City of Boulder
Sales & Use Tax Revenue Report
March, 2014

Issued May 27, 2014

This report provides information and analysis related to March 2014 year-to-date sales and use tax collections. Results are for actual sales activity through the month of March, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Cheryl Pattelli, Director of Finance, at (303)441-3246 or cpattelli@bouldercolorado.gov.

PLEASE NOTE: Pursuant to a vote in November, the sales and use tax rate changed on January 1, 2014 from 3.41% to 3.56%. Therefore, actual dollars collected in the report may show as being higher in 2014 solely because of the tax rate increase. However, the actual percentages changes included in this report have been normalized to be able to compare the actual increase or decrease for this year compared to the same period in 2013 as if the rates were the same. This normalized percentage better reflects the underlying economic activity in the city and enables city staff to readily determine if revenue targets are being met.

REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, Sales and Use Tax has increased from the 2013 base by 5.17%.

TABLE 1

ACTUAL SALES AND USE TAX REVENUE

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	3.82%	78.27%
Business/Consumer Use Tax	2.75%	9.23%
Construction Use Tax	17.88%	9.45%
Motor Vehicle Use Tax	13.21%	3.05%
Total Sales & Use Tax	**5.17%**	**100.00%**

DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to begin to identify trends in the various categories. While this information is useful, it is important to remember that relatively small aberrations (like the timing of remittances by certain vendors) can make relatively large variances given this limited time period and it will take several more months of data to better enable extrapolation of trends.

Retail Sales Tax – March YTD retail sales tax revenue was up by 3.82% from that received in 2013. A portion of this increase was due to audit revenue collected during the month of February.

Jan	Feb	Mar
2.83%	5.87%	2.92%

Food Stores - Retail sales tax revenue for food stores is up down by 0.12% YTD. A portion of the variable performance is due to timing issues where the vendor files 13 tax returns per year and the extra return does not occur in the same month each year.

Jan	Feb	Mar
3.70%	(11.10%)	8.47%

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 12.00% of sales/use tax) and are often an indicator of the health of the economy in the city. This discretionary category is often correlated with disposable income and consumer confidence. Total March YTD retail tax at Eating Places is up by 2.32%.

Jan	Feb	Mar
1.47%	7.57%	(1.30%)

Apparel Store retail sales are up by 9.98% YTD.

Jan	Feb	Mar
(1.35%)	13.85%	15.64%

General Retail is down by 2.42% YTD.

Jan	Feb	Mar
(16.62%)	6.07%	3.91%

Public Utilities (primarily retail sales tax on natural gas and electricity) are up by 5.91% YTD. Tax on Public Utilities comprises approximately 5.00% of total sales and use tax revenue. Even as natural gas prices and rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use. According to a 2006 study by the City of Boulder, commercial and industrial sector energy use makes up 83% of Boulder's energy use.

Jan	Feb	Mar
5.63%	9.85%	9.89%

MEDICAL MARIJUANA BUSINESS SALES TAX

Total YTD retail sales tax revenue collected in this category is $272,441, up by 19.69% from the same period in 2013. Monthly sales tax revenue and the percentage change by month, is presented below. This industry segment represents less than three fourths of one percent of total sales/use tax collections.

Jan	Feb	Mar
$86,993	$110,174	$75,274
25.13%	50.58%	(11.38%)

RECREATIONAL MARIJUANA RETAIL SALES TAX AND EXCISE TAX

The first remittances related to sales of recreational marijuana were received in the month of February. A very limited number of vendors have completed the licensing process and began sales for varying periods of time in March. The Municipal Code prohibits providing any information that would identify sales by individual vendors. Therefore, we will not begin reporting on activity in this category until multiple vendors have reported in large enough numbers to better obscure individual data. At such time, to comply with requirements in the Municipal code, we will provide year-to-date data.

Significant YTD increases / decreases by tax category are summarized in Table 2.

TABLE 2

2014 RETAIL SALES TAX (% Change in Comparable YTD Collections)	
STRENGTHS: ▪ Eating Places up by 2.32% ▪ Apparel Stores up by 9.98% ▪ Home Furnishings up by 13.61% ▪ Transportation/Utilities up by 7.42% ▪ Automotive Trade up by 4.73% ▪ Building Material Retail up by 15.64% ▪ Consumer Electronics up by 35.87% ▪ All Other up by 12.99% ▪ Downtown up by 3.42% ▪ UHGID up by 6.37% ▪ N. 28th St. Commercial up by 10.47% ▪ University of Colorado up by 1.28% ▪ BVRC (excl 29th St) up by 16.51% ▪ TwentyNinth St up by 6.04% ▪ Table Mesa up by 1.74% ▪ The Meadows up by 24.26% ▪ Boulder Industrial up by 4.22% ▪ Public Utilities up by 5.91%	WEAKNESSES: ▪ Food Stores down by 0.12% ▪ General Retail down by 2.42% ▪ Computer Related Business down by 16.78% ▪ Basemar down by 0.36% ▪ All other Boulder down by 0.86% ▪ Metro Denver down by 6.01% ▪ Out of State down by 4.48% ▪ Gunbarrel Industrial down by 14.33% ▪ Gunbarrel Commercial down by 14.88% ▪ Pearl Street Mall down by 1.77%

