

**DOWNTOWN MANAGEMENT COMMISSION**  
**April 6, 2015**  
**5:30 p.m. - Regular Meeting**  
**13<sup>th</sup> Street Conference Room, 1720 13<sup>th</sup> Street**  
**AGENDA**

1. Roll Call
2. Approval March 2, 2015 Meeting Minutes
3. Public Participation
4. Police Update
5. Parks Update
6. BID Update
7. Update on Downtown Design Guidelines Project - Assefa
8. Matters from Commissioners
9. Matters from Staff
  - Naming Recommendation: Downtown Boulder Transit Center at 14<sup>th</sup> & Walnut
  - Update: Trinity Commons and Civic Use Pad
  - CAGID Infographic
  - West Pearl Construction Update – Matthews
  - 2014 Year End Financials
  - DMC Retreat Date

**Attachments**

- Meeting Minutes – March 2, 2015
- Sales and Use Tax Revenue Report – January 2015
- 2014 Year End Financials
- Police Stats
- Downtown Boulder Open/Close List

**Upcoming Meetings/Topics**

AMPS Study Session: May 26<sup>th</sup>

Joint District Board Meeting?

City Council Civic Area Plan: June 16th

**Commissioner Terms**

Crabtree: 2012-2017 Citizen at Large  
Feldman: 2015-2020 Property Rep  
Millstone 2013-2018 Property Rep  
Deans 2014-2019 Property Rep  
Shapins 2013-2016 Citizen at Large

**DMC 2015 Priorities:**

- AMPS and Downtown Parking  
- Civic Area Plan  
- Homelessness  
- Civic Use Pad  
- Council Use of DMC's Advisory Feedback  
- RTD Utilization Stats – Obtain and Analyze

**CITY OF BOULDER, COLORADO  
BOARDS AND COMMISSIONS MEETING MINUTES FORM**

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**NAME OF BOARD/COMMISSION:** **DOWNTOWN MANAGEMENT COMMISSION**

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**NAME/TELEPHONE OF PERSON PREPARING SUMMARY:** **Ruth Weiss – 303-413-7318**

**NAMES OF MEMBERS, STAFF, AND INVITED GUESTS PRESENT:**

**BOARD MEMBERS:** KOVAL, CRABTREE, SHAPINS, DEANS, MILLSTONE

**STAFF:** WINTER, MATTHEWS, WEISS, HERRING, MARTIN, McELDOWNEY,  
LANDRITH

**GUESTS:** SEAN MAHER, ERIN CALDWELL

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**TYPE OF MEETING:** **Regular** **March 2, 2015**

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**AGENDA ITEM 1 – Roll Call:** Meeting called to order at 5:42 p.m.

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**AGENDA ITEM 2 – Approval of the February 2, 2015 (See Action Item Below):**

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**AGENDA ITEM 3 – Public Participation:** None

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**AGENDA ITEM 4 – Police Update:** McEldowney said there wasn't much to report, 101 calls and three arrests in the downtown area. Officers are gearing up for smoking ban enforcement. There continues to be extra staffing at the library, issues are moving further east and may be weather related. McEldowney asked if there were questions regarding the discussion last month on private security. Deans asked if downtown was looking for police officers instead of security guards. McEldowney mentioned that retired police officers were being reviewed for the mall since they typically have concealed carry permits and as a measure to avoid overtime. McEldowney said police should be contacted when bad behavior is viewed. Maher said that the Deputy Chief was skeptical that retired police officers would be interested and DBI is exploring a private security company that pays better and hoping for better quality. McEldowney said that a couple of the mall officers are tactical officers and could help with additional training for mall security. Koval asked about the 13<sup>th</sup> and Pine Baptist Church feeding homeless. McEldowney said that a regular meal is being served there. Winter said that the smoking ban may impact the congregation at the Pine and Broadway parking lot. McEldowney offered that more Travelers are coming thru Boulder. Winter mentioned a meeting with McDevitt, Harms and Sweeney regarding homeless services to get them to move along. Shapins said that cities with more vitality on the sidewalks have less of an issue.

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**AGENDA ITEM 5– Parks Update:** Martin said the mall crew has been removing snow using dump trucks. The irrigation and the buffalo sculpture installation are on hold for now. Wooden slats on the benches are being replaced and the metal bases being refurbished. The tulips will hopefully be in bloom by the April 28<sup>th</sup> mall event. There is a new horticulturist designing the mall look. The bee safe issue and pesticides were mentioned and discussed, looking to reduce the use of neonicotinoids. The 2015 mall plantings will be neonicotinoid free, the city is doing what it can to help with this effort.

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**AGENDA ITEM 6 – BID Update:** Maher said he's heard the First Congregational Church lease to Bridge House is up next year and the church would like to reclaim their place. He said that the North Boulder day/overnight shelter is empty during the day and why can't it be used as a day shelter. Maher continued that Councilperson Young has similar questions. Koval asked about transients in the Broadway and Spruce lot, and what was going on with council regarding these issues. Koval asked Maher about a council ordinance regarding sitting and lying in public places. Maher doesn't think it has a chance in Boulder. Maher said the County passed a ban about panhandlers going into the street to cars in intersections.

Mahe said that a new WiFi system is being installed on the mall, \$15,000 cost to DBI, which will also give DBI a rudimentary ping of cell phone signals to count users. The Social Media Breakfast is March 18<sup>th</sup>; Taste of Pearl – April 19<sup>th</sup>; and, the Tulip Fairy and Elf Festival is April 26. Koval asked Maher about the height ordinance and Maher said that Downtown people were disappointed. Downtown zoning was discussed.

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**AGENDA ITEM 7 – Studio Presentation of Downtown Employee Transportation Survey Results – Erin Caldwell,**

**NRC** – Landrith introduced Caldwell from NRC, and mentioned that the survey goes out to a random sample within CAGID and BID. The responses show an ongoing trend.

Caldwell said that one of the purposes of this survey is to see how downtown employees get to work and the survey has been done for the last 10 years. She said that 350 employers downtown were selected at random and participated in online or paper surveys. Eighty three employers participated with 472 employees responding to the survey. Answering the question, how did you get to work today, 43% drove alone, 23% used transit, 19% walked or biked. EcoPass usage in 1993 was at 41% and in 2014 at 84%. Employees’ parking preferences were also discussed.

Deans asked if 60% of people still drive to work and Caldwell confirmed. Shapins questioned if this data is useful for AMPS. Winter said it relates to how to get downtown employees to use car and bike share for errands, which could include a car share for employees to use, something the city could do. Winter mentioned edge parking and a greater frequency of bus service as things to be worked on. Millstone suggested a PR campaign regarding where EcoPass funds come from. Shapins asked about the balance between visitor and employee parking. Koval said Landrith did a great job in getting more people to answer the survey. Koval said that a better job of educating constituents to use alt modes is needed, as is including parking with new construction. Crabtree said information sheets with survey data would be beneficial in talking about transportation and parking. Winter said this data will be important at the May Study Session with Council. Caldwell said a countywide survey and a Boulder Valley survey are also being done.

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**AGENDA ITEM 8 - Matters from the Commissioners:** Deans thanked Koval for his years on the commission. Deans discussed the council meeting last week regarding height restrictions in Downtown and Boulder Junction. Winter said the moratorium is for all of downtown and council is to rescind the moratorium north of Canyon once design guidelines are completed. When the Design Guidelines are updated, development could continue north of Canyon and there are still questions with south of Canyon. Millstone asked about the timetable and Koval replied two years. Shapins said that there is no dialogue and this is an expression of political will. Koval said the Civic Center and its designs will be impacted by the height moratorium, a focus on process is needed and this would limit great civic buildings in the civic area per Koval. Shapins said there was no articulate description of the problems with growth.

