

**DOWNTOWN MANAGEMENT COMMISSION**  
**October 3, 2016**  
**5:30 pm**  
**Regular Meeting**  
**1777 West Conference Room, 1777 Broadway**  
**AGENDA**

1. Roll Call
2. Approval of the September 12, 2016 Meeting Minutes
3. Public Participation
4. Police Update
5. Parks Update
6. BID Update
7. HOP Refresh Committee Update – Stiffler
8. Matters from Commissioners
  - Parking Pricing Practitioners Panel – September 28 - 30
9. Matters from Staff
  - Trinity Lutheran Garage
  - RMI Pilot Update
10. Action Summary

**Attachments**

- Meeting Minutes – September 12, 2016
- Sales and Use Tax Revenue Report – July 2016
- Police Stats
- Downtown Boulder Open/Close List

Upcoming Meetings/Topics

DMC Meeting November 7, 2016  
Development of Key Monthly Stats  
Access Info Graphics

Commissioner Terms

Scott Crabtree: 2012-2017 Citizen at Large  
Eli Feldman: 2015-2020 Property Rep  
Adam Knoff 2016-2018 Property Rep  
Sue Deans 2014-2019 Property Rep  
Jerry Shapins 2016-2021 Citizen at Large

DMC 2016 Priorities:

-Work with City Council and other boards and commissions, the public and other stakeholders to educate and increase understanding of downtown parking supply/demand and future needs; increase awareness and understanding of all modes of transportation used by residents and visitors to access downtown, and the need to increase downtown's accessibility.  
- Increase discourse and understanding of impacts the homeless population on downtown Boulder and opportunities for long-term solutions.

**CITY OF BOULDER, COLORADO  
BOARDS AND COMMISSIONS MEETING MINUTES**

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**NAME OF BOARD/COMMISSION:** **DOWNTOWN MANAGEMENT COMMISSION**

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**NAME/TELEPHONE OF PERSON PREPARING SUMMARY:** **Ruth Weiss – 303-413-7318**

**NAMES OF MEMBERS, STAFF, AND INVITED GUESTS PRESENT:**

**BOARD MEMBERS:** **CRABTREE, DEANS, FELDMAN, KNOFF, SHAPINS**

**STAFF:** **WINTER, LANDRITH, JOBERT, SMITH, WEISS, McELDOWNEY, CONNELLY**

**GUESTS:**

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**TYPE OF MEETING:** **Council Chambers** **September 12, 2016**

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**AGENDA ITEM 1 – Meeting/Roll Call:** Called to order at 5:33 p.m.

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**AGENDA ITEM 2 – Approval of the July 11, 2016 Meeting Minutes: (see below).**

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**AGENDA ITEM 3 – Public Participation:** None

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**AGENDA ITEM 4 – Police Update:** McEldowney said there wasn't much to report. Arrests were up 25% and down 5% with ticket count, staffing is supporting the mall team and in October will be changed. A team of two officers for 2 days a week for 4 hours will be lessened in October. Overtime hours have been significant and have helped with enforcement. The HOT team, Paddock and Abel, is in their 2<sup>nd</sup> month of operation and they have 6 success stories with high user individuals whom were placed outside the city and it is working out very well for them. Partnering with Parks on creek sweeps and it has been making a positive difference. Deans mentioned that Paddock attended the DMC retreat and gave a synopsis of working on this team. Knoff asked if the increase of arrests is seasonal. McEldowney replied that most were warrant arrests from failures to appear and with the camping ban lifted, there will see a push in stats. With the Civic Area construction next year, the shape of future events may change once its completed.

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**AGENDA ITEM 5– Parks Update:** Landrith said Parks is busy with off mall irrigation issues; the shade canopy will be up thru this weekend, tree removal on the mall was mentioned and the Parks crew will begin to remove trees in late October. Feldman questioned the juried art policy for special events and Landrith responded.

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**AGENDA ITEM 6 – BID Update:** Upcoming events are: Fall Festival this weekend; Firefly Arts Fest will be on 15<sup>th</sup> Street on Saturday; there will be two tastings; Fashion Night will be next week. Knoff said that at Arts Fest and Hometown Fest sponsor tents seemed great in number. Winter offered that events are expensive and sponsors are necessary to financially support events unless there are title sponsors.

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**AGENDA ITEM 7 – Public Hearing and Consideration of a Motion to Recommend to City Council the Community Vitality 2017 Budget – Jobert:** Feldman met recently with Jobert and offered it's a realistic budget. The Trinity project will take \$4.1 million from the budget for 55 parking spaces and there is enough to support the budget and the increase in parking revenue will help. Feldman recommended approving the budget. Jobert said the fund balance has money for future approvals. Feldman said the budget is an operational and maintenance budget, with little new and/or improvements. There is \$90,000 for a master plan that spans more than CAGID and it is a mastering planning for access. Winter said it does include funding for Trinity Commons and does not include upcoming improvements to existing facilities that will be recommended later this year. The master plan is for the Department of Community Vitality and will touch on access and parking as well as economic vitality and access management. Feldman would like to see staff bring forward projects to use the access resources.

Opened for Public Hearing: no public responded.

Public hearing closed. Feldman motioned to recommend to City Council the Community Vitality 2017 Budget. Deans seconded the motion. All commissioners were in favor and the motion passed 5 – 0.

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**AGENDA ITEM 8 - Matters from the Commissioners:** Shapins, Connelly and Winter attended the EcoDistricts

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Summit 2016 Workshop focused on the Alpine Balsam site. Shapins offered the workshop was very interesting. Winter said there will be a major effort in 2017 with the hospital site and it is not clear how it will look. TAB was discussed. Deans spoke about travelers, and camping ban enforcement. Deans mentioned that she heard BOCO is out of funds, heard Bridge House is moving and churches are having difficulty funding homeless support. Crabtree mentioned that meeting with TAB would be to give them DMC perspective on downtown. Feldman asked about the BVCP and Winter said there are periodic reports on progress with updates every 4 to 5 years. Deans suggested each commissioner have a specialty such as Deans and the homeless. Smith said parking pricing practitioners panel are folks from over the country to discuss big data, moving autonomous vehicles and will kick off Thursday, 9/29. Smith gave a quick review of the agenda and would like to have commissioners attend. Parkifi will be doing a pilot from the garages. Smith said this is directly related to conversations with AMPS. Complete streets in October and Pedestrian in January.

Smith continued with AMPS is bringing together a strategy document and bring to council this year. The Infographic is moving forward as a tool to take away with details and also to post online. It is a piece that can be updated easily. Winter said the Employee Transportation Survey will occur this year.

Feldman would like to see an update on lighting interior garage lighting was replaced several years ago with energy efficient fixtures. Feldman asked about solar panels on the garages and Knoff replied it has to do with wind shear and weight load that was unanticipated for it. Smith said Energy Future will be looking at options.

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**AGENDA ITEM 9 – Matters from the Staff:** Connelly mentioned that there have been three stakeholder meetings for HOP and the last meeting was talking about the circular and possibilities for change. Winter said that dedicated shuttle between downtown and Boulder Junction was discussed. Trinity Commons project closed last week. Winter mentioned the Hill hotel LOI approval by council last week.

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**AGENDA ITEM 10 – Action Items:**

- \* Development of key monthly stats
- \* Weiss to send to commissioners the Parking Practitioners Panel agenda
- \* Lighting update requested by commission

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**Meeting adjourned at 7:04 p.m.**

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**ACTION ITEMS:**

**MOTION:** Deans motioned to approve the July 11, 2016 meeting minutes. Feldman seconded the motion. All commissioners were in favor and the motion passed unanimously, 5-0.

Feldman motioned to recommend to City Council the Community Vitality 2017 Budget. Deans seconded the motion. All commissioners were in favor and the motion passed 5 – 0.

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**October 3, 2016**

**Council Chambers**

**Regular Meeting**

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APPROVED BY:

DOWNTOWN MANAGEMENT COMMISSION

Attest:

Ruth Weiss, Secretary

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Scott Crabtree, Chair

# City of Boulder

## Sales & Use Tax Revenue Report

### July 2016

Issued September 12, 2016

This report provides information and analysis related to 2016 Year-to-Date (YTD) sales and use tax collections. Results are for actual sales activity through the month of July, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Patrick Brown, Revenue & Licensing Officer, at (303) 441-3921 or brownp@bouldercolorado.gov.

#### REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, Sales and Use Tax has increased from the comparable 2015 base by 7.22%. Please note Boulder Junction's Construction Use Tax revenue is included in the table below.