2014 USE TAX (% Change in YTD Comparable Collections)	
STRENGTHS: ▪ Motor Vehicle Use Tax up by 13.21% ▪ Construction Use Tax up by 17.88% (when adjusted to exclude dedicated Boulder Junction tax, up by 14.01%) ▪ Business Use Tax up by 2.75%	WEAKNESSES

ACCOMMODATION TAX

Total year 2014 Accommodation Tax revenue is up by 17.29% from the same period in 2013. In the same vein as other tax types, results can be volatile for limited time periods. While the remittances of some accommodation providers are up fairly substantially, some of the increases appear to be the result of timing, where receipt of the comparative remittances in 2013 was delayed. The hotel industry in Boulder is in a state of flux. The Hampton Inn in Gunbarrel opened in June of 2013 so increases from the comparative 2013 revenue base will be more difficult to achieve in November and December of 2014. It is uncertain if/when other new properties in the pipeline will open. Some upward adjustment in room and occupancy rates may be possible during the transition when the total number of rooms available in the City is down slightly. While we expect this revenue category to be flat or up slightly in 2014, it will take multiple months to be able to extrapolate trends from the tax collection data. Some of the changes follow:

- America Best Value – closed March 2014 (to be converted to student housing)
- Golden Buff – closed October 2014 (to be redeveloped into two hotels)
- Boulder Outlook – proposed to close November 2014
- Hampton Inn, Gunbarrel – opened June 2013
- Hyatt Place Depot Square – broke ground, projected opening January, 2015

- Other Planned Properties – in concept or site review

ADMISSIONS TAX

Year-to-date 2014 Admission Tax revenue is down by 16.20% from the same period in 2013. While the remittances of certain vendors are down fairly significantly for the first three months of the year, it will take multiple months to be able to extrapolate trends from the tax collection data.

TRASH TAX

Year-to-date 2014 Trash Tax receipts are down by 0.38%.

REVIEW OF VARIOUS ECONOMIC DATA & PREDICTIONS FOR THE FUTURE

The summary forecast included the March 18, 2014 *Colorado Outlook,* published by the Governor's Office of State Planning and Budgeting, appears to summarize the projections of many economists:

> Expectations for 2014 remain positive, though mixed — Surveys show that households, businesses, and economists continue to expect stable growth in 2014 despite sluggishness in January and February. The labor markets continue to improve, though unevenly across regions. The unemployment rate has continued to decline slowly as a result of both new jobs and a decrease in the labor force participation rate. Despite very modest changes in hourly wages across most professions, consumer spending is expected to increase in 2014 as employment growth continues and households build improved expectations about the future. Strength in the housing market, where activity has slowed but remains generally positive, also will support economic growth.
>
> Leading indicators of business investment, including business managers' reported plans for capital expenditures, indicate that the trend of increased business investment will continue in 2014. Forecasts for improving consumer spending, which results from improvement in the labor market, better household balance sheets, and more consumer confidence, also will support business investment by encouraging businesses to invest in equipment repairs and upgrades to meet new demand.

The Quarter 2, 2014 *Leeds Business Confidence Index* (LBCI) is also fairly positive:

> Colorado business leaders' expectations going into Q2 2014 remain positive as economic conditions continue to improve and political risks subside. The Leeds Business Confidence Index (LBCI) measures the confidence of Colorado business leaders in six categories: national economy, state economy, industry sales, industry profits, hiring plans, and capital expenditures.
>
> The LBCI increased slightly, from 59.9 in Q1 2014 to 61 in Q2 2014. There were 345 panelist responses to the Q2 2014 survey. Expectations continue to stay in positive territory (above 50) for all metrics. Compared to the Q1 2014 survey, Q2 survey respondents' confidence improved for all metrics except capital expenditures, with the greatest gain recorded in expectations for profits, increasing 3.4 points. The ongoing differential between the state and the nation increased in Q2, indicating that Colorado business leaders still have greater confidence in the local economy than the national economy. Businesses with 50 or more employees measured higher optimism than comparatively small businesses by 5 points.
>
> Respondents' continued confidence in Q2 represents 10 consecutive quarters of positive expectations—surpassing the record for optimism set from 2003-2005. This confidence coincides with positive signals from the market—accelerating GDP growth, employment gains, and rebounding wealth, as well as a federal budget compromise and a reduction in stimulus by the Fed.

CU's Richard Wobbekind provided a very positive picture of the manufacturing sector in Boulder County in the 2014 Economic Summit (*Daily Camera*, May 21, 2014):

> Economic gains by Boulder County and Colorado manufacturing businesses are at their highest-ever levels, and those companies are well positioned to benefit from a potential "American industrial renaissance"....
>
> In Boulder County, manufacturing jobs make up 10 percent of overall employment as compared to 6 percent for Colorado. The Boulder region's manufacturing gross domestic product per employee is "astounding," Wobbekind said, noting a figure of $215,650 in 2012, about $70,000 higher than the national average.
>
> The "big dogs" of the region's manufacturing industry are in two segments: computers and electronics, and also chemical, which includes biotechnology companies.
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> The City of Boulder and Boulder County may not become hubs in areas such as transportation equipment and fabricated metal – two sectors that have seen the largest job gains nationally – but the concentration in areas such as advanced manufacturing have served as drivers for the local economy, he said.