Koval moved to send a message to council outlining DMC’s concerns of their actions: 1) concern about the lack of process and not consulting advisory boards, the public and/or appropriate experts; 2) limiting the city in creating great civic buildings including at the Civic Use Pad; and 3) renegeing on a deal with the St Julien regarding the Civic Use Pad; and 4) stunting economic growth/limiting opportunities in a transit-based location. Crabtree seconded the motion. All commissioners were in favor of the motion and it passed 5 – 0.

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**AGENDA ITEM 9 – Matters from the Staff:** Winter said there are two candidates for DMC and the new member will be at the meeting in April. Winter gave accolades to Koval for his service on DMC.

Civic Area Plan Joint Board meeting is March 11; Trinity Lutheran did accept the MOU; Matthews is working on an RFQ for the Trinity Lutheran board. Construction on the west end has been limited due to snow; a map of the smoking area was distributed; Landrith will do an outreach on the smoking ban;

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**Meeting adjourned at 7:27 pm.**

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**ACTION ITEMS:**

**MOTION:** Deans motioned to approve the February 2, 2015 meeting minutes with corrections. Shapins seconded the motion. The motion was approved 5-0.

**MOTION:** Koval moved to send a message to council outlining DMC’s concerns of their actions: 1) concern about the lack of process and not consulting advisory boards, the public and/or appropriate experts; 2) limiting the city in creating great civic buildings including at the Civic Use Pad; and 3) renegeing on a deal with the St Julien regarding the Civic Use Pad; and 4) stunting economic growth/limiting opportunities in a transit-based location. Crabtree seconded the motion. All commissioners were in favor of the motion and it passed 5 – 0.

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April 6, 2015

13<sup>th</sup> Street Conference Room

Off Site Meeting

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APPROVED BY:

DOWNTOWN MANAGEMENT COMMISSION

Attest:  
Ruth Weiss, Secretary

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Sue Deans, Chair

# City of Boulder

## Sales & Use Tax Revenue Report

### January, 2015

Issued March 27, 2015

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This report provides information and analysis related to January 2015 sales and use tax collections. Results are for actual sales activity through the month of January, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Cheryl Pattelli, Director of Finance, at (303) 441-3246 or [pattellc@bouldercolorado.gov](mailto:pattellc@bouldercolorado.gov).

PLEASE NOTE: Pursuant to a vote in November of 2014, the sales and use tax rate changed on January 1, 2015 from 3.56% to 3.86%. The additional 0.30% tax was approved for a three year period and is earmarked for "Community Culture and Facilities." Actual dollars collected in the report may show as being higher in 2015 solely because of the tax rate increase. However, the percentage changes included in this report have been "normalized" to be able to compare the actual increase or decrease for this year compared to the same period in 2014 as if the rates were the same. This "normalized" percentage better reflects the underlying economic activity in the city and enables city staff to more readily determine if revenue targets are being met.

#### REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

The report for January presents summary level sales and use tax collections. Historically, remittances in January and February have been somewhat erratic and do not provide sufficient information to extrapolate trends for taxable tax activity later in the year. A more detailed analysis will be included in the March 2015 report.

As reflected in Table 1, "normalized" Sales and Use Tax has increased from the comparable 2014 base by 3.67%. Due to timing issues this report contains two returns (different filing periods) for the month of January 2015 from taxpayers who file thirteen periods instead of twelve. These filings affect the Food Stores category.

**TABLE 1**

#### ACTUAL SALES AND USE TAX REVENUE

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	6.50%	80.57%
Business/Consumer Use Tax	38.99%	11.06%
Construction Use Tax	(50.14%)	4.53%
Motor Vehicle Use Tax	1.93%	3.84%
<b>Total Sales &amp; Use Tax</b>	<b>3.67%</b>	<b>100.00%</b>

#### DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to identify trends in the various categories. While this information is useful, it is important to remember that relatively small aberrations (like the timing of remittances by certain vendors) can make relatively large monthly variances. Particularly near the beginning of the year, limited months do not necessarily define a trend.

**Retail Sales Tax** – January retail sales tax revenue was up 6.50% from that received in 2014.

Jan
6.50%

**Food Stores** - Retail sales tax revenue for food stores was up 46.51% from that received in 2014. The increase is due to companies who file thirteen four-week periods instead of reporting monthly. Companies who file thirteen four-week periods do so because of reporting purposes. Each reporting period has the same number of days in the period. Since the city reports monthly, there will be one month out of the year where our report contains two filing periods.

Jan
46.51%

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 14.00% of sales/use tax) and are often an indicator of the health of the economy in the city. This discretionary category is often correlated with disposable income and consumer confidence. Total January retail tax at Eating Places is up by 4.82%.

Jan
4.82%

**Apparel Store** retail sales are down by 29.55%.

Jan
(29.55%)

**General Retail** is up by 1.97%.

Jan
1.97%

**Public Utilities** (primarily retail sales tax on natural gas and electricity) are down by 9.06% for the month of December. Tax on Public Utilities comprises approximately 6.00% of total sales and use tax revenue. Even as natural gas prices and rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use. According to a 2006 study by the City of Boulder, commercial and industrial sector energy use makes up 83% of Boulder's energy use.

## TOTAL MARIJUANA REVENUE

The latest revenue source for the City of Boulder is the sale of both medical and recreational marijuana. These sources represent 1.07% and 1.14% of the total sales/use tax collected respectively in 2014.

The sale of medical marijuana generates:

- 3.86% sales and use tax on product sales paid by the purchaser and/or costs of any construction materials, furniture, fixtures, or equipment paid by the business.

The sale of recreational marijuana generates:

- 7.36% sales tax on product sales paid by the purchaser (3.86% base and 3.50% additional).
- 7.36% use tax on the cost of any construction materials, furniture, fixtures, or equipment paid by the business (3.86% base and 3.50% additional).
- A 5.00% excise tax paid by the grow facility when shipping product to dispensaries and/or marijuana infused product facilities.
- A "share-back" of certain State of Colorado revenue. The State collects a 10.00% tax on recreational marijuana sales and "shares back" 15.00% of that 10.00% to each city where such revenue is generated.

A summary of all year-to-date 2015 marijuana related revenue follows:

<b>Total January Marijuana Related Revenue</b>			
Medical marijuana:			
3.86% Sales/Use Tax	\$120,989		
Sub-total Medical marijuana revenue		\$120,989	
Recreational marijuana			
3.86% Base Sales/Use Tax	69,221		
3.50% Additional Sales/Use Tax	62,766		
5.00% Excise Tax	72,202		
State Share-back	38,329		
Sub-total Recreational Marijuana revenue		242,518	
<b>TOTAL MARIJUANA RELATED REVENUE</b>			\$363,507

While the City's base 3.86% sales/use tax is distributed to City funds based upon various past voter decisions, certain other revenue has been dedicated to cover incremental costs related to the sale and use of marijuana in the City of Boulder. Year-to-date collections for these dedicated revenue sources follow:

<b>Total January "Incremental" Recreational Marijuana Related Revenue</b>		
3.50% Additional Sales/Use Tax	\$62,766	
5.00% Excise Tax	72,202	
State "Share-back"	38,329	
<b>TOTAL "INCREMENTAL" RECREATIONAL MARIJUANA REVENUE</b>		\$173,297

#### **Medical Marijuana Sales/Use Tax**

Total January sales/use tax revenue collected in this category is up 26.96% from the same period in 2014. The percentage change by month is presented below.