**TABLE 1**  
**ACTUAL SALES AND USE TAX REVENUE**

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	2.90%	74.93%
Business/Consumer Use Tax	23.81%	10.88%
Construction Use Tax	25.99%	11.33%
Motor Vehicle Use Tax	7.24%	2.86%
<b>Total Sales &amp; Use Tax</b>	<b>7.22%</b>	<b>100.00%</b>

Actual Sales and Use Tax Revenue includes revenue received from audits and new businesses within the City. If one-time revenues and new business revenues were excluded from total sales/use revenues, then Sales Tax would be up 0.56% and Business/Consumer Use Tax would be down 3.55% over the same period last year. Total Sales & Use Tax change year to date would be up by 2.81% over 2015.

Any time a new commodity (such as recreational marijuana) becomes taxable, it generates additional revenue and increases the prior year revenue "base," but the percentage increase in revenue may distort perception of the strength of the underlying economy. For that reason, Table 2 is presented to illustrate sales and use tax revenue excluding the incremental revenue of 3.5% from the sale of recreational marijuana.

**TABLE 2**  
**ACTUAL SALES AND USE TAX REVENUE, EXCLUDING THE INCREMENTAL REVENUE OF 3.50% FROM THE SALE OF RECREATIONAL MARIJUANA**

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	2.73%	74.72%
Business/Consumer Use Tax	23.53%	10.95%
Construction Use Tax	25.99%	11.44%
Motor Vehicle Use Tax	7.24%	2.89%
<b>Total Sales &amp; Use Tax</b>	<b>7.10%</b>	<b>100.00%</b>

## COMMUNITY, CULTURE AND SAFETY FACILITIES TAX

For 2016 YTD, the Community, Culture and Safety Tax (an additional 0.30%, effective for 3 years beginning January 1, 2015) generated \$5,334,233. This tax is dedicated to fund a variety of projects in the Civic area along the Boulder Creek Path and on University Hill as well as improvements for several culturally oriented projects.

### DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to identify trends in the various retail categories. While this information is useful, it is important to remember that relatively small aberrations (like the timing of remittances by certain vendors) can make relatively large monthly variances.

**Retail Sales Tax** – 2016 YTD retail sales tax revenue was up 2.90% from that received in 2015. Retail sales tax started trending downward during the last half of 2015. Fortunately, Retail Sales Tax has been trending up for the last four months outperforming the same period in 2015.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
5.69%	(2.88%)	(2.80%)	1.94%	8.95%	3.63%	6.56%					

**Food Stores** – 2016 YTD retail sales tax revenue for food stores was up by 2.18% from that received in 2015. The fluctuation from January to February is primarily due to companies who file thirteen four-week periods instead of reporting monthly. Companies who file thirteen four-week periods do so for reporting purposes. Each reporting period will then have the same number of days. Since the city reports monthly, there is one month out of the year where our report contains two filing periods for these companies. February 2016 contained two filing periods.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
(13.86%)	20.32%	0.68%	3.72%	6.89%	0.13%	1.10%					

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 12.46% of sales/use tax) and are often an indicator of the health of the economy in the city. This discretionary category is often correlated with disposable income and consumer confidence. Total 2016 YTD retail tax at Eating Places is up by 2.94%.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
5.95%	11.93%	(4.38%)	5.80%	(2.89%)	1.09%	4.91%					

**Apparel Stores** – 2016 YTD retail sales were up by 1.62%. The fluctuation from January to February is attributed to the timing of receipts received in 2016 as compared to 2015. Several apparel stores showed declined sales from the same period last year. Staff will monitor this category as the year goes on.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
53.45%	(7.20%)	(0.50%)	(10.96%)	2.86%	(9.89%)	14.18%					

**General Retail** sales are up by 1.91% YTD for 2016. The fluctuation from January to February is attributed to the timing of receipts received in 2016 as compared to 2015.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
9.89%	(14.03%)	6.78%	(3.74%)	5.01%	7.54%	0.53%					

**Public Utilities** (primarily retail sales tax on natural gas and electricity) are down by 7.45% YTD 2016. Tax on Public Utilities comprises over 3% of total sales and use tax revenue. Even if rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use.

## TOTAL MARIJUANA REVENUE

The latest new revenue categories for the City of Boulder are the sale of both medical and recreational marijuana. These sources represented 0.65% and 2.03% of the total sales/use tax collected respectively in 2015.

The sale of medical marijuana generates:

- 3.86% sales and use tax on product sales paid by the purchaser and/or costs of any construction materials, furniture, fixtures, or equipment paid by the business.

The sale of recreational marijuana generates:

- 7.36% sales tax on product sales paid by the purchaser (3.86% base and 3.50% additional).
- 7.36% use tax on the cost of any construction materials, furniture, fixtures, or equipment paid by the business (3.86% base and 3.50% additional).
- A 5.00% excise tax paid by the grow facility when shipping product to dispensaries and/or marijuana infused product facilities.
- A "share-back" of certain State of Colorado revenues. The State collects a 10.00% tax on recreational marijuana sales and "shares back" 15.00% of that 10.00% to each city where such revenue is generated.

A summary of all year-to-date 2016 marijuana related revenue follows:

Total April YTD Marijuana Related Revenue			
Medical marijuana:			
3.86% Sales/Use Tax	\$499,248		
Sub-total Medical marijuana revenue		\$499,248	
Recreational marijuana			
3.86% Base Sales/Use Tax	824,761		
3.50% Additional Sales/Use Tax	747,709		
5.00% Excise Tax	589,280		
State Share-back	309,285		
Sub-total Recreational Marijuana revenue		\$2,471,035	
<b>TOTAL MARIJUANA RELATED REVENUE</b>			<b>\$2,970,283</b>

The taxes generated by the base 3.86% for both medical and recreational marijuana are distributed to city funds based upon various past voter decisions. The new incremental revenues generated by recreational marijuana are all deposited in the general fund and are dedicated to cover incremental costs related to the sale and use of marijuana in the City of Boulder no matter which fund incurs the cost. Year-to-date collections for these dedicated revenue sources follow:

Total April YTD "Incremental" Recreational Marijuana Related Revenue		
3.50% Additional Sales/Use Tax	\$747,709	
5.00% Excise Tax	589,280	
State "Share-back"	309,285	
<b>TOTAL "INCREMENTAL" RECREATIONAL MARIJUANA REVENUE</b>		<b>\$1,646,274</b>

### Medical Marijuana Retail Sales Tax

Total 2016 YTD retail sales tax revenue collected in this category is down by 17.76% from the same period in 2015. We continue to see the migration from medical to recreational sales. This began to occur during 2015. The retail percentage change by month is presented below.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
(57.20%)	(33.67%)	(3.11%)	(5.56%)	(13.18%)	38.42%	(21.16%)					

### Recreational Marijuana Retail Sales Tax

Total 2016 YTD retail sales tax revenue collected in this category is up by 17.64% from the same period in 2015. The retail percentage change by month is presented below.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
29.67%	105.41%	14.55%	(1.63%)	4.45%	2.30%	10.99%					

Significant 2016 YTD increases / decreases by sales/use tax category are summarized in Table 3.

TABLE 3

2016 YTD RETAIL SALES TAX (% Change in Comparable YTD Collections)	
<b>STRENGTHS:</b> <ul style="list-style-type: none"> <li>▪ Food Stores up by 2.18%</li> <li>▪ Eating Places up by 2.94%</li> <li>▪ Apparel Stores up by 1.62%</li> <li>▪ Home Furnishings up by 4.62%</li> <li>▪ General Retail up by 1.91%</li> <li>▪ Building Material Retail up by 6.52%</li> <li>▪ Consumer Electronics up by 20.37%</li> <li>▪ Computer Related Business up by 5.99%</li> <li>▪ Recreational Marijuana up by 17.64%</li> <li>▪ All Other up by 5.56%</li> <li>▪ North Broadway up by 4.45%</li> <li>▪ Downtown up by 12.28%</li> <li>▪ UHGID (the "hill") up by 3.08%</li> <li>▪ East Downtown up by 3.20%</li> <li>▪ N. 28th St Commercial up by 1.66%</li> <li>▪ University of Colorado up by 2.85%</li> <li>▪ Basemar up by 4.75%</li> <li>▪ Table Mesa up by 3.48%</li> <li>▪ The Meadows up by 5.82%</li> <li>▪ All Other Boulder up by 4.46%</li> <li>▪ Boulder County up by 16.41%</li> <li>▪ Metro Denver up by 7.60%</li> <li>▪ Out of State up by 18.19%</li> <li>▪ Gunbarrel Commercial up by 11.59%</li> <li>▪ Pearl Street Mall up by 2.20%</li> </ul>	<b>WEAKNESSES:</b> <ul style="list-style-type: none"> <li>▪ Transportation/Utilities down by 4.13%</li> <li>▪ Automotive Trade down by 2.54%</li> <li>▪ Medical Marijuana down by 17.76%</li> <li>▪ Downtown Extension down by 1.91%</li> <li>▪ N. Broadway Annex down by 0.45%</li> <li>▪ BVRC (excl 29th St) down by 1.42%</li> <li>▪ Twenty-Ninth St down by 0.16%</li> <li>▪ Colorado All Other down by 13.24%</li> <li>▪ Gunbarrel Industrial down by 7.18%</li> <li>▪ Boulder Industrial down by 5.56%</li> </ul>

2015 USE TAX (% Change in YTD Comparable Collections)	
<b>STRENGTHS:</b> <ul style="list-style-type: none"> <li>▪ Construction Use Tax up by 25.99% (when adjusted to exclude dedicated Boulder Junction tax in both years, up by 22.23%)</li> <li>▪ Motor Vehicle Use Tax up by 7.24%</li> <li>▪ Business Use Tax up by 23.81%</li> </ul>	<b>WEAKNESSES:</b>

## **BUSINESS USE TAX**

2016 year to date Business Use Tax is up by 23.81%. This tax category can be very volatile as it is associated primarily with the amount and timing of purchase of capital assets by businesses in the city and the amount and timing of audit revenue. A significant portion of this amount is one time in nature and is not expected to reoccur in future months. Therefore, it is expected that the year-to-date increase will come back to expectations in future months.