Illustrating a slightly less positive outlook, *The Conference Board Consumer Confidence Index®* fell slightly in April:

> The Conference Board Consumer Confidence Index®, which had increased in March, declined slightly in April. The Index now stands at 82.3 (1985=100), down from 83.9 in March. The Present Situation Index decreased to 78.3 from 82.5, while the Expectations Index was virtually unchanged at 84.9 versus 84.8 in March.
>
> "Consumer confidence declined slightly in April, as consumers assessed current business and labor market conditions less favorably than in March," said Lynn Franco, Director of Economic Indicators at The Conference Board. "However, their expectations regarding the short-term outlook for the economy and labor market held steady. Thus, while sentiment regarding current conditions may have slipped a bit, consumers do not foresee the economy, or the labor market, losing the momentum that has been building up over the past several months."

Total Net Sales/Use Tax Receipts by Tax Categor	MARCH YTD Actual 2013	2014	% Change	% of Total
Sales Tax	18,553,921	20,110,074	3.82%	78.27%
Business Use Tax	2,210,080	2,370,667	2.75%	9.23%
Construction Sales/Use Tax	1,972,532	2,427,413	17.88%	9.45%
Motor Vehicle Use Tax	663,424	784,069	13.21%	3.05%
Total Sales and Use Tax	**23,399,958**	**25,692,222**	5.17%	100.00%

Total Net Sales/Use Tax Receipts by Industry Typ	MARCH YTD Actual 2013	2014	%Change	% of Total
Food Stores	3,116,845	3,314,261	1.85%	12.90%
Eating Places	2,977,433	3,180,114	2.31%	12.38%
Apparel Stores	759,830	869,576	9.62%	3.38%
Home Furnishings	562,566	668,370	13.80%	2.60%
General Retail	4,734,501	4,904,681	-0.77%	19.09%
Transportation/Utilities	2,000,811	2,304,155	10.31%	8.97%
Automotive Trade	1,661,016	1,836,396	5.90%	7.15%
Building Material-Retail	638,947	772,192	15.76%	3.01%
Construction Firms Sales/Use Tax	1,572,610	2,312,529	40.85%	9.00%
Consumer Electronics	431,283	594,881	32.12%	2.32%
Computer Related Business Sector	1,703,774	1,943,802	9.28%	7.57%
All Other	3,240,343	2,991,265	-11.58%	11.64%
Total Sales and Use Tax	**23,399,958**	**25,692,222**	5.17%	100.00%

Total Net Sales/Use Tax Receipts by Geographic	MARCH YTD Actual 2013	2014	% Change	% of Total
North Broadway	313,335	320,219	-2.11%	1.25%
Downtown	1,391,858	1,555,942	7.08%	6.06%
Downtown Extension	174,291	211,636	16.31%	0.82%
UHGID (the "hill")	243,176	288,514	13.65%	1.12%
East Downtown	143,116	197,277	32.04%	0.77%
N. 28th St. Commercial	1,044,075	1,147,554	5.28%	4.47%
N. Broadway Annex	112,365	94,482	-19.46%	0.37%
University of Colorado	280,763	297,535	1.51%	1.16%
Basemar	683,094	544,180	-23.69%	2.12%
BVRC-Boulder Valley Regional Center	4,192,126	5,196,285	18.73%	20.23%
29th Street	1,684,013	1,863,460	5.99%	7.25%
Table Mesa	587,369	616,996	0.62%	2.40%
The Meadows	183,630	286,253	49.32%	1.11%
All Other Boulder	1,366,415	1,413,136	-0.94%	5.50%
Boulder County	231,695	273,331	13.00%	1.06%
Metro Denver	703,824	775,238	5.51%	3.02%
Colorado All Other	48,228	118,500	135.36%	0.46%
Out of State	2,739,061	2,557,730	-10.55%	9.96%
Airport	16,331	8,170	-52.08%	0.03%
Gunbarrel Industrial	1,421,189	2,082,295	40.34%	8.10%
Gunbarrel Commercial	288,773	274,571	-8.92%	1.07%
Pearl Street Mall	582,917	602,348	-1.02%	2.34%
Boulder Industrial	2,228,809	2,501,170	7.49%	9.74%
Unlicensed Receipts	786,280	244,397	-70.23%	0.95%
County Clerk	663,424	784,069	13.21%	3.05%
Public Utilities	1,289,802	1,436,936	6.71%	5.59%
Total Sales and Use Tax	**23,399,958**	**25,692,222**	5.17%	100.00%

Miscellaneous Tax Statistics	MARCH YTD Actual 2013	2014	% Change in Taxable Sales
Total Food Service Tax	133,627	141,384	5.80%
Accommodations Tax	885,899	1,039,073	17.29%
Admissions Tax	145,831	122,206	-16.20%
Trash Tax	444,087	442,403	-0.38%
Disposable Bag Fee	0	64,767	#DIV/0!