Jan
26.96%

#### **Recreational Marijuana Retail Sales Tax**

The first remittances in 2014, related to sales of recreational marijuana, were received in the month of February. Significant retail establishments were not open until April of 2014. Therefore, increases for the first quarter of 2015 are not representative due to the non-existent or low comparative base.

Jan
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Significant YTD increases / decreases by sales/use tax category are summarized in Table 3.

**TABLE 3**

<b>2014 YTD RETAIL SALES TAX (% Change in Comparable YTD Collections)</b>	
<b>STRENGTHS:</b> <ul style="list-style-type: none"> <li>▪ Food Stores up by 46.51% (January had two returns for each store by a 13 period filing taxpayer)</li> <li>▪ Consumer Electronics up by 10.13%</li> <li>▪ Computer Related Business up by 203.81%</li> <li>▪ All Other up by 4.18%</li> <li>▪ Medical Marijuana up by 26.96%</li> <li>▪ Downtown up by 11.19%</li> <li>▪ N. 28th St Commercial up by 41.09%</li> <li>▪ University of Colorado up by 3.26%</li> <li>▪ Basemar up by 14.50%</li> <li>▪ The Meadows up by 89.68%</li> <li>▪ All Other Boulder up by 16.54%</li> <li>▪ Metro Denver up by 27.46%</li> <li>▪ Gunbarrel Industrial up by 28.05%</li> <li>▪ Gunbarrel Commercial up by 21.07 %</li> <li>▪ Pearl Street Mall up by 32.05%</li> <li>▪ Boulder Industrial up by 25.34%</li> </ul>	<b>WEAKNESSES:</b> <ul style="list-style-type: none"> <li>▪ Eating Places down by 4.53%</li> <li>▪ Apparel Stores down by 29.55%</li> <li>▪ Home Furnishings down by 26.00%</li> <li>▪ Transportation/Utilities down by 30.79%</li> <li>▪ Building Material Retail down by 56.68%</li> <li>▪ Twenty-Ninth St down by 27.47%</li> <li>▪ Table Mesa down by 8.09%</li> <li>▪ Boulder County down by 21.31%</li> <li>▪ Public Utilities down by 9.06%</li> </ul>

<b>2014 USE TAX (% Change in YTD Comparable Collections)</b>	
<b>STRENGTHS:</b> <ul style="list-style-type: none"> <li>▪ Motor Vehicle Use Tax up by 1.93%</li> <li>▪ Business Use Tax up by 38.99%</li> </ul>	<b>WEAKNESSES</b> <ul style="list-style-type: none"> <li>▪ Construction Use Tax down by 50.14% (when adjusted to exclude dedicated Boulder Junction tax, down by 84.40%)</li> </ul>

**BUSINESS USE TAX**

YTD Business Use Tax is up by 38.99% in January. This tax category can be very volatile as it is associated primarily with the amount and timing of purchase of capital assets by businesses in the city and the amount and timing of audit revenue. 2014 YTD audit revenue was over \$2 million.

**MOTOR VEHICLE USE TAX**

January Motor Vehicle Use Tax is up by a modest 1.93%. This tax category applies to the purchase of vehicles registered in the city. As individuals and businesses become more confident about jobs and the economy, they have replaced their vehicles and thus reduced the average age of their fleet. 2014 was a strong year for motor vehicle sales, but at some point the rate of increase will slow as the average age of the total vehicle fleet in the city declines and the comparative numbers from the prior year become more difficult to meet or exceed. Motor Vehicle Use Tax may have already reached that inflection point as both November and December 2013 results were negative (down 17.88% and 12.16% respectively when compared to the very strong sales in the comparative months of 2013).

## **ACCOMMODATION TAX**

January Accommodation Tax revenue is down by 24.97% from the same period in 2014. The hotel industry in Boulder is in a state of flux. It is uncertain if/when new properties in the pipeline will open. Some upward adjustment in room and occupancy rates has occurred during the transition when the total number of rooms available in the City is down slightly. Some of the changes follow:

- America Best Value – closed March 2014 (to be converted to student housing)
- Golden Buff – closed October 2014 (to be redeveloped into two hotels)
- Boulder Outlook – proposed to close November 2014
- Hyatt Place Depot Square – broke ground, projected opening in early 2015
- Other Planned Properties – in concept or site review

## **ADMISSIONS TAX**

Year-to-date 2014 Admission Tax revenue is up by 17.92% from the same period in 2014. Admissions Tax collections are dependent on the number of taxable productions and events held in the City and the level of attendance at such events.

## **TRASH TAX**

January Trash Tax receipts are up by 68.65%. Trash Tax remittances are due on a quarterly basis. Occasionally, trash haulers remit outside that quarterly cycle, resulting in large variances such as those experienced in January.

## **REVIEW OF VARIOUS ECONOMIC DATA & PREDICTIONS FOR THE FUTURE**

**A March 12, 2015 analysis by Reuters finds that U.S. Retail Sales have been down in January and February of 2015:**

U.S. retail sales unexpectedly fell in February as harsh weather kept consumers from auto showrooms and shopping malls, tempering the outlook for first-quarter growth and a June interest rate increase by the Federal Reserve. Even accounting for the snowy and cold weather, which blanketed much of the country in late February, there is little doubt that consumer spending has slowed significantly after robust growth in the fourth quarter. The Commerce Department said on Thursday retail sales dropped 0.6 percent as receipts fell in almost all categories marking the third straight month of declines. Retail sales excluding automobiles, gasoline, building materials, and food services were flat after a downwardly revised 0.1 percent dip in January. February was the first time since 2012 that retail sales had dropped for three consecutive months.

Economists are confident economic activity will accelerate in the second quarter of the year, as consumer spending gets a tailwind from the massive savings from the lower gasoline prices in late 2014 and early this year. Most believe consumers saved the bulk of the windfall from cheaper prices at the pump and expect the money to be spent starting in March as temperatures warm up. Prospects for a pick-up in spending were also brightened by a report from the Fed showing household net worth posted its biggest rise in a year... "Consumers may have throttled back spending, but they maintain the ability and means to spend," said Jack Kleinhenz, chief economist at the National Retail Federation.

**According to economists speaking at the Boulder Economic Council's annual economic forecast event, as reported by BizWest on January 14, 2015, lagging sales tax may threaten Colorado's future budgets:**

Phyllis Resnick, lead economist at CSU's Colorado Futures Center, stated ... the rates of retail sales tax growth are starting to fall in Colorado for a variety of reasons. E-commerce has been cutting into retail sales tax collected locally for years as people shop online rather than in local stores. The United States as a whole is also becoming increasingly unmarried, with single people traditionally spending less on goods and services than married individuals. Resnick also said there's evidence mounting that as income inequality rises, the nation will see further decline in sales tax collections. When you concentrate income up high...you have fewer people buying those things that contribute to the tax base.