## **MOTOR VEHICLE USE TAX**

2016 year to date Motor Vehicle Use Tax is up by 7.24%, this tax category applies to the purchase of vehicles registered in the city. As individuals and businesses became more confident about jobs and the economy, they have replaced their vehicles and thus reduced the average age of their fleet. Nationally, sales have slowed. If this trend continues we may see revenue in this category flatten or even decrease for the total year.

## **CONSTRUCTION USE TAX**

Construction Use Tax is up by 25.99% year to date which includes Boulder Junction revenues. By reducing the Boulder Junction revenue from the total Construction Use Tax, Construction Use Tax is higher than 2015 receipts by 22.23%. Construction Use Tax is very volatile tax category as it depends upon the number and timing of construction projects in any given period. Revenue in this category assumes "base" number of projects will continue indefinitely, plus revenue from large projects in the "pipeline" (based upon a review of information from the City Planning Department and the CU Capital Improvement Plan). Even when we know projects are pending, the timing of payment of Construction Use Tax is unknown. It can occur in the prior or subsequent year to the planned construction date. While there have been several large construction projects in the City it is known this level of activity cannot continue forever. Therefore, it is important that we not commit to ongoing operating expenses from this revenue source, as it will eventually decline. Year to date dollars includes significant revenue from permitting related to construction of below-grade parking structures, office buildings and several hotels.

## **ACCOMMODATION TAX**

2016 year to date Accommodation Tax revenue is up by 6.55% from the same period in 2015. This increase is attributed to growth in same stores sales over 2015 and additional hotel/motels opening.

## **ADMISSIONS TAX**

2016 year to date Admission Tax revenue is up by 46.62% from the same period in 2015. Admissions Tax collections are dependent on the number of taxable productions and events held in the City and the level of attendance at such events. The increase in revenue over 2015 is attributable to the summer concert held at the University of Colorado in July.

## **TRASH TAX**

2016 year to date Trash Tax receipts are down by 1.43%. On-going Trash Tax remittances are due on a quarterly basis. This increase is due to timing of receipts in 2015.

## **SHORT-TERM RENTAL (ACCOMMODATIONS) TAX**

Pursuant to a vote in November 2015, for 2016 year to date, the newly enacted Short-Term Rental Tax (homeowners renting out their property for less than 30 days at a time (7.50% tax rate)) has generated \$82,404. As of the date of this report, 282 Short Term Rental licenses have been issued.

Total Net Sales/Use Tax Receipts by Tax Category	JULY YTD Actual			
	2015	2016	% Change	% of Total
Sales Tax	56,287,932	57,917,848	2.90%	74.93%
Business Use Tax	6,791,170	8,408,322	23.81%	10.88%
Construction Use Tax	6,947,863	8,753,660	25.99%	11.33%
Motor Vehicle	2,064,437	2,213,807	7.24%	2.86%
<b>Total Sales and Use Tax</b>	<b>72,091,403</b>	<b>77,293,637</b>	<b>7.22%</b>	<b>100.00%</b>

Total Net Sales/Use Tax Receipts by Industry Type	JULY YTD Actual			
	2015	2016	% Change	% of Total
Food Stores	9,399,325	9,630,537	2.46%	12.46%
Eating Places	9,460,882	9,759,362	3.15%	12.63%
Apparel Stores	2,486,827	2,545,504	2.36%	3.29%
Home Furnishings	1,724,422	1,797,151	4.22%	2.33%
General Retail	13,870,606	16,513,918	19.06%	21.37%
Transportation/Utilities	5,128,990	4,841,632	-5.60%	6.26%
Automotive Trade	4,932,143	5,005,827	1.49%	6.48%
Building Material - Retail	2,483,108	2,640,196	6.33%	3.42%
Construction Sales / Use Tax	6,503,386	7,970,104	22.55%	10.31%
Consumer Electronics	1,375,054	1,607,194	16.88%	2.08%
Computer Related Business Sector	4,240,187	4,496,198	6.04%	5.82%
Rec Marijuana	1,301,711	1,572,470	20.80%	2.03%
Medical Marijuana	629,723	499,248	-20.72%	0.65%
All Other	8,555,038	8,414,296	-1.65%	10.89%
<b>Total Sales and Use Tax</b>	<b>72,091,403</b>	<b>77,293,637</b>	<b>7.22%</b>	<b>100.00%</b>

Total Net Sales/Use Tax Receipts by Geographic Area	JULY YTD Actual			
	2015	2016	% Change	% of Total
North Broadway	878,625	920,689	4.79%	1.08%
Downtown	5,580,607	7,235,453	29.65%	7.51%
Downtown Extension	453,609	476,541	5.06%	0.56%
UHGID (the "hill")	712,902	710,568	-0.33%	0.84%
East Downtown	485,098	1,324,362	173.01%	0.47%
N. 28th St Commercial	3,582,913	3,711,499	3.59%	3.61%
N. Broadway Annex	284,078	286,130	0.72%	0.28%
University of Colorado	538,893	937,673	74.00%	2.19%
Basemar	1,869,842	1,464,889	-21.66%	1.96%
BVRC-Boulder Valley Regional Center	14,077,362	15,011,190	6.63%	28.28%
29th Street	5,074,789	5,173,711	1.95%	7.48%
Table Mesa	1,597,550	1,680,981	5.22%	2.28%
The Meadows	672,946	695,220	3.31%	1.23%
All Other Boulder	5,360,153	4,912,913	-8.34%	6.25%
Boulder County	746,461	759,179	1.70%	0.64%
Metro Denver	4,491,265	3,344,531	-25.53%	2.14%
Colorado All Other	363,928	322,914	-11.27%	0.26%
Out of State	6,073,456	7,943,356	30.79%	8.00%
Airport	29,466	300,791	920.81%	0.08%
Gunbarrel Industrial	3,906,016	5,102,371	30.63%	5.27%
Gunbarrel Commercial	832,357	932,406	12.02%	1.06%
Pearl Street Mall	2,220,644	2,316,330	4.31%	2.27%
Boulder Industrial	6,836,161	6,404,768	-6.31%	8.46%
Unlicensed Receipts	290,735	252,447	-13.17%	0.00%
County Clerk	2,064,437	2,213,807	7.24%	2.96%
Public Utilities	3,067,110	2,858,918	-6.79%	4.83%
<b>Total Sales and Use Tax</b>	<b>72,091,403</b>	<b>77,293,637</b>	<b>7.22%</b>	<b>100.00%</b>

Miscellaneous Tax Statistics	JULY YTD Actual		
	2015	2016	% Change
Food Service Tax	376,467	394,328	4.74%
Accommodations Tax	3,696,212	3,938,265	6.55%
Admissions Tax	354,730	520,090	46.62%
Trash Tax	919,618	906,495	-1.43%
Disposable Bag Fee	128,316	128,852	0.42%
Rec Marijuana Excise Tax	579,995	589,280	1.60%
Short-Term Rental Tax	-	82,404	n/a

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2016 TO COMPARABLE PERIOD IN 2015

USE TAX BY CATEGORY			Standard Industrial Code	SALES TAX BY CATEGORY		
JULY YTD Actual				JULY YTD Actual		
2015	2016	% Change		2015	2016	% Change
58,374	85,565	46.58%	Food Stores	9,340,952	9,544,972	2.18%
131,639	155,720	18.29%	Eating Places	9,329,243	9,603,643	2.94%
8,321	26,952	223.90%	Apparel Stores	2,478,506	2,518,552	1.62%
14,444	8,124	-43.76%	Home Furnishings	1,709,979	1,789,027	4.62%
1,801,899	4,214,977	133.92%	General Retail	12,068,706	12,298,941	1.91%
282,753	195,339	-30.92%	Transportation/Utilities	4,846,237	4,646,293	-4.13%
2,110,818	2,256,159	6.89%	Automotive Trade	2,821,325	2,749,667	-2.54%
14,552	10,723	-26.31%	Building Material - Retail	2,468,556	2,629,473	6.52%
6,246,597	7,626,604	22.09%	Construction Sales / Use Tax	256,788	343,500	33.77%
71,922	38,560	-46.39%	Consumer Electronics	1,303,132	1,568,633	20.37%
2,738,587	2,904,590	6.06%	Computer Related Business Sector	1,501,600	1,591,608	5.99%
13,184	56,697	330.04%	Rec Marijuana	1,288,527	1,515,773	17.64%
34,888	10,068	-71.14%	Medical Marijuana	594,835	489,180	-17.76%
2,275,492	1,785,710	-21.52%	All Other	6,279,546	6,628,586	5.56%
15,803,470	19,375,789	22.60%	Total Sales and Use Tax	56,287,932	57,917,848	2.90%