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2014 TO COMPARABLE PERIOD IN 2013

USE >< SALES

USE TAX BY CATEGORY MARCH YTD Actual				SALES TAX BY CATEGORY MARCH YTD Actual		
2013	2014	% Change	**Standard Industrial Code**	2013	2014	% Change
31,892	97,446	192.68%	Food Stores	3,084,953	3,216,815	-0.12%
43,310	45,867	1.44%	Eating Places	2,934,123	3,134,247	2.32%
5,074	2,975	-43.84%	Apparel Stores	754,756	866,601	9.98%
1,977	3,479	68.56%	Home Furnishings	560,589	664,891	13.61%
329,817	417,590	21.28%	General Retail	4,404,684	4,487,091	-2.42%
47,901	114,110	128.18%	Transportation/Utilities	1,952,909	2,190,045	7.42%
710,262	796,858	7.46%	Automotive Trade	950,754	1,039,538	4.73%
4,909	6,746	31.63%	Building Material-Retail	634,038	765,446	15.64%
1,493,810	2,232,033	43.12%	Construction Sales/ Use Tax	78,800	80,496	-2.15%
18,306	9,078	-52.50%	Consumer Electronics	412,977	585,803	35.87%
1,039,010	986,578	-9.05%	Computer Related Business	664,764	577,586	-16.78%
1,119,769	869,388	-25.63%	All Other	2,120,574	2,501,515	12.99%
4,846,036	**5,582,149**	10.34%	**Total Sales and Use Tax**	**18,553,921**	**20,110,074**	3.82%

USE TAX BY CATEGORY MARCH YTD Actual				SALES TAX BY CATEGORY MARCH YTD Actual		
2013	2014	% Change	**Geographic Code**	2013	2014	% Change
15,852	23,666	43.01%	North Broadway	297,483	296,553	-4.51%
135,770	199,727	40.91%	Downtown	1,256,088	1,356,215	3.42%
23,409	40,223	64.59%	Downtown Extension	150,882	171,414	8.82%
2,509	21,258	711.57%	UHGID (the "hill")	240,667	267,256	6.37%
13,803	49,293	242.07%	East Downtown	129,312	147,985	9.62%
68,374	22,324	-68.73%	N. 28th St. Commercial	975,701	1,125,230	10.47%
21,054	-2,207	-110.04%	N. Broadway Annex	91,311	96,689	1.43%
7	667	9027.09%	University of Colorado	280,756	296,868	1.28%
241,795	85,122	-66.28%	Basemar	441,300	459,058	-0.36%
64,027	174,921	161.69%	BVRC	4,128,098	5,021,364	16.51%
20,392	21,781	2.31%	29th Street	1,663,621	1,841,679	6.04%
10,121	3,895	-63.14%	Table Mesa	577,248	613,102	1.74%
5,358	54,984	882.96%	The Meadows	178,272	231,269	24.26%
653,108	674,870	-1.02%	All Other Boulder	713,307	738,266	-0.86%
18,044	50,280	166.91%	Boulder County	213,651	223,051	0.00%
43,804	127,613	179.05%	Metro Denver	660,019	647,625	-6.01%
2,303	61,428	2454.92%	Colorado All Other	45,926	57,072	19.03%
354,862	180,056	-51.40%	Out of State	2,384,199	2,377,674	-4.48%
10,327	2,596	-75.92%	Airport	6,004	5,574	-11.08%
1,057,906	1,757,387	59.12%	Gunbarrel Industrial	363,282	324,908	-14.33%
2,209	19,919	763.73%	Gunbarrel Commercial	286,563	254,652	-14.88%
9,785	14,607	42.99%	Pearl Street Mall	573,132	587,741	-1.77%
826,649	975,514	13.04%	Boulder Industrial	1,402,160	1,525,656	4.22%
558,878	202,757	-65.25%	Unlicensed Receipts	227,402	41,640	-82.46%
663,424	784,069	13.21%	County Clerk	0	0	0.00%
22,266	35,398	52.28%	Public Utilities	1,267,536	1,401,538	5.91%
4,846,036	**5,582,149**	10.34%	**Total Sales and Use Tax**	**18,553,921**	**20,110,074**	3.82%