Perhaps the greatest threat to sales tax revenues, though, is the fact that physical taxable goods are becoming a smaller share of consumption as more and more people hire for services like lawncare or other household services that don't bring in sales tax revenue. Especially among younger segments of the population, the trend is steering toward spending on experiences and services and away from goods. And things like smartphones have already replaced the need for several other devices that individuals used to buy. The shift away from purchasing goods will also be magnified by the aging population, as those 65 and older also tend not to spend a lot of money on goods but rather on experiences like travel. We're going to have to start to acknowledge the new way of consuming," Resnick said. "It's going to take a lot of work to start thinking about the ways we generate public revenues off a system of consumption that is changing quite rapidly.

While Resnick was the self-proclaimed bearer of bad news, Rickard Wobbekind, executive director of the Business Research Division at the CU Boulder's School of Business, got to deliver more encouraging news. Colorado will continue to outperform the nation in employment and population growth, with home prices continuing to appreciate. On a more local level, Boulder, he told the crowd, continues to outperform not just the nation's but Colorado's strong recovery metrics.

As Colorado is forming more households than it is producing new housing units, he said the state appears to be underbuilding, a sign that bodes well for the construction industry going forward. On the flip side, that bodes poorly for the increase in cost of housing. In Boulder, where the median price of a single family home was nearly \$700,000 in 2014, housing prices will continue to stress not only first-time homebuyers' ability to break into the market but also things like the transportation system as the number of the city's in-commuters continues to climb.

**Colorado business leaders bullish on 2015 according to a report published in BizWest on January 5, 2015:**

BOULDER – The confidence of Colorado business leaders has increased slightly entering the New Year according to the latest index released Monday by the University of Colorado Boulder's Leeds School of Business. The Leeds School releases the index each quarter, with expectations measuring positive at 50 or higher.

Entering the first quarter of 2015, the Leeds Business Confidence Index registered an overall mark of 60.8, up from 59.5 last quarter. Expectations were positive for all of the metrics measured, including national economy, state economy, industry profits, capital expenditures and hiring plans. The state's business leaders were most enthusiastic about the state's economy, with that metric coming in at 66.2, up from 63.9 last quarter. But optimism about the national economy also rose from 56.4 to 60. Their outlook on hiring also improved slightly, from 57.9 to 58.2.

**The Conference Board Consumer Confidence Index, which had increased in January, declined in February:**

The Conference Board *Consumer Confidence Index*<sup>®</sup>, which had increased in January, declined in February. The Index now stands at 96.4 (1985=100), down from 103.8 in January. The Present Situation Index decreased to 110.2 from 113.9, while the Expectations Index declined to 87.2 from 97.0 in January.

According to Lynn Franco, Director of Economic Indicators at The Conference Board: "After a large gain in January, consumer confidence retreated in February, but still remains at pre-recession levels (September 2007, Index, 99.5). Consumers' assessment of current conditions remained positive, but short-term expectations declined. While the number of consumers expecting conditions to deteriorate was virtually unchanged, fewer consumers expect conditions to improve, prompting a less upbeat outlook. Despite this month's decline, consumers remain confident that the economy will continue to expand at the current pace in the months ahead."

Consumers' optimism about the short-term outlook was considerably less positive in February. Those expecting business conditions to improve over the next six months decreased from 18.9 percent to 16.1 percent, while those expecting business conditions to worsen increased from 8.2 percent to 8.7 percent.

Consumers' outlook for the labor market was also less optimistic. Those anticipating more jobs in the months ahead decreased from 17.3 percent to 13.4 percent. However, those anticipating fewer jobs declined from 14.8 percent to 14.3 percent. The proportion of consumers expecting growth in their incomes declined from 19.5 percent to 15.1 percent. The proportion expecting a decrease rose from 10.8 percent to 12.0 percent.

Total Net Sales/Use Tax Receipts by Tax Category	JANUARY YTD Actual			
	2014	2015	% Change	% of Total
Sales Tax	5,965,991	6,889,039	6.50%	80.57%
Business Use Tax	627,592	945,770	38.99%	11.06%
Construction Sales/Use Tax	716,119	387,123	-50.14%	4.53%
Motor Vehicle Use Tax	297,302	328,566	1.93%	3.84%
<b>Total Sales and Use Tax</b>	<b>7,607,004</b>	<b>8,550,499</b>	<b>3.67%</b>	<b>100.00%</b>

Total Net Sales/Use Tax Receipts by Industry Type	JANUARY YTD Actual			
	2014	2015	%Change	% of Total
Food Stores	969,344	1,534,457	46.00%	17.95%
Eating Places	970,670	1,117,219	6.15%	13.07%
Apparel Stores	235,491	180,210	-29.42%	2.11%
Home Furnishings	226,130	183,883	-25.00%	2.15%
General Retail	1,365,326	1,565,911	5.78%	18.31%
Transportation/Utilities	738,921	547,532	-31.66%	6.40%
Automotive Trade	644,167	714,001	2.23%	8.35%
Building Material-Retail	266,429	126,294	-56.28%	1.48%
Construction Firms Sales/Use Tax	678,071	364,324	-50.45%	4.26%
Consumer Electronics	174,773	212,358	12.06%	2.48%
Computer Related Business Sector	456,125	865,571	75.02%	10.12%
Rec Marijuana	0	131,987	#DIV/0!	1.54%
Medical Marijuana	88,061	120,989	26.71%	1.41%
All Other	793,497	885,763	2.95%	10.36%
<b>Total Sales and Use Tax</b>	<b>7,607,004</b>	<b>8,550,499</b>	<b>3.67%</b>	<b>100.00%</b>

Total Net Sales/Use Tax Receipts by Geographic Area	JANUARY YTD Actual			
	2014	2015	% Change	% of Total
North Broadway	94,458	106,772	4.25%	1.25%
Downtown	491,529	523,911	-1.70%	6.13%
Downtown Extension	86,851	91,470	-2.87%	1.07%
UHGID (the "hill")	98,038	89,351	-15.94%	1.04%
East Downtown	59,874	48,461	-25.35%	0.57%
N. 28th St. Commercial	367,520	568,343	42.62%	6.65%
N. Broadway Annex	21,971	26,814	12.56%	0.31%
University of Colorado	195,802	218,568	2.95%	2.56%
Basemar	192,590	172,569	-17.36%	2.02%
BVRC-Boulder Valley Regional Center	1,623,665	1,842,669	4.67%	21.55%
29th Street	383,762	301,814	-27.47%	3.53%
Table Mesa	207,472	208,247	-7.43%	2.44%
The Meadows	63,724	131,074	89.70%	1.53%
All Other Boulder	463,299	555,062	10.50%	6.49%
Boulder County	72,796	58,197	-26.27%	0.68%
Metro Denver	163,819	224,659	26.48%	2.63%
Colorado All Other	16,169	17,951	2.39%	0.21%
Out of State	583,903	639,665	1.04%	7.48%
Airport	2,711	889	-69.76%	0.01%
Gunbarrel Industrial	420,849	734,602	60.99%	8.59%
Gunbarrel Commercial	88,905	113,896	18.15%	1.33%
Pearl Street Mall	166,573	236,168	30.76%	2.76%
Boulder Industrial	839,036	792,741	-12.86%	9.27%
Unlicensed Receipts	110,306	36,843	-69.20%	0.43%
County Clerk	297,302	328,566	1.93%	3.84%
Public Utilities	494,079	481,199	-10.18%	5.63%
<b>Total Sales and Use Tax</b>	<b>7,607,004</b>	<b>8,550,499</b>	<b>3.67%</b>	<b>100.00%</b>