USE TAX BY CATEGORY			Geographic Code	SALES TAX BY CATEGORY		
JULY YTD Actual				JULY YTD Actual		
2015	2016	% Change		2015	2016	% Change
65,846	71,725	8.93%	North Broadway	812,778	848,964	4.45%
1,140,446	2,250,175	97.31%	Downtown	4,440,161	4,985,279	12.28%
-590	30,997	-5353.73%	Downtown Extension	454,199	445,544	-1.91%
28,644	5,257	-81.65%	UHGD (the "hill")	684,258	705,311	3.08%
52,314	877,732	1577.81%	East Downtown	432,783	446,630	3.20%
83,520	153,978	84.36%	N. 28th St Commercial	3,499,392	3,557,522	1.66%
5,606	8,897	58.70%	N. Broadway Annex	278,473	277,232	-0.45%
1,653	385,105	23197.34%	University of Colorado	537,240	552,568	2.85%
567,894	101,112	-82.20%	Basemar	1,301,948	1,363,778	4.75%
382,510	1,510,934	295.01%	BVRC-Boulder Valley Regional Center	13,694,852	13,500,257	-1.42%
41,746	148,784	256.40%	29th Street	5,033,043	5,024,927	-0.16%
16,310	44,700	174.06%	Table Mesa	1,581,239	1,636,282	3.48%
35,877	21,066	-41.28%	The Meadows	637,069	674,154	5.82%
2,942,285	2,387,277	-18.86%	All Other Boulder	2,417,868	2,525,636	4.46%
166,878	84,484	-49.37%	Boulder County	579,583	674,695	16.41%
2,437,785	1,135,075	-53.44%	Metro Denver	2,053,480	2,209,456	7.60%
53,207	53,329	0.23%	Colorado All Other	310,720	269,584	-13.24%
142,267	933,353	556.06%	Out of State	5,931,189	7,010,003	18.19%
5,949	276,377	4545.77%	Airport	23,517	24,414	3.81%
3,208,872	4,455,266	38.84%	Gunbarrel Industrial	697,144	647,105	-7.18%
3,713	7,713	107.73%	Gunbarrel Commercial	828,644	924,692	11.59%
33,869	81,543	140.76%	Pearl Street Mall	2,186,775	2,234,787	2.20%
2,198,708	2,025,222	-7.89%	Boulder Industrial	4,637,453	4,379,547	-5.56%
61,603	43,021	-30.16%	Unlicensed Receipts	229,132	209,426	-8.60%
2,064,437	2,213,807	7.24%	County Clerk	0	0	
62,120	68,861	10.85%	Public Utilities	3,004,990	2,790,057	-7.15%
15,803,470	19,375,789	22.60%	Total Sales and Use Tax	56,287,932	57,917,848	2.90%

Tax by Mo & Category

TOTAL CITY SALES AND USE TAX COLLECTIONS

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change In Taxable Sales
<b>RETAIL SALES TAX</b>	2008	5,197,400	5,105,109	6,005,046	5,331,447	5,488,450	6,572,335	5,508,706	6,258,640	6,620,535	5,382,779	5,255,155	7,443,455	70,170,045	0.04%
Rate 3.41%	2009	4,919,570	4,659,632	5,850,038	5,077,648	5,131,444	6,428,343	5,206,770	5,790,533	6,093,314	5,170,325	4,735,769	7,814,230	68,877,613	-4.69%
	2010	4,576,034	5,386,190	6,196,697	5,320,225	5,470,595	6,895,283	5,522,076	5,943,315	6,855,385	5,852,938	5,240,211	6,414,167	71,473,106	6.87%
	2011	5,394,367	5,132,437	6,692,597	5,630,200	5,708,608	7,016,826	5,580,953	6,531,707	7,286,644	5,765,605	5,830,545	8,390,145	74,960,833	4.88%
	2012	5,363,541	5,129,098	6,754,740	5,599,150	5,968,770	7,394,270	5,551,489	7,062,958	7,502,227	6,188,194	5,693,025	9,604,529	77,741,989	3.71%
	2013	5,557,163	5,824,806	7,171,949	5,707,649	6,197,302	7,068,604	6,161,076	6,944,797	7,500,133	6,591,707	5,934,326	9,925,508	81,485,022	4.81%
Rate 3.58%	2014	5,965,991	6,438,048	7,706,036	6,619,750	6,990,628	8,303,288	7,020,977	7,893,039	8,584,506	7,452,664	7,031,634	9,966,741	89,973,310	5.76%
Rate 3.86%	2015	6,889,039	7,636,464	9,088,947	7,527,277	7,792,804	9,273,066	8,100,335	9,051,520	9,341,520	8,804,542	7,153,675	11,395,575	102,034,764	4.59%
	2016	7,281,270	7,416,204	8,815,137	7,673,393	8,489,983	9,609,827	8,632,064						57,917,848	2.90%
Change from prior year (Month)		5.60%	-2.89%	-2.80%	1.94%	8.9%	3.6%	6.50%							
Change from prior year (YTD)		5.60%	1.18%	-0.35%	0.21%	1.6%	2.28%	2.90%							
<b>CONSUMER USE TAX</b> (Includes Motor Vehicle)	2008	818,034	991,472	1,109,160	699,214	739,901	1,007,769	732,334	596,399	809,934	989,683	599,876	1,253,267	10,464,043	-6.03%
Rate 3.41%	2009	809,558	657,250	1,062,587	997,891	531,724	790,819	858,325	1,269,767	989,089	741,578	698,452	1,600,457	11,137,497	6.44%
	2010	687,502	778,798	913,223	701,931	662,392	945,800	620,328	633,593	909,315	752,143	618,493	1,366,131	6,589,036	-13.90%
	2011	1,247,135	650,565	1,034,670	727,395	850,681	1,168,185	958,724	771,357	1,044,032	703,092	603,665	1,410,793	11,468,205	19.59%
	2012	783,425	768,580	859,971	976,451	1,212,071	1,033,899	729,829	940,127	957,894	1,417,818	737,310	1,469,940	11,867,314	3.48%
	2013	1,132,015	762,369	979,120	866,143	911,993	663,938	835,063	768,003	1,338,726	1,121,736	807,130	1,522,486	12,005,722	1.19%
Rate 3.50%	2014	624,895	901,234	1,328,607	1,727,986	668,708	2,541,847	1,056,846	1,297,348	1,409,909	1,012,343	1,011,907	1,426,435	15,309,114	22.11%
Rate 3.86%	2015	1,274,337	1,134,561	1,713,016	965,772	1,127,357	1,638,029	1,002,535	1,267,096	2,381,699	1,161,419	942,357	1,945,294	16,553,672	-0.27%
	2016	1,315,821	2,372,877	1,376,070	1,353,478	1,019,194	1,606,928	1,576,860						10,622,129	19.95%
Change from prior year (Month)		3.20%	109.14%	-19.62%	40.14%	-6.50%	-1.90%	57.29%							
Change from prior year (YTD)		3.20%	53.13%	22.60%	26.17%	19.68%	16.18%	19.95%							
<b>CONSTRUCTION USE TAX</b>	2008	330,080	347,219	748,549	454,767	327,855	241,649	100,759	442,652	347,954	217,865	107,831	381,753	4,048,982	-13.02%
Rate 3.41%	2009	944,905	111,907	425,028	778,511	279,781	695,132	721,209	678,301	235,485	233,169	591,070	1,467,798	7,449,176	83.08%
	2010	591,599	242,561	245,829	362,619	226,230	1,921,675	1,075,078	467,423	245,361	234,021	409,868	531,670	6,550,964	-12.06%
	2011	622,872	261,210	274,691	240,970	2,150,038	352,336	352,846	455,211	478,688	314,958	177,137	471,157	6,172,383	-5.78%
	2012	385,392	1,607,323	315,856	503,719	342,448	375,469	595,334	214,696	422,866	473,523	799,552	371,254	6,497,662	5.27%
	2013	732,539	941,380	298,613	577,351	386,959	728,141	845,123	1,162,131	1,198,147	676,749	622,491	1,511,632	9,879,257	52.04%
Rate 3.50%	2014	716,119	1,110,714	600,580	430,524	571,269	1,686,472	373,129	379,130	713,014	908,032	325,764	1,557,635	9,374,372	-9.11%
Rate 3.86%	2015	387,123	680,064	2,527,741	776,513	1,008,919	985,050	583,353	988,617	532,910	1,329,731	850,259	763,790	11,411,170	12.27%
	2016	1,545,717	1,134,734	968,302	1,481,245	1,362,485	900,269	1,300,999						8,753,660	25.99%
Change from prior year (Month)		299.28%	68.86%	-81.69%	90.76%	35.16%	-8.61%	133.20%							
Change from prior year (YTD)		299.28%	151.17%	1.50%	17.35%	20.68%	16.16%	25.99%							
<b>TOTAL FOR MONTH &amp; CHANGE FROM PREVIOUS YEAR (MONTH &amp; YTD)</b>															
Ratechg 3.50% > 3.41%	2008	6,345,513	6,443,800	7,893,654	6,455,459	6,553,206	7,881,753	6,341,889	7,297,891	7,868,423	6,990,347	5,992,862	9,078,475	84,693,070	
Rate 3.41%	2009	6,774,033	5,428,789	7,337,653	6,852,049	5,942,929	8,214,294	6,786,304	7,766,601	7,317,887	6,135,072	6,026,191	10,882,485	85,464,286	0.92%
	2010	5,855,134	6,407,577	7,355,749	6,384,774	6,359,207	9,762,758	7,217,482	7,044,332	8,010,061	6,699,102	6,265,572	10,311,957	87,613,708	2.51%
	2011	7,264,374	6,064,242	8,091,928	6,566,565	8,709,205	8,535,347	6,892,523	7,758,275	8,809,664	6,783,655	6,911,348	10,272,099	92,601,421	5.09%
	2012	6,512,359	7,594,969	7,930,567	7,079,320	7,543,289	8,713,668	6,876,652	8,217,981	8,882,987	8,079,535	7,229,887	11,445,723	98,108,966	3.76%
	2013	7,421,717	7,528,557	8,449,682	7,151,142	7,476,254	9,660,683	7,841,262	8,894,931	10,035,006	8,900,192	7,363,947	12,959,626	103,373,001	7.58%
Rate 3.50%	2014	7,607,004	8,449,960	9,635,223	8,778,269	8,228,603	12,533,607	8,450,951	9,569,517	10,707,479	9,373,039	8,369,295	12,953,810	114,656,795	6.24%
Rate 3.86%	2015	8,550,499	9,451,089	13,308,704	9,269,582	9,928,180	11,896,145	9,688,223	11,305,233	12,258,328	11,295,692	8,946,291	14,104,658	120,999,606	4.57%
	2016	10,142,808	10,923,815	11,160,409	10,508,086	10,871,682	12,117,024	11,569,833						77,293,637	7.22%
% Change (month)		18.62%	15.58%	-16.15%	13.36%	6.50%	1.86%	19.45%							
% Change (YTD)		18.62%	17.03%	2.62%	5.31%	6.13%	5.32%	7.22%							