Sales Tax Revenues Generated in *CAGID (Excluding the Mall)* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)									
January	2,074	209,899	24,834	29,126	108,819	2,000	-	17,341	394,092
February	-	217,819	31,397	8,186	107,551	1,992	-	17,949	384,893
March	-	254,333	36,629	11,949	119,473	2,815	-	56,602	481,800
April	3,056	253,077	37,183	11,442	130,281	2,523	101	29,299	466,962
May	3,661	276,733	42,867	21,417	147,985	2,764	-	25,341	520,768
June	1,128	282,719	47,897	18,734	138,329	2,566	85	115,106	606,565
July	1,194	312,963	42,986	9,347	167,923	2,935	-	27,116	564,463
August	1,218	297,789	44,427	9,660	157,367	3,149	-	5,410	519,020
September	1,095	281,826	42,273	11,595	147,169	2,708	1	67,753	554,420
October	1,193	284,981	41,733	21,058	142,272	2,597	-	47,466	541,300
November	1,677	236,565	31,937	13,005	124,077	2,236	-	16,181	425,678
December	3,359	247,700	38,954	11,985	180,364	2,154	145	48,051	532,712
2011 TOTAL	19,655	3,156,402	463,117	177,502	1,671,611	30,438	333	473,615	5,992,673
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,206,102	468,356	173,873	1,738,783	32,204	333	483,357	6,133,397
2013 (sales tax rate of 3.41%)									
January	1,006	206,696	24,850	14,530	123,652	2,260	-	7,914	380,908
February	1,028	208,483	26,801	4,980	123,545	2,239	-	6,225	373,301
March	4,023	284,345	36,265	14,006	140,205	2,626	9	20,399	501,878
April	1,117	256,655	43,256	11,041	148,093	2,716	-	13,241	476,119
May	1,125	267,228	41,789	14,957	164,852	3,246	-	6,514	499,711
June	4,001	316,158	38,360	8,573	178,036	8,558	16	61,664	615,366
July	1,400	286,388	37,641	7,119	174,918	3,469	-	7,660	518,595
August	1,372	296,554	31,923	13,847	153,274	3,876	-	9,962	510,808
September	3,354	250,116	54,152	7,410	173,883	14,486	7	72,130	575,538
October	1,302	286,269	48,817	8,890	163,693	3,144	-	8,158	520,273
November	1,754	266,285	28,390	8,962	153,712	2,625	-	6,613	468,341
December	5,911	263,671	28,136	16,208	194,814	4,457	157	45,561	558,915
2013 TOTAL	27,393	3,188,848	440,380	130,523	1,892,677	53,702	189	266,041	5,999,753
2014 (sales tax rate of 3.56%)									
January	1,034	208,722	30,629	8,922	86,769	2,678	-	42,572	381,326
February	1,073	247,007	21,874	18,048	78,528	2,518	-	38,648	407,696
March	3,907	295,393	46,561	18,883	93,923	7,699	75	100,754	567,195
April	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2014 TOTAL	6,014	751,122	99,064	45,853	259,220	12,895	75	181,974	1,356,217
		596	-						
Total % Change from 2011-2012	**54.61%**	**1.57%**	**1.13%**	**-2.04%**	**4.02%**	**5.80%**	**0.09%**	**2.06%**	**2.35%**
Total % Change from 2012-2013	**-9.86%**	**-0.54%**	**-5.97%**	**-24.93%**	**8.85%**	**66.76%**	**-43.24%**	**-44.96%**	**-2.18%**
Total % Change from 2013-2014	**-4.89%**	**2.85%**	**7.93%**	**31.04%**	**-35.91%**	**73.36%**	**698.22%**	**404.68%**	**3.42%**
% Change from previous year month	**-6.98%**	**-0.49%**	**22.98%**	**29.14%**	**-35.83%**	**180.83%**	**698.22%**	**373.11%**	**8.25%**

Sales and Use Tax Revenues Generated in *CAGID (Excluding the Mall)* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)									
January	2,074	211,068	24,834	29,147	110,488	2,017	4,228	23,772	407,627
February	-	219,026	31,397	8,284	107,741	2,003	3,038	24,662	396,151
March	-	256,053	36,629	11,972	120,059	2,827	15,055	74,313	516,907
April	3,056	254,771	37,183	11,458	132,921	2,538	11,166	37,928	491,019
May	3,661	278,324	42,867	21,440	148,346	2,780	13,840	28,788	540,045
June	1,128	284,315	47,897	18,791	138,936	2,588	23,699	131,870	649,228
July	1,194	314,287	42,986	9,347	168,343	2,963	7,817	35,901	582,838
August	1,218	299,410	44,427	9,660	159,649	3,163	26,381	8,268	552,177
September	1,095	283,563	42,367	12,442	147,583	2,735	3,775	80,291	573,861
October	1,193	286,724	41,810	21,590	142,667	2,632	4,765	53,725	555,104
November	1,677	237,828	31,937	14,341	124,518	2,259	13,278	21,764	447,603
December	3,359	249,838	39,027	12,385	181,607	2,187	4,667	75,430	568,505
2011 TOTAL	19,655	3,175,205	463,360	180,856	1,682,856	30,693	131,708	596,712	6,281,065
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,262,719	469,321	196,012	1,747,183	32,464	116,176	597,014	6,451,278
2013 (sales tax rate of 3.41%)									
January	1,006	208,424	24,850	17,256	126,402	2,281	37,975	24,434	442,628
February	1,028	210,415	26,859	7,102	127,502	2,259	(214)	11,667	386,618
March	4,113	288,457	36,275	21,116	143,321	2,654	27,222	39,452	562,610
April	2,424	258,801	43,256	15,318	151,707	2,777	12,626	14,987	501,896
May	1,125	265,298	41,881	17,532	172,042	3,268	17,727	7,355	526,228
June	4,082	319,612	38,360	12,453	181,523	8,688	26,860	80,843	672,421
July	1,400	288,575	37,641	9,584	178,565	3,615	9,101	17,439	545,920
August	1,372	298,780	32,025	13,847	156,795	3,893	3,075	17,771	527,558
September	3,495	252,537	54,161	10,612	192,476	14,503	22,719	104,711	655,214
October	1,302	288,691	48,857	12,373	195,086	3,277	7,234	23,983	580,803
November	1,754	268,369	28,424	11,611	158,229	2,643	23,128	7,661	501,819
December	6,038	265,730	28,172	18,957	200,039	4,472	33,750	67,085	624,243
2013 TOTAL	29,139	3,213,689	440,761	167,761	1,983,687	54,330	221,203	417,388	6,527,958
2014 (sales tax rate of 3.56%)									
January	1,034	210,406	30,654	8,922	90,948	2,837	102,750	43,978	491,529
February	1,073	252,127	22,042	20,930	88,938	2,858	19,465	39,988	447,421
March	4,028	302,651	46,602	23,393	96,791	8,085	22,998	112,444	616,992
April	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2014 TOTAL	6,135	765,184	99,298	53,245	276,677	13,780	145,213	196,410	1,555,942