Miscellaneous Tax Statistics	JANUARY YTD Actual		
	2014	2015	% Change in Taxable
Total Food Service Tax	43,412	44,115	1.62%
Accommodations Tax	311,593	233,783	-24.97%
Admissions Tax	43,529	51,329	17.92%
Trash Tax	5,138	8,665	68.65%
Disposable Bag Fee	932	43	-95.39%
Rec Marijuana Excise Tax	0	72,202	N/A

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2015 TO COMPARABLE PERIOD IN 2014

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
JANUARY YTD Actual			Standard Industrial Code	JANUARY YTD Actual		
2014	2015	% Change		2014	2015	% Change
8,982	8,826	-9.37%	Food Stores	960,361	1,525,632	46.51%
10,997	26,547	122.64%	Eating Places	959,673	1,090,672	4.82%
993	1,097	1.89%	Apparel Stores	234,498	179,113	-29.55%
818	3,112	250.87%	Home Furnishings	225,312	180,772	-26.00%
60,700	123,482	87.62%	General Retail	1,304,626	1,442,429	1.97%
23,031	10,282	-58.83%	Transportation/Utilities	715,891	537,250	-30.79%
301,677	333,531	1.97%	Automotive Trade	342,491	380,470	2.46%
2,683	2,422	-16.74%	Building Material-Retail	263,746	123,872	-56.68%
657,088	346,771	-51.33%	Construction Sales/ Use Tax	20,983	17,553	-22.85%
974	4,830	357.35%	Consumer Electronics	173,799	207,528	10.13%
369,128	579,000	44.67%	Computer Related Business	86,996	286,572	203.81%
0	1,728	#DIV/0!	Rec Marijuana	0	130,259	N/A
1,068	1,236	6.76%	Medical Marijuana	86,993	119,753	26.96%
202,876	218,598	-0.62%	All Other	590,621	667,165	4.18%
<b>1,641,014</b>	<b>1,661,460</b>	<b>-6.62%</b>	<b>Total Sales and Use Tax</b>	<b>5,965,991</b>	<b>6,889,039</b>	<b>6.50%</b>

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
JANUARY YTD Actual			Geographic Code	JANUARY YTD Actual		
2014	2015	% Change		2014	2015	% Change
399	6,284	1352.53%	North Broadway	94,059	100,488	-1.47%
110,204	64,171	-46.30%	Downtown	381,325	459,741	11.19%
30,467	723	-97.81%	Downtown Extension	56,385	90,747	48.43%
14,620	119	-99.25%	UHGID (the "hill")	83,418	89,231	-1.35%
19,267	2,687	-87.14%	East Downtown	40,607	45,775	3.97%
2,366	9,716	278.74%	N. 28th St. Commercial	365,154	558,627	41.09%
-5,006	1,082	-119.93%	N. Broadway Annex	26,977	25,732	-12.03%
581	0	-100.00%	University of Colorado	195,221	218,568	3.26%
57,614	4,998	-92.00%	Basemar	134,975	167,570	14.50%
19,387	91,752	336.48%	BVRC	1,604,279	1,750,917	0.66%
3,755	2,968	-27.10%	29th Street	380,007	298,846	-27.47%
1,453	2,947	87.06%	Table Mesa	206,019	205,300	-8.09%
297	630	95.64%	The Meadows	63,427	130,444	89.68%
230,690	261,136	4.40%	All Other Boulder	232,609	293,926	16.54%
14,209	8,208	-46.72%	Boulder County	58,587	49,990	-21.31%
24,666	32,353	20.97%	Metro Denver	139,153	192,306	27.46%
387	2,033	384.49%	Colorado All Other	15,781	15,918	-6.97%
9,022	23,453	139.75%	Out of State	574,881	616,212	-1.14%
2,521	43	-98.43%	Airport	190	847	311.14%
351,603	638,457	67.47%	Gunbarrel Industrial	69,246	96,145	28.05%
2,435	384	-85.46%	Gunbarrel Commercial	86,470	113,512	21.07%
2,691	1,518	-47.97%	Pearl Street Mall	163,881	234,650	32.05%
383,122	173,137	-58.32%	Boulder Industrial	455,914	619,604	25.34%
57,285	543	-99.13%	Unlicensed Receipts	53,020	36,300	-36.86%
297,302	328,566	1.93%	County Clerk	0	0	N/A
9,675	3,554	-66.12%	Public Utilities	484,404	477,645	-9.06%
<b>1,641,014</b>	<b>1,661,460</b>	<b>-6.62%</b>	<b>Total Sales and Use Tax</b>	<b>5,965,991</b>	<b>6,889,039</b>	<b>6.50%</b>