**Sales and Use Tax Revenues Generated on The Downtown Mall by SIC Code**

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Construction	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)								
2012 TOTAL	55184	1287832	555044	147717	674189	18311	82826	2,821,103
2013 (sales tax rate of 3.41%)								
January	2,384	90,901	31,131	7,642	41,822	1,586	6,857	182,323
February	4,983	86,618	27,557	7,387	39,312	2,291	4,270	172,418
March	4,635	108,923	54,375	8,575	47,799	20	3,847	228,174
April	2,481	105,544	40,522	7,830	49,521	1,074	3,829	210,801
May	4,537	106,528	53,177	10,486	60,409	85	6,036	241,258
June	3,446	126,332	58,360	10,248	72,037	2,944	6,796	280,163
July	6,696	124,982	56,676	11,621	74,025	746	5,706	280,452
August	5,256	123,766	64,299	12,501	72,927	2,929	8,334	290,012
September	4,312	107,396	40,456	7,928	51,124	127	7,288	218,631
October	4,367	105,884	59,110	9,853	52,023	-	8,810	240,047
November	4,232	88,149	39,058	14,429	55,342	-	7,290	208,500
December	6,143	85,900	63,723	28,709	101,846	9,161	10,088	305,570
2013 TOTAL	53472	1260923	588444	137209	718187	20963	79151	2,858,349
2014 (sales tax rate of 3.56%)								
January	3,302	85,271	28,026	6,829	37,742	833	4,568	166,571
February	3,856	98,027	41,026	7,082	40,703	7,671	12,000	210,365
March	4,685	102,057	43,182	9,116	55,194	654	10,524	225,412
April	4,410	112,112	44,846	8,721	53,203	-	8,957	232,249
May	4,508	123,034	52,233	11,002	65,929	3,840	12,701	273,247
June	5,258	127,320	52,274	10,898	73,635	4,995	11,843	286,223
July	4,754	143,732	50,214	12,113	82,479	267	30,327	333,886
August	4,389	134,391	82,240	12,979	83,641	759	39,329	357,728
September	5,325	139,602	58,892	10,453	70,284	399	34,606	319,761
October	2,026	129,217	50,497	10,877	60,860	912	37,720	292,109
November	7,579	94,378	49,894	14,138	59,580	218	32,000	257,787
December	6,770	96,845	63,634	30,429	125,330	114	36,477	362,599
2014 TOTAL	56862	1386186	616958	144637	818580	20662	274052	3,317,937
2015 (sales tax rate of 3.86%)								
January	2,941	109,410	30,709	8,172	52,338	-	32,595	236,165
February	4,397	100,639	41,494	6,837	43,947	8	34,467	231,789
March	5,575	133,176	50,437	9,918	71,278	579	36,036	306,999
April	5,000	128,825	51,621	8,534	62,021	1,887	34,292	292,180
May	5,421	147,148	76,362	14,678	65,319	51	43,259	352,238
June	8,647	144,758	61,774	13,337	107,913	2,511	43,811	382,751
July	5,840	171,249	62,580	13,463	109,327	1,067	54,989	418,515
August	5,625	162,037	64,565	13,956	98,479	3,362	73,525	421,569
September	6,257	144,824	52,144	12,271	90,604	3,378	49,388	358,866
October	1,963	159,913	89,966	12,092	76,099	254	46,823	387,110
November	1,710	111,670	48,728	15,065	68,069	-	38,599	283,841
December	3,478	114,996	66,007	34,627	146,497	19	48,990	414,614
2015 TOTAL	56854	1628645	696407	162950	991891	13116	536774	4,086,637
2016 (sales tax rate of 3.86%)								
January	-	-	-	-	-	-	-	0
February	-	-	-	-	-	-	-	0
March	6,979	350,001	109,794	26,751	186,921	823	110,902	792,171
April	2,499	134,599	47,501	9,937	65,493	38,637	42,219	340,885
May	2,968	176,776	53,834	12,074	82,465	4,126	43,710	375,953
June	3,375	157,674	65,360	12,504	88,128	28	45,843	372,912
July	4,868	173,333	64,422	13,655	105,152	9,034	63,946	434,410
August	-	-	-	-	-	-	-	0
September	-	-	-	-	-	-	-	0
October	-	-	-	-	-	-	-	0
November	-	-	-	-	-	-	-	0
December	-	-	-	-	-	-	-	0
2016 TOTAL	20689	992383	340911	74921	528159	52648	306620	2,316,331
% Change from 2013-2014	1.86%	5.30%	0.43%	0.97%	9.18%	-5.59%	231.65%	11.19%
% Change from 2014-2015	-7.78%	8.36%	4.10%	3.91%	11.75%	-41.45%	80.64%	13.60%
% Change from 2015-2016	-45.30%	6.11%	-9.08%	-0.02%	3.13%	762.66%	9.72%	4.31%
% Change from previous year month	-16.64%	1.22%	2.94%	1.43%	-3.82%	746.67%	16.29%	3.80%