% Change from 2011-2012	**54.61%**	**2.76%**	**1.29%**	**8.38%**	**3.82%**	**5.77%**	**-11.79%**	**0.05%**	**2.71%**
% Change from 2012-2013	**-4.11%**	**-1.50%**	**-6.09%**	**-14.41%**	**13.54%**	**67.35%**	**90.40%**	**-30.09%**	**1.19%**
% Change from 2013-2014	**-4.40%**	**3.63%**	**8.10%**	**12.16%**	**-33.28%**	**83.48%**	**114.05%**	**149.01%**	**7.08%**
% Change from previous year month	**-6.19%**	**0.50%**	**23.06%**	**6.12%**	**-35.31%**	**191.80%**	**-19.08%**	**173.01%**	**5.05%**

Sales Tax Revenues Generated on the *Downtown Mall* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)							
January	2,910	65,957	29,095	7,855	34,487	5,040	145,344
February	3,445	70,664	28,221	7,434	35,022	4,669	149,455
March	3,953	81,375	42,432	9,151	48,677	5,177	190,818
April	3,584	76,801	37,647	9,348	45,038	4,731	177,149
May	3,961	87,915	42,068	10,307	60,908	7,346	212,506
June	4,554	89,625	46,433	10,258	63,676	7,857	222,489
July	1,483	97,097	58,311	13,679	63,350	4,492	238,414
August	4,351	108,588	48,068	12,932	64,455	7,900	246,294
September	7,474	82,235	52,979	11,161	59,355	7,930	221,207
October	4,201	95,669	54,453	11,272	46,123	6,641	218,360
November	2,549	65,522	34,524	15,082	47,903	6,506	172,084
December	6,169	79,392	60,316	29,632	96,299	9,392	281,241
2011 TOTAL	**48,633**	**1,000,841**	**534,548**	**148,110**	**665,294**	**77,681**	**2,475,360**
2012 (sales tax rate of 3.41%)	-	-	-	-	-	-	-
2012 TOTAL	**54,676**	**1,277,112**	**553,212**	**147,717**	**668,472**	**76,260**	**2,777,449**
2013 (sales tax rate of 3.41%)							
January	2,371	90,449	30,728	7,642	41,481	4,938	177,609
February	4,966	86,268	26,262	7,387	39,036	4,152	168,071
March	4,599	108,576	54,250	8,575	47,728	3,724	227,452
April	2,460	104,357	40,083	7,830	49,460	3,775	207,965
May	4,472	104,775	53,053	10,486	60,344	5,997	239,127
June	3,425	125,845	57,695	10,248	71,962	5,863	275,038
July	6,673	124,038	56,534	11,621	73,650	5,608	278,124
August	5,229	123,237	63,898	12,501	72,838	8,298	286,001
September	3,655	106,135	40,282	7,928	51,067	5,261	214,328
October	4,156	105,602	59,054	9,853	51,866	8,810	239,341
November	3,982	87,939	38,478	14,429	55,242	7,290	207,360
December	5,780	85,521	63,020	28,709	101,738	8,973	293,741
2013 TOTAL	**51,768**	**1,252,742**	**583,337**	**137,209**	**716,412**	**72,689**	**2,814,157**
2014 (sales tax rate of 3.56%)							
January	3,236	84,800	27,857	6,829	37,714	3,444	163,880
February	3,761	97,322	40,355	7,082	40,619	11,915	201,054
March	4,630	101,711	43,040	9,116	55,124	9,184	222,805
April	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
2014 TOTAL	**11,627**	**283,833**	**111,252**	**23,027**	**133,457**	**24,543**	**587,739**

Total % Change from 2011-2012	**12.43%**	**27.60%**	**3.49%**	**-0.27%**	**0.48%**	**-1.83%**	**12.20%**
Total % Change from 2012-2013	**-5.32%**	**-1.91%**	**5.45%**	**-7.11%**	**7.17%**	**-4.68%**	**1.32%**
Total % Change from 2013-2014	**-6.69%**	**-4.70%**	**-4.20%**	**-6.55%**	**-0.32%**	**83.46%**	**-1.77%**
% Change from previous year month	**-3.57%**	**-10.27%**	**-24.01%**	**1.83%**	**10.63%**	**136.23%**	**-6.17%**