**TOTAL CITY SALES AND USE TAX COLLECTIONS**

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change in Taxable Sales
<b>RETAIL SALES TAX</b>	2008	5,197,400	5,105,109	6,005,946	5,331,447	5,488,450	6,572,335	5,508,796	6,258,640	6,620,535	5,382,779	5,255,155	7,443,455	70,170,045	0.04%
Rate 3.41%	2009	4,919,570	4,659,632	5,850,038	5,077,648	5,131,444	6,428,343	5,206,770	5,790,533	6,093,314	5,170,325	4,735,769	7,814,230	66,877,613	-4.69%
	2010	4,576,034	5,386,190	6,196,697	5,320,225	5,470,595	6,895,283	5,522,076	5,943,315	6,855,385	5,652,938	5,240,211	8,414,157	71,473,106	6.87%
	2011	5,394,367	5,132,437	6,692,597	5,630,200	5,708,608	7,016,826	5,580,953	6,531,707	7,286,644	5,765,805	5,830,545	8,390,145	74,960,833	4.88%
	2012	5,363,541	5,129,096	6,754,740	5,599,150	5,988,770	7,304,270	5,551,489	7,062,958	7,502,227	6,188,194	5,693,025	9,604,529	77,741,989	3.71%
Rate 3.56%	2013	5,557,163	5,824,808	7,171,949	5,707,649	6,197,302	7,968,604	6,161,076	6,944,797	7,500,133	6,591,707	5,934,326	9,925,508	81,485,022	4.81%
Rate 3.86%	2014	5,965,991	6,438,048	7,706,036	6,619,759	6,990,628	8,303,288	7,020,977	7,893,039	8,584,506	7,452,664	7,031,634	9,966,741	89,973,310	5.76%
Change from prior year (Month)	2015	6,889,039	6.50%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	6,889,039	-92.94%
Change from prior year (YTD)		6.50%	-48.78%	-68.41%	-76.23%	-81.16%	-84.88%	-87.05%	-88.84%	-90.30%	-91.29%	-92.06%	-92.94%		
<b>CONSUMER USE TAX (includes Motor Vehicle)</b>	2008	818,034	991,472	1,109,160	669,214	736,901	1,067,769	732,334	596,399	899,934	989,683	599,876	1,253,267	10,464,043	-6.63%
Rate 3.41%	2009	909,558	657,250	1,062,587	997,891	531,724	790,819	858,325	1,299,767	989,089	741,578	698,452	1,600,457	11,137,497	6.44%
	2010	687,502	778,796	913,223	701,931	662,382	945,800	620,328	633,593	909,315	752,143	618,493	1,366,131	9,589,636	-13.90%
	2011	1,247,135	650,595	1,034,670	727,395	850,561	1,166,185	958,724	771,357	1,044,032	703,092	903,665	1,410,793	11,468,205	19.59%
	2012	763,425	768,580	859,971	976,451	1,212,071	1,033,899	729,829	940,127	957,894	1,417,818	737,310	1,469,940	11,867,314	3.48%
Rate 3.56%	2013	1,132,015	762,369	979,120	866,143	911,993	963,938	835,063	768,003	1,338,726	1,121,736	807,130	1,522,486	12,008,722	1.19%
Rate 3.86%	2014	924,895	901,234	1,328,607	1,727,986	666,706	2,541,847	1,056,846	1,297,348	1,409,960	1,012,343	1,011,907	1,429,435	15,309,114	22.11%
Change from prior year (Month)	2015	1,274,337	27.07%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	1,274,337	-92.32%
Change from prior year (YTD)		27.07%	-35.64%	-62.75%	-75.93%	-78.82%	-85.47%	-87.15%	-88.75%	-90.09%	-90.87%	-91.53%	-92.32%		
<b>CONSTRUCTION USE TAX</b>	2008	330,080	347,219	748,549	454,797	327,855	241,649	100,759	442,652	347,954	217,885	107,831	381,753	4,048,982	-13.02%
Rate 3.41%	2009	944,905	111,907	425,028	776,511	279,761	995,132	721,209	676,301	235,485	223,169	591,970	1,467,798	7,449,176	83.98%
	2010	591,599	242,591	245,829	362,619	226,230	1,921,675	1,075,078	467,423	245,361	234,021	406,868	531,670	6,550,964	-12.06%
	2011	622,872	281,210	274,661	240,970	2,150,036	352,336	352,846	455,211	478,988	314,958	177,137	471,157	6,172,383	-5.78%
	2012	385,392	1,697,323	315,856	503,719	342,448	375,499	595,334	214,896	422,866	473,523	799,552	371,254	6,497,662	5.27%
Rate 3.56%	2013	732,539	941,380	298,613	577,351	366,959	728,141	845,123	1,182,131	1,196,147	876,749	622,491	1,511,632	9,879,257	52.04%
Rate 3.86%	2014	716,119	1,110,714	600,580	430,524	571,269	1,688,472	373,129	379,130	713,014	908,032	325,754	1,557,635	9,374,372	-9.11%
Change from prior year (Month)	2015	387,123	-50.14%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	387,123	-96.19%
Change from prior year (YTD)		-50.14%	-80.46%	-85.29%	-87.51%	-89.59%	-93.02%	-93.50%	-93.92%	-94.58%	-95.23%	-95.43%	-96.19%		
<b>TOTAL FOR MONTH &amp; CHANGE FROM PREVIOUS YEAR (MONTH &amp; YTD)</b>															
Ratechg 3.56%>3.41%	2008	6,345,513	6,443,800	7,863,654	6,455,459	6,553,206	7,881,753	6,341,889	7,297,691	7,868,423	6,590,347	5,962,862	9,078,475	84,683,070	
Rate 3.41%	2009	6,774,033	5,428,789	7,337,653	6,852,049	5,942,929	8,214,294	6,786,304	7,766,601	7,317,887	6,135,072	6,026,191	10,882,485	85,464,286	0.92%
	2010	5,855,134	6,407,577	7,355,749	6,384,774	6,359,207	9,762,758	7,217,482	7,044,332	8,010,061	6,639,102	6,265,572	10,311,957	87,613,706	2.51%
	2011	7,264,374	6,064,242	8,001,928	6,598,565	8,709,205	8,535,347	6,892,523	7,758,275	8,809,664	6,783,855	6,911,348	10,272,096	92,601,421	5.69%
	2012	6,512,359	7,594,999	7,930,567	7,079,320	7,543,289	8,713,668	6,876,652	8,217,981	8,882,987	8,079,535	7,229,887	11,445,723	96,106,966	3.79%
Rate 3.56%	2013	7,421,717	7,528,557	8,449,682	7,151,142	7,476,254	9,660,683	7,841,262	8,894,931	10,035,006	8,590,192	7,363,947	12,959,626	103,373,001	7.56%
Rate 3.86%	2014	7,607,004	8,449,996	9,635,223	8,778,269	8,228,603	12,533,607	8,450,951	9,569,517	10,707,479	9,373,039	8,369,295	12,953,810	114,656,795	6.24%
% Change (month)	2015	8,550,499	3.67%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	8,550,499	-100.00%
% Change (YTD)		3.67%	-50.89%	-69.31%	-77.12%	-81.53%	-85.72%	-87.62%	-89.23%	-90.61%	-91.55%	-92.25%	-93.12%		

## MEMORANDUM

**TO:** Downtown Management Commission  
Molly Winter, Executive Director

**FROM:** Donna Jobert, Financial Manager

**SUBJECT:** Preliminary 2014 Revenue and Expenditures

**DATE:** 3/20/2015

Shown below is a summary of 2014 revenue and expenditures. The 2014 budget and 2013 actuals are shown for comparative purposes.

Revenue received is 110.3% of budget YTD for 2014 and \$329,896 less than 2013.

The shortage is primarily due to no TIF transfers for Accomodation and Sales tax in 2014. (TIF expired Dec 2013)

If you remove the TIF from the calculation, revenue in 2014 is \$624,590 greater than 2013.

Short term parking revenue is greater than budget year to date and \$273,761 higher than 2013.

\$132,721 is due to validation sales and \$140,306 is due to short term garage fees.

Long term permit revenue is slightly over budget to date, and 8.2% or \$206,269 higher than 2013.

The increase is due to a 2.9% permit rate increase in 2014, aggressive wait list offers and timing of permit sales.

There is a difference between the amount of street meters budgeted in CAGID and the total amount budgeted.

This difference is due to "bifurcation". The total revenue budgeted for 2014 meters is \$2,400,000 but the GF transfer to CAGID is \$1,525,000 to cover GF activities within the CAGID fund. Any amounts collected over \$1.525 million remain in the General Fund.

On street meter revenue in 2014 were \$14,366 less than 2013.

Rental income is \$28,207 less than 2013. The decrease is due to turnover, tenant improvements and repairs

Property and ownership tax are higher than 2013 by \$26,737,.