**Sales Tax Revenues Generated on the Downtown Mall by SIC Code**

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	All Others	GRAND TOTAL
<b>2013 TOTAL</b>	<b>51,768</b>	<b>1,252,742</b>	<b>583,337</b>	<b>137,209</b>	<b>7,16,412</b>	<b>72,689</b>	<b>2,814,157</b>
<b>2014 (sales tax rate of 3.56%)</b>							
January	3,236	84,800	27,857	6,829	37,714	3,444	163,880
February	3,761	97,322	40,355	7,082	40,619	11,915	201,054
March	4,630	101,711	43,040	9,116	55,124	9,184	222,805
April	4,355	111,784	44,765	8,721	53,147	8,886	231,658
May	4,472	122,720	52,090	11,002	65,848	12,602	268,734
June	5,226	126,868	52,226	10,826	73,635	11,412	280,193
July	4,738	143,241	50,205	12,113	92,197	30,185	332,679
August	4,293	133,918	81,234	12,979	83,494	39,117	355,035
September	5,243	139,468	58,707	10,453	69,876	33,321	317,068
October	2,026	128,849	50,406	10,877	60,773	37,351	290,282
November	7,500	94,051	49,653	14,138	59,435	31,905	256,682
December	6,636	96,442	63,565	30,429	125,222	32,897	355,191
<b>2014 TOTAL</b>	<b>56,116</b>	<b>1,381,174</b>	<b>614,103</b>	<b>144,565</b>	<b>817,084</b>	<b>262,219</b>	<b>3,275,261</b>
<b>2015 (sales tax rate of 3.86%)</b>							
January	2,914	108,654	30,699	8,172	52,251	31,958	234,648
February	4,343	100,213	41,179	6,837	43,844	28,851	225,267
March	5,553	132,841	50,427	9,918	71,103	37,013	306,855
April	4,894	128,445	51,613	8,534	61,919	34,122	289,527
May	5,140	146,575	76,334	14,531	65,319	41,514	349,413
June	5,909	142,438	61,765	13,096	107,913	42,255	373,376
July	5,770	162,080	62,558	13,463	109,125	54,688	407,684
August	5,579	160,963	64,583	13,717	98,479	49,594	392,915
September	6,106	143,865	52,136	11,933	90,604	46,500	351,144
October	1,963	158,944	89,836	12,092	75,900	43,468	382,203
November	1,710	110,769	48,710	15,065	67,736	34,921	278,911
December	3,478	114,190	65,866	34,627	146,051	37,864	402,076
<b>2015 TOTAL</b>	<b>53,359</b>	<b>1,609,977</b>	<b>695,706</b>	<b>161,985</b>	<b>990,244</b>	<b>482,748</b>	<b>3,994,019</b>
<b>2016 (sales tax rate of 3.86%)</b>							
January	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-
March	6,979	347,341	109,735	26,751	186,248	106,695	783,749
April	2,499	133,147	47,495	9,937	65,300	38,010	296,388
May	2,968	174,900	53,824	12,074	82,276	41,667	367,709
June	3,375	156,610	65,345	12,504	87,921	44,098	369,853
July	4,868	172,325	64,365	13,465	105,152	56,911	417,086
August	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
<b>2016 TOTAL</b>	<b>20,689</b>	<b>984,323</b>	<b>340,764</b>	<b>74,731</b>	<b>526,897</b>	<b>287,381</b>	<b>2,234,785</b>
<b>Total % Change from 2013-2014</b>							
	<b>3.83%</b>	<b>5.61%</b>	<b>0.84%</b>	<b>0.92%</b>	<b>9.25%</b>	<b>245.54%</b>	<b>11.48%</b>
<b>Total % Change from 2014-2015</b>							
	<b>-12.30%</b>	<b>7.51%</b>	<b>4.48%</b>	<b>3.34%</b>	<b>11.77%</b>	<b>69.79%</b>	<b>12.47%</b>
<b>Total % Change from 2015-2016</b>							
	<b>-40.07%</b>	<b>6.85%</b>	<b>-9.03%</b>	<b>0.24%</b>	<b>3.02%</b>	<b>6.28%</b>	<b>2.20%</b>
<b>% Change from previous year month</b>							
	<b>-15.63%</b>	<b>6.32%</b>	<b>2.89%</b>	<b>0.01%</b>	<b>-3.64%</b>	<b>4.06%</b>	<b>2.31%</b>

**Sales and Use Tax Revenues Generated in CAGID (Excluding the Mail) by SIC Code**

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2012 (sales tax rate of 3.41%)	29,139	3,213,689	440,761	167,761	1,983,687	54,330	221,203	417,388	6,527,958
2013 TOTAL									
2014 (sales tax rate of 3.56%)	1,034	210,406	30,654	8,922	90,948	2,837	102,750	43,978	491,529
January	1,073	252,127	22,042	20,930	88,938	2,858	19,465	39,988	447,421
February	4,028	302,651	46,602	23,393	96,791	8,085	22,998	112,444	616,992
March	1,113	322,362	30,744	17,488	93,794	7,774	8,238	229,441	710,954
April	1,230	344,174	35,775	19,525	117,079	6,826	116,907	86,567	728,083
May	1,241	342,762	39,418	21,944	116,443	3,471	92,745	145,132	763,156
June	1,241	343,892	39,443	9,291	129,161	3,861	49,451	97,450	673,790
July	1,376	335,701	53,456	10,084	132,085	4,052	659	105,899	643,312
August	5,306	348,143	29,438	15,047	129,869	3,585	242,311	241,860	1,015,559
September	113	341,684	61,413	47,735	107,146	3,418	587,243	106,862	1,255,614
October	3,444	275,434	55,964	18,224	100,631	2,794	841	91,598	548,930
November	3,293	307,986	46,989	13,531	174,488	2,923	100,995	179,083	829,288
December	24,492	3,727,322	491,938	226,114	1,377,373	52,484	1,344,603	1,480,302	8,724,628
2014 TOTAL									
2015 (sales tax rate of 3.86%)	5,766	248,126	18,443	13,922	84,422	3,553	48,161	101,519	523,912
January	157	321,171	33,209	25,020	79,430	3,026	63,708	106,428	632,149
February	2,696	350,710	47,098	9,318	100,871	3,600	149,323	181,437	845,053
March	1,386	344,103	65,812	29,486	140,963	3,536	67,442	95,392	748,120
April	1,662	401,730	32,604	10,333	113,758	3,681	110,845	134,046	808,659
May	4,167	358,095	58,568	9,138	136,548	3,798	376,325	225,018	1,171,657
June	229	402,234	34,214	11,517	132,516	4,233	153,211	112,896	851,050
July	6,331	399,554	75,433	10,048	145,000	4,338	85,461	153,023	879,188
August	1,982	370,608	37,304	8,478	147,425	4,044	59,208	334,421	963,470
September	1,746	390,935	81,118	120,544	112,517	3,817	23,401	150,670	884,748
October	6,425	301,007	30,657	(100,396)	105,287	3,125	251,051	95,683	692,839
November	4,930	324,288	48,539	12,699	151,349	2,989	338,648	373,036	1,256,478
December	37,477	4,212,561	562,999	160,107	1,450,086	43,740	1,726,784	2,063,569	10,257,323
2015 TOTAL									
2016 (sales tax rate of 3.86%)									
January									
February									
March	5,539	972,261	124,079	54,615	263,479	9,628	940,170	564,464	2,934,235
April	1,509	355,070	52,171	5,226	151,025	3,427	91,699	306,129	966,256
May	1,445	374,523	47,648	433,299	123,243	3,895	470,339	151,069	1,545,461
June	1,311	352,304	48,029	11,872	131,400	4,026	136,221	227,064	912,227
July	1,386	385,283	52,247	6,370	137,580	4,290	145,302	144,815	877,273
August									
September									
October									
November									
December									
2016 TOTAL	11,190	2,439,441	324,174	511,382	806,727	25,266	1,723,731	1,393,541	7,235,452
% Change from 2013-2014	-19.49%	11.10%	6.91%	29.10%	-33.49%	-7.47%	482.25%	239.72%	28.02%
% Change from 2014-2015	41.12%	4.23%	5.55%	-34.70%	-2.90%	-23.14%	18.44%	28.57%	8.43%
% Change from 2015-2016	-30.34%	0.55%	11.80%	370.31%	2.31%	-0.63%	77.88%	45.66%	29.65%
% Change from previous year month	505.24%	-4.21%	52.71%	-44.69%	3.82%	1.35%	-5.16%	28.27%	3.08%