Sales and Use Tax Revenues Generated on The *Downtown Mall* by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Construction	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)								
January	2,928	66,101	29,190	7,855	34,512	201	5,040	145,827
February	3,470	70,801	28,617	7,434	35,055	252	4,669	150,297
March	3,980	81,526	42,461	9,151	48,830	1,898	6,007	193,904
April	3,596	77,090	37,727	9,348	45,072	119	4,731	177,682
May	3,967	88,058	42,266	10,307	60,947	1,320	7,346	214,210
June	4,560	89,786	47,353	10,258	63,721	4,433	8,346	228,543
July	1,483	97,575	58,723	13,679	63,427	11,762	4,492	251,142
August	4,389	108,868	48,300	12,932	64,536	677	7,900	247,602
September	7,527	83,661	54,702	11,161	59,424	3,252	8,539	228,276
October	4,242	95,879	54,514	11,272	46,196	37	6,641	218,780
November	2,586	65,737	34,570	15,082	48,036	890	6,508	173,409
December	6,234	79,779	60,332	29,632	96,423	59	11,274	283,776
2011 TOTAL	**48962**	**1004861**	**538754**	**148110**	**666178**	**24899**	**81493**	**2,513,448**
2012 (sales tax rate of 3.41%)								
2012 TOTAL	**55184**	**1287832**	**555044**	**147717**	**674189**	**18311**	**82826**	**2,821,103**
2013 (sales tax rate of 3.41%)								
January	2,384	90,901	31,131	7,642	41,822	1,586	6,857	182,323
February	4,983	86,618	27,557	7,387	39,312	2,291	4,270	172,418
March	4,635	108,923	54,375	8,575	47,799	20	3,847	228,174
April	2,481	105,544	40,522	7,830	49,521	1,074	3,829	210,801
May	4,537	106,528	53,177	10,486	60,409	85	6,036	241,258
June	3,446	126,332	58,360	10,248	72,037	2,944	6,796	280,163
July	6,696	124,982	56,676	11,621	74,025	746	5,706	280,452
August	5,256	123,766	64,299	12,501	72,927	2,929	8,334	290,012
September	4,312	107,396	40,456	7,928	51,124	127	7,288	218,631
October	4,367	105,884	59,110	9,853	52,023	-	8,810	240,047
November	4,232	88,149	39,058	14,429	55,342	-	7,290	208,500
December	6,143	85,900	63,723	28,709	101,846	9,161	10,088	305,570
2013 TOTAL	**53472**	**1260923**	**588444**	**137209**	**718187**	**20963**	**79151**	**2,858,349**
2014 (sales tax rate of 3.56%)								
January	3,302	85,271	28,026	6,829	37,742	833	4,568	166,571
February	3,856	98,027	41,026	7,082	40,703	7,671	12,000	210,365
March	4,685	102,057	43,182	9,116	55,194	654	10,524	225,412
April	-	-	-	-	-	-	-	0
May	-	-	-	-	-	-	-	0
June	-	-	-	-	-	-	-	0
July	-	-	-	-	-	-	-	0
August	-	-	-	-	-	-	-	0
September	-	-	-	-	-	-	-	0
October	-	-	-	-	-	-	-	0
November	-	-	-	-	-	-	-	0
December	-	-	-	-	-	-	-	0
2014 TOTAL	**11843**	**285355**	**112234**	**23027**	**133639**	**9158**	**27092**	**602,348**

% Change from 2011-2012	**12.71%**	**28.16%**	**3.02%**	**-0.27%**	**1.20%**	**-26.46%**	**1.64%**	**12.24%**
% Change from 2012-2013	**-3.10%**	**-2.09%**	**6.02%**	**-7.11%**	**6.53%**	**14.48%**	**-4.44%**	**1.32%**
% Change from 2013-2014	**-5.48%**	**-4.58%**	**-4.92%**	**-6.55%**	**-0.72%**	**125.10%**	**73.30%**	**-1.02%**
% Change from previous year month	**-3.18%**	**-10.25%**	**-23.93%**	**1.83%**	**10.61%**	**3032.22%**	**162.04%**	**-5.37%**

Total Downtown Sales Tax Revenue (CAGID and Pearl St)