### CAGID 2014 REVENUES

ACCOUNT	2014 Revenue Collected	2014 Approved Budget	% of 2014 Budget Collected	2013 Revenue Collected	2013-2014 \$ Difference	2013-2014 % Difference
Property Tax	1,079,055	1,055,829	102.2%	1,053,639	25,416	2.4%
Specific Ownership	58,287	50,000	116.6%	56,966	1,321	2.3%
<b>Subtotal TAXES</b>	<b>\$ 1,137,342</b>	<b>\$ 1,105,829</b>	<b>102.8%</b>	<b>\$ 1,110,605</b>	<b>\$ 26,737</b>	<b>2.4%</b>
Broadway/ Spruce	190,154	185,000	102.8%	189,420	734	0.4%
15th & Pearl/ S.T.	310,896	225,000	138.2%	268,519	42,377	15.8%
11th & Spruce/ S.T.	472,646	375,000	126.0%	425,398	47,248	11.1%
11th & Walnut/ S.T.	292,810	240,000	122.0%	268,350	24,460	9.1%
14th & Walnut/ S.T.	106,819	90,000	118.7%	106,736	83	0.1%
10th & Walnut/ S.T.	354,344	300,000	118.1%	328,206	26,138	8.0%
Validation Stamps	68,072	70,000	97.2%	69,800	(1,728)	-2.5%
Garage 20 day Pass	445,050	90,000	494.5%	308,000	137,050	44.5%
Cash Pass/Value Card	13,554	10,000	135.5%	16,155	(2,601)	-16.1%
<b>Subtotal SHORT TERM PARKING</b>	<b>\$ 2,254,345</b>	<b>\$ 1,585,000</b>	<b>142.2%</b>	<b>\$ 1,980,584</b>	<b>\$ 273,761</b>	<b>13.8%</b>
11th & Spruce/ Permits	398,209	390,390	102.0%	372,241	25,968	7.0%
14th & Walnut/ Permits	379,255	363,825	104.2%	347,107	32,148	9.3%
14th & Canyon	60,836	60,690	100.2%	58,352	2,484	4.3%
10th & Walnut	610,801	586,740	104.1%	556,338	54,463	9.8%
11th & Walnut/ Permits	312,083	295,680	105.5%	279,569	32,514	11.6%
15th & Pearl/ Permits	846,722	840,840	100.7%	792,342	54,380	6.9%
1775 14th	44,212	44,268	99.9%	43,082	1,130	2.6%
1745 14th	75,796	78,540	96.5%	74,594	1,202	1.6%
Wait List/Over-Under/CC fees	6,090	0	-	4,110	1,980	48.2%
<b>Subtotal LONG TERM PARKING</b>	<b>\$ 2,734,004</b>	<b>\$ 2,660,973</b>	<b>102.7%</b>	<b>\$ 2,527,735</b>	<b>\$ 206,269</b>	<b>8.2%</b>
Tokens	8,136	10,000	81.4%	8,880	(744)	-8.4%
Meterhoods	123,213	25,000	492.9%	34,733	88,480	254.7%
Cash Key	1,477	0	-	327	1,150	351.7%
Meters (Transfer from G.F.)	2,455,307	2,400,000	102.3%	2,469,673	(14,366)	-0.6%
CAGID meter Revenue returned to GF	-930,307	(875,000)	106.3%	-994,673	64,366	-6.5%
One Boulder Plaza	15,625	15,625	100.0%	15,625	0	0.0%
<b>Subtotal METERS</b>	<b>\$ 1,673,451</b>	<b>\$ 1,575,625</b>	<b>106.2%</b>	<b>\$ 1,534,565</b>	<b>\$ 138,886</b>	<b>9.1%</b>
Interest	29,835	22,775	131.0%	28,405	1,430	5.0%
10th and Walnut TIF/Interest/Misc	888,472	928,726	95.7%	1,842,958	(954,486)	-51.8%
Rental Income-11th & Spruce	35,181	30,000	117.3%	18,315	16,866	92.1%
Rental Income-15th & Pearl	92,831	120,000	77.4%	154,634	(61,803)	-40.0%
Rental Income-Kiosks	48,867	30,000	162.9%	32,325	16,542	51.2%
Rental Income - ATM Randolph	431	500	86.2%	243	188	77.4%
Miscellaneous	22,304	20,535	108.6%	16,590	5,714	34.4%
Insurance	36,126	36,012	100.3%	36,126	-	0.0%
<b>TOTAL</b>	<b>\$ 8,953,189</b>	<b>\$ 8,115,975</b>	<b>110.3%</b>	<b>\$ 9,246,959</b>	<b>\$ (329,896)</b>	<b>-3.57%</b>

**CAGID 2014 EXPENSES**

Expenditures for 2014 equal 99.4% of budgeted expenses and are \$353,614 lower than 2013 expenditures at the same point.

Operating expenses are 97.2% of budget.

Some of the major operational variances in 2014 include increased equipment costs for the paystations, power washing the garages, the addition of a maintenance supervisor and greater repair costs for the garages.

In addition, there were consultant costs for AMPS in 2014 that were not budgeted.

Personnel costs are different because 2014 contained 26 payperiods and 2013 contained 27 payperiods.

Non operating variances are primarily due to garage improvements, refinancing of debt payment, timing of downtown improvements and the vac/sick liability adjustment

Eco Pass is higher due to an increase in the number of passes purchased in 2014. (There was no fee increase in 2014)

Dec 2013 was the end of the TIF, there is final reconciliation payment of \$643,176 in 2014 plus the 2014 calculation of 673867.

ACCOUNT	2014 Expense	2014 Budget	% of 2014 Budget Expended	2013 Expense	2013-2014 \$ Difference	2013-2014 % Difference
Parking Svcs Personnel	892,372	875,387	101.9%	860,674	31,698	3.7%
Parking Svcs Non-personnel	1,016,363	1,107,926	91.7%	947,943	68,420	7.2%
DUHMD Personnel	541,706	597,345	90.7%	563,378	(21,672)	-3.8%
DUHMD Non-personnel	364,216	317,799	114.6%	286,337	77,879	27.2%
BID/DBI contractual Services	84,566	83,205	101.6%	63,204	21,362	33.8%
<b>Subtotal OPERATIONS</b>	<b>\$ 2,899,223</b>	<b>\$ 2,981,662</b>	<b>97.2%</b>	<b>\$ 2,721,536</b>	<b>\$ 177,687</b>	<b>6.5%</b>
Cost Allocation/Benefit fund/transfers	238,283	238,283	100.0%	229,373	8,910	3.9%
Debt Service	1,012,910	1,012,910	100.0%	1,008,000	4,910	0.5%
10th & Walnut construct/Debt Service	818,014	817,214	100.1%	901,407	(83,392)	-9.3%
10th & Walnut excess Tax Increment	1,317,043	1,173,109	112.3%	1,106,820	210,224	19.0%
Downtown Improvements	165,578	263,944	62.7%	253,990	(88,412)	-34.8%
Capital Maintenance/Improvement	279,460	847,229	33.0%	848,250	(568,790)	-67.1%
Eco-Pass Prog.	799,000	868,125	92.0%	813,750	(14,750)	-1.8%
Capital Replacement Reserve	202,775	202,775	100.0%	202,775	0	0.0%
Vac/Sick liability adjustment	22,383	12,555	178.3%	(8,487)	30,870	-363.7%
2014 Capital Carryover	272,067			371,534	(99,467)	-26.8%
2014 Encumbrance	339,552					
<b>TOTAL</b>	<b>\$ 8,366,289</b>	<b>\$ 8,417,807</b>	<b>99.4%</b>	<b>\$ 8,077,413</b>	<b>\$ (353,614)</b>	<b>-4.4%</b>
		\$ 51,518				