**Sales Tax Revenues Generated in CAGID (Excluding the Mall) by SIC Code**

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2013 TOTAL	27,393	3,188,848	440,380	130,523	1,892,677	53,702	189	266,041	5,993,753
2014 (sales tax rate of 3.56%)									
January	1,034	208,722	30,629	8,922	86,769	2,678	-	42,572	381,326
February	1,073	247,007	21,874	18,048	78,528	2,518	-	38,648	407,696
March	3,907	295,393	46,561	18,883	93,923	7,699	75	100,754	567,195
April	1,113	314,507	30,701	16,145	93,324	7,533	-	75,028	538,351
May	1,240	337,737	35,379	16,836	116,424	6,811	-	85,009	599,426
June	1,241	337,783	39,404	19,727	115,867	3,449	55	118,693	636,219
July	1,376	337,779	39,360	6,981	127,785	3,839	-	87,697	604,682
August	5,089	329,737	53,406	7,706	131,264	4,032	-	102,825	630,346
September	113	341,905	29,323	11,507	129,046	3,567	-	218,090	738,527
October	3,444	334,781	61,291	43,257	105,149	3,401	-	104,095	652,087
November	3,275	269,896	55,943	16,559	100,082	2,775	-	84,393	533,092
December	24,136	3,656,943	490,828	196,337	1,335,582	51,204	380	152,826	677,223
2014 TOTAL							510	1,210,630	6,966,170
2015 (sales tax rate of 3.86%)									
January	1,351	245,768	18,441	11,554	83,769	3,521	-	95,337	459,741
February	157	312,712	33,162	20,822	72,701	3,014	-	80,747	523,315
March	2,696	345,198	47,026	7,227	100,369	3,579	4	180,906	687,005
April	1,386	338,223	65,751	23,126	140,165	3,536	-	93,416	665,603
May	1,662	395,975	32,570	7,052	112,849	3,670	-	107,896	661,674
June	4,167	352,650	58,474	5,033	131,899	3,784	-	204,236	760,243
July	229	394,306	34,165	6,545	131,455	4,221	-	111,660	682,581
August	1,982	394,156	75,351	8,036	143,765	4,328	-	121,721	750,469
September	1,746	360,222	37,287	5,165	140,728	4,028	-	312,477	861,889
October	2,150	294,143	30,643	4,619	106,403	3,785	-	123,670	707,263
November	4,930	300,031	48,517	9,673	148,974	3,102	316	150,602	666,017
December	25,568	4,118,656	562,425	114,201	1,416,530	43,542	320	1,680,374	7,961,616
2015 TOTAL									
2016 (sales tax rate of 3.86%)									
January	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-
March	5,539	944,490	123,833	47,440	248,689	9,590	-	430,263	1,809,834
April	1,509	348,553	52,110	5,226	101,319	3,417	-	107,818	619,952
May	1,445	370,288	47,638	432,319	118,074	3,882	-	132,772	1,106,418
June	1,311	347,813	47,996	6,236	126,972	4,009	-	198,438	732,775
July	1,386	382,671	52,247	3,346	132,795	4,276	-	139,577	716,298
August	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2016 TOTAL	11,190	2,393,815	323,824	494,567	727,849	25,174	-	1,008,858	4,985,277
Total % Change from 2013-2014	-15.60%	9.85%	6.76%	44.09%	-32.41%	-8.67%	158.47%	335.88%	11.22%
Total % Change from 2014-2015	-2.30%	3.87%	5.68%	-46.35%	-2.18%	-21.57%	-42.13%	28.01%	5.41%
Total % Change from 2015-2016	-3.93%	0.38%	11.82%	507.88%	-5.87%	-0.60%	-100.00%	15.40%	12.28%
% Change from previous year month	505.24%	-2.95%	52.93%	-48.88%	1.02%	1.30%	#DIV/0!	25.00%	4.94%

**City Wide Yearly Summary**

**CAGID and Mall Sales and Use Tax as a Percent of Total City Wide Sales and Use Tax**

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total
2016	\$9,630,537 0%	\$9,759,362 35%	\$2,545,504 26%	\$3,404,345 17%	\$16,513,918 8%	\$35,439,971 10%	\$77,293,637 12.4%
2015	\$16,796,912 1%	\$16,707,731 35%	\$4,686,502 27%	\$5,881,078 5%	\$25,149,936 10%	\$60,301,239 7%	\$129,523,398 11.1%
2014	\$14,681,607 1%	\$14,447,798 35%	\$4,180,365 27%	\$5,475,586 7%	\$22,124,094 10%	\$53,747,345 6%	\$114,656,795 10.5%
2013	\$13,454,838 1%	\$13,174,730 34%	\$3,774,426 27%	\$4,692,270 6%	\$20,776,166 13%	\$47,500,571 2%	\$103,373,001 9.1%
2012	\$13,060,743 1%	\$12,937,276 35%	\$3,717,039 28%	\$22,440,706 2%	\$19,948,416 12%	\$24,002,787 4%	\$96,106,967 9.6%
2011	\$12,241,084 1%	\$11,838,300 35%	\$3,426,738 29%	\$5,259,120 6%	\$19,948,416 12%	\$39,725,073 2%	\$92,438,731 9.5%
2010	\$11,130,533 1%	\$10,930,482 36%	\$2,690,372 33%	\$4,459,406 6%	\$19,279,577 12%	\$38,940,102 2%	\$87,430,472 9.4%
2009	\$11,160,109 1%	\$10,572,840 35%	\$2,626,020 33%	\$4,304,383 17%	\$17,515,062 11%	\$39,002,103 2%	\$85,180,517 9.3%
2008	\$11,204,475 0%	\$10,910,035 36%	\$2,819,260 34%	\$4,827,635 7%	\$18,101,297 13%	\$36,708,245 3%	\$84,570,947 10.1%
2007	\$11,205,584 1%	\$10,888,135 36%	\$2,804,311 33%	\$5,522,090 7%	\$18,040,152 13%	\$39,631,459 2%	\$88,091,731 9.8%
2006	\$10,392,069 1%	\$9,582,212 38%	\$2,424,694 37%	\$4,611,056 9%	\$15,402,540 15%	\$37,371,060 4%	\$79,783,631 11.0%
2005	\$10,046,723 1%	\$8,995,846 38%	\$2,362,366 37%	\$4,465,788 9%	\$14,587,419 15%	\$35,882,350 2%	\$76,340,492 10.0%
2004	\$10,148,861 1%	\$8,637,718 36%	\$2,232,147 41%	\$4,118,312 10%	\$14,123,007 15%	\$32,171,342 2%	\$71,431,387 9.9%
2003	\$9,052,658 1%	\$7,847,285 35%	\$2,046,951 41%	\$3,922,549 10%	\$13,185,423 15%	\$31,552,637 3%	\$67,607,503 10.4%
2002	\$9,294,397 1%	\$8,133,237 35%	\$2,346,305 37%	\$4,164,992 11%	\$13,572,651 15%	\$33,815,600 3%	\$71,327,182 10.1%
2001	\$9,312,676 1%	\$8,384,190 34%	\$2,646,021 37%	\$4,537,112 11%	\$15,553,807 13%	\$38,279,526 2%	\$78,713,332 9.1%
2000	\$9,080,910 1%	\$8,484,601 32%	\$3,159,262 37%	\$5,915,794 9%	\$17,887,211 12%	\$36,269,737 3%	\$80,797,515 9.5%
1999	\$9,207,721 1%	\$7,790,648 30%	\$3,359,914 35%	\$5,553,219 9%	\$17,008,884 12%	\$33,893,706 3%	\$76,814,092 9.2%
1998	\$8,932,097 1%	\$7,469,094 29%	\$3,252,729 34%	\$3,570,448 12%	\$15,736,140 11%	\$30,637,104 3%	\$69,597,612 9.1%
1997	\$7,739,779 1%	\$6,797,237 30%	\$2,781,018 28%	\$3,129,089 14%	\$15,439,169 13%	\$28,494,047 2%	\$64,380,339 9.3%
1996	\$7,611,055 1%	\$6,614,561 29%	\$2,782,149 27%	\$2,862,572 15%	\$15,111,950 13%	\$26,975,579 2%	\$61,957,866 9.1%

CAGID and Mail Yearly Summary  
SALES and USE Tax Breakdown by Industry Category

CAGID and Mail Yearly Summary  
SALES and USE Tax Breakdown by Industry Category

This chart does not factor change in sales tax rate change

Year	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2016	\$3,187.9	\$3,378.138	\$664.588	\$569.298	\$1,254.746	\$1,321.413	\$7,220.062	100%
2015	\$78,927	\$5,728.633	\$1,258.131	\$276.186	\$2,406.774	\$2,206.984	\$11,955.635	16.74%
2014	\$80,252	\$5,038.117	\$1,104.931	\$340,902	\$2,152.666	\$1,524,563	\$10,241,431	16.20%
2013	\$79,161	\$4,441.590	\$1,023.717	\$267,732	\$2,609.089	\$392.621	\$8,813,910	-1.08%
2012	\$85,065	\$4,483.214	\$1,021.568	\$321,590	\$2,407.255	\$591,886	\$8,910,578	5.23%
2011	\$68,287	\$4,157.243	\$997.665	\$325,612	\$2,336.905	\$582,321	\$8,468,033	6.46%
2010	\$69,771	\$3,848.681	\$893.314	\$274,634	\$2,325.279	\$542,760	\$7,954,439	4.34%
2009	\$59,819	\$3,622.195	\$875.174	\$710,598	\$1,951.595	\$403,863	\$7,623,245	-3.50%
2008	\$53,433	\$3,815.239	\$950.225	\$334,234	\$2,275.609	\$471,240	\$7,899,981	-3.43%
2007	\$95,798	\$3,879.561	\$913.775	\$393,603	\$2,384.296	\$513,949	\$8,180,981	5.57%
2006	\$89,106	\$3,607.336	\$897.115	\$386,962	\$2,295.259	\$473,767	\$7,749,546	7.41%
2005	\$86,019	\$3,373.571	\$880.079	\$381,806	\$2,155.216	\$338,119	\$7,214,809	6.61%
2004	\$83,374	\$3,084.715	\$903.711	\$390,387	\$2,086.655	\$218,867	\$6,767,708	9.61%
2003	\$72,545	\$2,702.412	\$840.575	\$354,141	\$1,964.846	\$239,710	\$6,174,230	-3.57%
2002	\$72,115	\$2,796.110	\$872.641	\$436,777	\$1,997.807	\$227,529	\$6,402,980	-2.74%
2001	\$73,248	\$2,756.121	\$970.925	\$486,186	\$2,043.123	\$253,717	\$6,583,320	-5.92%
2000	\$72,499	\$2,706.001	\$1,154.714	\$538,703	\$2,141.271	\$384,115	\$6,997,303	8.35%
1999	\$90,777	\$2,287.116	\$1,177.775	\$493,467	\$2,052.375	\$356,398	\$6,457,908	9.91%
1998	\$88,255	\$2,128.285	\$1,086.634	\$438,230	\$1,743.427	\$391,001	\$5,875,832	3.72%
1997	\$96,013	\$1,998.439	\$777.595	\$422,810	\$1,917.631	\$462,187	\$5,664,875	4.21%
1996	\$98,211	\$1,861.887	\$736.297	\$433,917	\$1,974.989	\$330,772	\$5,436,073	12.47%

