mall facilities and infrastructure. Pole-mounted trash and recycling bins cannot be covered.

The subject matter of selected vendor exhibitions and displays must be appropriate for viewing in a downtown public venue. In keeping with the City of Boulder values, the Community Vitality Department does not accept for display: a) messaging that is intolerant to racial, ethnic, gender or sexual identities; b) lewd or pornographic depictions; c) violent or menacing images; d) biased political or religious messaging; e) any messaging that violates City of Boulder law or policy.

The location for each vendor booth is at the sole discretion of The City of Boulder Community Vitality Department and/or the selection committee so as not to compete with retail stores.

Each artist must provide their own white tent with open sides. Exceptions to having side walls may be made for tents on the north section of the 1300 block of Pearl Street Mall. Exhibitors must provide weights to secure tents to flat paved area. All parts of the display must fit within the limits of the assigned area. No merchandise is permitted outside of the vendor tent space.

Any merchandise created in a medium not juried into the show will be asked to be removed from the display. The City of Boulder reserves the right to remove any exhibitor who is not in compliance with the above-stated rules and eligibility. The City of Boulder Community Vitality Department reserves all rights to accept or refuse any application, participation by any individual artist, or display of any particular work of art for any reason and at any point during the application process or during the event.

From: Weaver, Sam
Sent: Sunday, January 24, 2016 10:08 AM
To: HOTLINE
Subject: Camping ban statistics

Fellow Council members and Hotline followers,

First off, many thanks to City staff, the Museum of Boulder, the members of the public in attendance, Heather Bergman, and my fellow Council members who made our annual retreat such an effective discussion of our plans for the next two years. Staff especially deserves our thanks for being such a valuable resource for our discussions and for hanging with us for 14 hours on a weekend.

One of our discussion topics was the camping ban in town, and a desire to know how that is affecting all residents and businesses in Boulder. To shape our future discussions, Andrew Shoemaker and I agreed to formulate a few data requests from staff, and to find out how much work it would be to assemble this data. We did so during a retreat break yesterday, and below are the data that we feel Council would need to have at hand to begin any discussions of the camping ban impacts.

If possible, we would like to see the following information, broken down by month and year, since the inception of the camping ban:

1) The number of tickets issued for violation of the camping ban, for which the camping ban violation is the only citation issued for that contact,
2) The number of tickets issued for violation of the camping ban, for which the camping ban violation is one of multiple citations issued for that contact,
3) How many of the contacts in #1 and #2 above resulted in subsequent failure to appear (FTA) warrants issued, broken down by the criteria of #1 and #2 above,
4) How many of any FTA warrant issued as a result of camping ban citations (broken down by the criteria of #1 and #2 above) resulted in any jail time for the cited party,
5) How many individuals experienced jail time as a result of a citation issued for a camping ban in which that is the only citation issued for that contact (no other warrants for that individual leading to the jail time),
6) How many separate individuals have received citations for violating the camping ban

That is the data request that we would like to see scoped by staff, so that we can consider a nod of five Council members to proceed or not with the data assembly.

Finally, we had a few legal and procedural questions, which we think can be answered with very little staff time:

1) Can a person who receives a citation solely for violating the City's camping ban ordinance be sentenced to jail time based on the current letter of the law?
2) What is the practice of our municipal court regarding sentencing for a single violation of the camping ban in which that is the only citation in a contact?

3) What is the practice of our municipal court regarding sentencing of an individual who has violated the camping ban ordinance multiple times, but who otherwise has no other charges filed?

Thanks in advance for letting us know how much effort the data assembly for the first set of questions would entail, and for clarifying for us the current practices addressed by the second set of questions.

All the best in 2016!

Sam Weaver
Member of Boulder City Council
weavers@bouldercolorado.gov
Phone: 303-416-6130

2016 DMC MEETING SCHEDULE
5:30 PM

		Meeting Packet Materials Due by Noon on Wednesday
JANUARY 4	Council Chambers	
FEBRUARY 1	1777 West Conference Room	1/27
MARCH 7	Council Chambers	3/2
APRIL 4	Council Chambers	3/30
MAY 2	Council Chambers	4/27
JUNE 6	Council Chambers	6/1
JULY 11	1777 West Conference Room	7/6
AUGUST 1	Council Chambers	7/27
SEPTEMBER 12	1777 West Conference Room	9/7
OCTOBER 3	Council Chambers	9/28
NOVEMBER 7	Council Chambers	11/2
DECEMBER 5	Council Chambers	11/30