## COMMERCIAL AND RESIDENTIAL MALL POLICE CALL STATISTICS

MONTH	Assault		Auto Theft		Burglary		Crim. Mis.		Crim. Tres.		Disturbance		Domestic		Drunk		DUI		Felony Menacing		Fight	
	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
January	3	3					4	3	2		23	23		1	20	18	3	5				
February	3	1					5	4	1	2	22	27	2	4	22			9				
March	8	5				1	3	8	1		39	25	3	1	11	12	3	6				
April	3						5				24		3		14		4					
May																						
June	3						5				29		1		15		3					
July	4						5		2		38		1		17		7					
August	4										46		4		9		4					
September							2				35		1		9		3					
October	2						6				39		2		16		8					
November	3						2		1		23		1		12		3					
December	4				1		2		1		24		3		13		7					
MONTH	Fireworks		Hang Ups		Harassment		Indec. Exp.		Liq. Law Vio.		Littering		Loitering		Narcotics		Noise		Open Door		Party	
	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
January			14	8	2	3	1	1					12	10	5	1			3	1		
February			5	11	6	8			2				2	11	2	4			7			
March			7	3	5	8			4				13	8	2	4						
April			10		9		2		5				14		6							
May																						
June			12		6		1						17		5							
July			11		10		3		1				17		9							
August			12		11		2		5				18		12			1				
September			9		4		1		1				17		2							
October			5		8				7						7				2			
November			8		2		1		1				7		5							
December			4		6				1				9		4							
MONTH	Prowler		Robbery		Sex Assault		Shoplifting		Shots		Stabbing		Suicide		Suspicious		Theft		Trespass		Weapon	
	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015
January					1										2	2	27	15				
February						1									5	1	22	18				
March						1									5	2	29	22				
April					1										4		33					
May																						
June	1				1										2		22					
July					1										2		33					
August	1				2										4		11					
September															2		5					
October					2										4		13					
November															1		13					
December															2		12					

## Opened in 2013-2014

Business			Open Date	Notes
Earthbound Trading	935	Pearl	February-13	national soft goods (replacing Eclectix)
Timothy's of Colorado	1136	Spruce	February-13	fine jewelry
Meta Skateboards	1505	Pearl	March-13	
Island Farm	1122	Pearl	April-13	Soft goods/clothing
The Riverside	1724	Bdwy	April-13	Event center, café, wine bar, co-working space
Bohemian Biergarten	2017	13th	April-13	Replaces Shugs
Bishop	1019	10th	April-13	home furnishings (owners of 3rd and Vine)
ReMax of Boulder	1320	Pearl	April-13	replaces Little Buddha
Old Glory Antiques	777	Pearl	May-13	Replaces West End Gardener
Yeti Imports	2015	Brdwy	May-13	Replaces BolderWorld
Into Earth	1200	Pearl	July-13	Replaces LeftHand Books
The Savvy Hen	1908	Pearl	July-13	
The Dragontree	1521	Pearl	July-13	Day Spa
Steele Photography	2039	11th	July-13	
FlipFlopShop	1110	Pearl	August-13	Replaces Blue Skies
BOCO Fit	2100	Pearl	August-13	Fitness gym
Ceder & Hyde	2015	10th	October-13	Apparel
Fjall Raven	777	Pearl	October-13	replaces Old Glory
Lon	2037	13th	November-13	Gifts
Boulder Brands	1600	Pearl	November-13	Marketing services
Wok Eat	946	Pearl	December-13	replaces World Café
Zeal	1710	Pearl	December-13	replaces H Burger
AlexandAni	1505	Pearl	January-14	Jewelry
Made in Nature	1708	13th	January-14	Organic food products
Foundation Health	1941	Pearl	January-14	Medical office
Sforno	1308	Pearl	March-14	replaces Roma
Regus	1434	Spruce	March-14	Shared office
Cariloha	1468	Pearl	April-14	bamboo products
Explicit	2115	13th	April-14	Street ware
Fior di Latte	1433	Pearl	June-14	gelato
Goorin Bros Hat Shop	943	Pearl	June-14	Hats
Nature's Own	1215	Pearl	July-14	replaces Giaim
PMG	2018	10th	August-14	replaces Beehive
Ramble on Pearl	1638	Pearl	August-14	
VPK by Maharishi ayurve	2035	Bdwy	September-14	
Ninox	1136	Spruce	September-14	
LYFE Kitchens	1600	Pearl	October-14	former Gondolier space
Liberty Puzzles	1420	Pearl	October-14	Replaces KldRobot
Iris Piercing/Jewelry	1713	Pearl	October-14	
Vilona Gallery	1815	Pearl	December-14	
Voss Art + Home	1537	Pearl	December-14	
Green Rush Café	2018	Brdwy	December-14	
Formation Data	1505	Pearl	December-14	
Sage Dental Care	2440	Pearl	December-14	Replaces Boulder General Denistry
Enigma Escape Room	1426	Pearl	December-14	
Endurance Conspiracy	1717	Pearl	January-15	
Organic Sandwich	1500	Pearl	January-15	
Firefly Garden	1211	Pearl	February-15	
Newtion Running	1222	Pearl	February-15	
<b>Closed in 2013-2014</b>				

Business			Close Date	Notes
Silhouette	2115	10th	January-13	
Sensorielle	1300	13th	January-13	Moved to Lafayette
Little Buddha	1320	Pearl	February-13	Moved to Yehti Imports
Boulder Map Gallery	1708	13th	March-13	Moved to Table Mesa
Blue Skies	1110	Pearl	March-13	
Left Hand Books	1200	Pearl	March-13	
Installation	1955	Bdwy	March-13	
West End Gardener	777	Pearl	March-13	
Bolder World	2015	Bdwy	April-13	replaced by Yeti Imports
Swiss Chalet	1642	Pearl	Jun-13	
Lilli	1646	Pearl	June-13	Chelsea to replace
H Burger	1710	Pearl	June-13	
Timothy's of Colorado	1136	Spruce	July-13	
Atlas Coffee	1500	Pearl	July-13	
Sweet Bird Studio	2017	17th	July-13	
Old Glory Antiques	777	Pearl	July-13	
A Café	2018	Bdwy	September-13	
Independent Motors	250	Pearl	November-13	
Om Time	2035	Bdwy	November-13	
Boulder Mart	1713	Pearl	December-13	
Retail Therapy	1638	Pearl	December-13	
Jovie	2115	13th	December-13	
Holiday & Co	943	Pearl	January-14	
Il Caffe	1738	Pearl	January-14	converted to private event space for Frasca
Roma	1308	Pearl	January-14	being replaced by Sforno
Twirl	1727	15th	January-14	rethinking concept
Bacaro	921	Pearl	March-14	new owner/concept
Maiberry	1433	Pearl	March-14	replaced by gelato
hip consignment	1468	Pearl	March-14	moved out of Downtown
Gaiam Living	1215	Pearl	March-14	
Define Defense	1805	11th	March-14	
Julie Kate Photography	1805	11th	March-14	
Bacaro	921	Pearl	March-14	
Steele Photography	2039	11th	April-14	
Trattoria on Pearl	1430	Pearl	May-14	
Into Earth	1200	Pearl	May-14	
Gypsy Wool	1227	Spruce	June-14	Moved to 30th & Arapahoe, Rebecca's took space
3rd and Vine Design	1815	Pearl	July-14	
kidrobot	1420	Pearl	August-14	
Enchanted Ink	1200	Pearl	August-14	Moved to Broomfied
Pita Pit	1509	Arapahoe	August-14	
Roger the Barber	1200	Pearl	August-14	
Boulder and Beyond	1211	Pearl	September-14	
I Support U	1825	Pearl	September-14	bought building @ 47th and Valmont
GOLITE	1222	Pearl	December-14	Company bankrupcy
Mila Tibetan Carpets	1711	Pearl	January-15	
Prudential Real Estate	1505	Pearl	Fall 14	
Boulder General Denistry	2440	Pearl	December-14	Purchased by Sage Dental Care
Savvy Hen	1908	Pearl	February-15	
<b>Future</b>				
Business			Open Date	Notes
World of Beer	921	Pearl	Early 2015	
Sunflower Bank	18th &	Pearl	Summer 2015	

Food Lab	1825	Pearl	Spring 2015	