This chart does not factor change in sales tax rate change

Year	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2016	\$3,187.9	\$3,431.824	\$665.085	\$586.303	\$1,334.886	\$3,501.806	\$9,551,783	100%
2015	\$94,331	\$5,841,206	\$1,259,406	\$323,057	\$2,441,977	\$4,383,983	\$14,343,960	19.11%
2014	\$81,354	\$5,113,508	\$1,108,896	\$370,751	\$2,195,953	\$3,172,103	\$12,042,565	28.30%
2013	\$82,611	\$4,474,612	\$1,029,205	\$304,970	\$2,701,874	\$793,035	\$9,386,307	1.23%
2012	\$85,573	\$4,550,551	\$1,024,365	\$343,729	\$2,421,372	\$846,791	\$9,272,381	5.43%
2011	\$68,617	\$4,180,066	\$1,002,115	\$328,967	\$2,349,034	\$865,715	\$8,794,513	6.57%
2010	\$70,130	\$3,880,876	\$898,763	\$275,517	\$2,331,670	\$795,618	\$8,252,575	4.55%
2009	\$60,702	\$3,662,530	\$877,050	\$711,868	\$1,953,052	\$628,296	\$7,893,497	-7.96%
2008	\$53,956	\$3,876,669	\$952,169	\$337,898	\$2,282,469	\$1,073,446	\$8,576,608	-0.79%
2007	\$95,998	\$3,930,574	\$915,216	\$400,345	\$2,392,682	\$910,116	\$8,644,930	-1.59%
2006	\$89,498	\$3,649,151	\$898,310	\$411,471	\$2,313,444	\$1,422,740	\$8,784,613	14.67%
2005	\$86,454	\$3,421,618	\$881,002	\$389,093	\$2,167,694	\$715,009	\$7,660,869	7.81%
2004	\$83,887	\$3,141,620	\$904,648	\$393,012	\$2,089,921	\$493,110	\$7,106,198	1.35%
2003	\$74,145	\$2,742,867	\$845,180	\$389,354	\$1,973,549	\$986,479	\$7,011,574	-2.78%
2002	\$72,607	\$2,854,183	\$875,150	\$464,839	\$2,008,573	\$936,382	\$7,211,734	0.42%
2001	\$76,359	\$2,853,126	\$972,296	\$488,348	\$2,064,518	\$727,228	\$7,181,876	-6.11%
2000	\$72,675	\$2,740,325	\$1,157,122	\$539,287	\$2,156,961	\$982,496	\$7,648,866	7.74%
1999	\$91,976	\$2,333,744	\$1,179,320	\$493,423	\$2,066,272	\$934,543	\$7,099,279	11.62%
1998	\$90,134	\$2,150,351	\$1,090,860	\$438,127	\$1,756,311	\$834,265	\$6,360,047	6.35%
1997	\$99,373	\$2,027,812	\$788,006	\$423,565	\$1,944,035	\$697,436	\$5,980,247	5.54%
1996	\$99,564	\$1,895,926	\$738,435	\$436,004	\$2,017,401	\$479,907	\$5,666,237	9.99%

## COMMERCIAL AND RESIDENTIAL MALL POLICE CALL STATISTICS

MONTH	Assault		Auto Theft		Burglary		Crim. Mis.		Crim. Tres.		Disturbance		Domestic		Drunk		DUI		Felony Menacing		Fight	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January	1	3					4	3	2		24	23	1	1	10	18	3	5				
February	2	1					4	4	1	2	19	27	1	4	9		3	9				
March	5	5			1	1	6	8	1		30	25	3	1	5	12		6				
April	2						4				15		1		11							
May	5	6					3	3	1		20	15	3	3	8	10	3	3				
June	3						7		2		22		3		12		3					
July																						
August	3	2					9	6	2	1	25	37	2	3	5	13	2					
September	8	3					6	2			36	30	2	1	4	8						
October		4						3				28		5		4		1				
November		2				2		4		1		21		1		18		2				
December		4								1		22				8						
MONTH	Fireworks		Hang Ups		Harassment		Indec. Exp.		Liq. Law Vio.		Littering		Loitering		Narcotics		Noise		Open Door		Party	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January			1	8	3	3		1					7	10	6	1				1		
February			7	11	9	8							5	11	3	4			2			
March			7	3	4	8	2						12	8	10	4			1			
April			5		6		1		1				10		7				1			
May			9	6	11	7	1		2	2			15	21	3	7			1			
June			11		4		2						10		4				3			
July																						
August			5	13	8	10	3	1					12	8	13	3				1		
September			1	8	6	2	1	2		10			13	6	3	10			1			
October				7		7		1						3		2				1		
November				3		2								7		7				3		
December				5		6				2				9		10				2		
MONTH	Prowler		Robbery		Sex Assault		Shoplifting		Shots		Stabbing		Suicide		Suspicious		Theft		Trespass		Weapon	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
January					2										2	2	19	15				
February						1									5	1	9	18				
March					1	1									1	2	13	22				
April															4		25					
May	1				2										6	2	19	19				
June			1												5		37					
July																						
August			1		2										4	3	30	32				
September															3	4	28	31				
October						1										2		16				
November						1										2		22				
December						1										2		21				

## Opened in 2016

Business			Open Date	Notes
Colorado Limited	1428	Pearl	January-16	replaces Trattoria on Pearl
Kilwins	1430	Pearl	January-16	replaces Trattoria on Pearl
Crossroads Trading	1545	Pearl	January-16	replaces Boulder Army Store
Arcana	905	Walnut	February-16	new space
Via Perla	901	Pearl	March-16	new space
Fresh Produce	1219	Pearl	April-16	replaces Penzeys
Clothes Pony	1909	9th	April-16	replaces Clutter
World of Beer	921	Pearl	May-16	replaces Bacaro
Adorned	1909	9th	May-16	replaces Clutter
Community Bank	2045	Bdwy	June-16	replaces Design within Reach
RedFox	1218	Pearl	Jul-16	replaces Fresh Produce
Voss Art + Home	2037	13th	Jul-16	replaces Alpine Modern
T Bar	1911	11th	Jul-16	
Alpine Modern	1048	Pearl	Aug-16	Pearl West
Eureka!	1048	Pearl	Sep-16	Pearl West
John Attencio	1048	Pearl	Sep-16	Pearl West
Fjallraven	1048	Pearl	Sep-16	Pearl West
<b>Closed in 2016</b>				
Business			Close Date	Notes
Design within Reach	2049	Bdwy	January-16	replaced by Community Banks
Penzeys Spices	1219	Pearl	February-16	replaced by Fresh Produce
Alpine Modern	2037	13th	June-16	moving to Pearl West building
Firefly Garden	1211	Pearl	June-16	
Pitaya	1211a	Pearl	July-16	
Woody Creek/Caribou	1207	Pearl	September-16	
Two Spoons	1021	Pearl	September-16	
The Pilates Doctor	1445	Pearl	September-16	
<b>Future</b>				
Business			Open Date	Notes
Capital One Bank	1247	Pearl	Late 2016	replaces Boulder Café
Basecamp Boulder	2020	Arapah	Summer 2016	replacing Quality Inn
Galvanize	Pearl	West	Fall 2016	
Le Pops	Pearl	West	Fall 2016	
Bartaco	Pearl	West		
Rapha	1815	Pearl		replacing Vilona Gallery
Charlie's T-shirts	1420	Pearl	Spring 2017	replacing .5 of Wasted Sun