	3.26	3.41	3.41	3.41	3.56	3.41	3.41	3.41	3.41	3.41	3.41	3.56
	2003	**2004**	**2005**	**2006**	**2007**	**2008**	**2009**	**2010**	**2011**	**2012**	**2013**	**2014**
January	399,626	434,133	428,679	500,130	482,428	518,849	487,710	560,031	539,435	527,526	558,519	545,206
February	414,518	423,848	480,561	521,590	535,979	547,789	473,426	484,820	534,348	579,961	541,371	608,750
March	505,065	560,462	587,831	624,521	704,243	637,871	566,690	582,620	672,618	745,914	729,329	790,000
April	462,299	503,934	541,195	612,044	610,029	623,468	552,281	609,595	644,111	696,264	684,086	
May	539,985	555,417	582,705	647,568	696,047	713,579	646,112	669,398	733,274	770,788	738,837	
June	590,377	634,909	676,115	733,917	799,000	736,287	1,074,918	753,018	829,054	856,497	890,404	
July	518,676	598,929	634,356	679,183	702,834	718,557	654,639	727,545	802,877	741,295	796,720	
August	544,903	596,047	653,113	706,316	740,097	767,013	732,097	734,903	765,314	868,158	796,810	
September	535,186	627,434	684,271	722,706	789,130	692,174	624,411	723,979	775,627	822,775	789,862	
October	518,967	567,706	607,382	635,866	688,559	666,347	617,267	688,420	759,660	695,018	759,613	
November	454,071	497,670	544,120	469,178	602,818	551,792	535,953	621,221	597,762	698,993	675,701	
December	690,557	770,218	793,483	896,526	829,816	726,256	657,741	798,946	813,953	907,657	852,655	
Totals	**6,174,230**	**6,770,707**	**7,213,810**	**7,749,546**	**8,180,981**	**7,899,981**	**7,623,245**	**7,954,497**	**8,468,033**	**8,910,846**	**8,813,907**	**1,943,956**
$ change fron	**- 231,935**	**596,477**	**443,103**	**535,736**	**431,435**	**- 281,000**	**- 276,736**	**331,252**	**513,537**	**442,813**	**- 96,939**	
% change fror	-3.6%	9.7%	6.5%	7.4%	5.6%	-3.4%	-3.5%	4.3%	6.5%	5.2%	-1.1%	
3 year avg cl	-4.1%	1.1%	4.2%	7.9%	6.5%	3.2%	-0.5%	-0.9%	2.4%	5.3%	3.5%	

CAGID and Mall Yearly Summary This chart does not factor change in sales tax rate change

SALES and USE Tax Breakdown by Industry Category

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2014	$17,978	$1,050,539	$211,532	$76,272	$410,316	$391,653	$2,158,290	
	1%	49%	10%	4%	19%	18%	100%	
2013	$82,611	$4,474,612	$1,029,205	$304,970	$2,701,874	$793,035	$9,386,307	**1.23%**
	1%	48%	11%	3%	29%	8%	100%	
2012	$85,573	$4,550,551	$1,024,365	$343,729	$2,421,372	$846,791	$9,272,381	**5.43%**
	1%	49%	11%	4%	26%	9%	100%	
2011	$68,617	$4,180,066	$1,002,115	$328,967	$2,349,034	$865,715	$8,794,513	**6.57%**
	1%	48%	11%	4%	27%	10%	100%	
2010	$70,130	$3,880,876	$898,763	$275,517	$2,331,670	$795,618	$8,252,575	**4.55%**
	1%	47%	11%	3%	28%	10%	100%	
2009	$60,702	$3,662,530	$877,050	$711,868	$1,953,052	$628,296	$7,893,497	**-7.96%**
	1%	46%	11%	9%	25%	8%	100%	
2008	$53,956	$3,876,669	$952,169	$337,898	$2,282,469	$1,073,446	$8,576,608	**-0.79%**
	1%	45%	11%	4%	27%	13%	100%	
2007	$95,998	$3,930,574	$915,216	$400,345	$2,392,682	$910,116	$8,644,930	**-1.59%**
	1%	45%	11%	5%	28%	11%	100%	
2006	$89,498	$3,649,151	$898,310	$411,471	$2,313,444	$1,422,740	$8,784,613	**14.67%**
	1%	42%	10%	5%	26%	16%	100%	
2005	$86,454	$3,421,618	$881,002	$389,093	$2,167,694	$715,009	$7,660,869	**7.81%**
	1%	45%	12%	5%	28%	9%	100%	
2004	$83,887	$3,141,620	$904,648	$393,012	$2,089,921	$493,110	$7,106,198	**1.35%**
	1%	44%	13%	6%	29%	7%	100%	
2003	$74,145	$2,742,867	$845,180	$389,354	$1,973,549	$986,479	$7,011,574	**-2.78%**
	1%	39%	12%	6%	28%	14%	100%	
2002	$72,607	$2,854,183	$875,150	$464,839	$2,008,573	$936,382	$7,211,734	**0.42%**
	1%	40%	12%	6%	28%	13%	100%	
2001	$76,359	$2,853,126	$972,296	$488,348	$2,064,518	$727,228	$7,181,876	**-6.11%**
	1%	40%	14%	7%	29%	10%	100%	
2000	$72,675	$2,740,325	$1,157,122	$539,287	$2,156,961	$982,496	$7,648,866	**7.74%**
	1%	36%	15%	7%	28%	13%	100%	
1999	$91,976	$2,333,744	$1,179,320	$493,423	$2,066,272	$934,543	$7,099,279	**11.62%**
	1%	33%	17%	7%	29%	13%	100%	
1998	$90,134	$2,150,351	$1,090,860	$438,127	$1,756,311	$834,265	$6,360,047	**6.35%**
	1%	34%	17%	7%	28%	13%	100%	
1997	$99,373	$2,027,812	$788,006	$423,585	$1,944,035	$697,436	$5,980,247	**5.54%**
	2%	34%	13%	7%	33%	12%	100%	
1996	$98,564	$1,895,926	$738,435	$436,004	$2,017,401	$479,907	$5,666,237	**9.99%**
	2%	33%	13%	8%	36%	8%	100%	
1995	$92,497	$1,724,770	$588,726	$392,985	$1,731,611	$620,919	$5,151,508	**6.89%**
	2%	33%	11%	8%	34%	12%	100%	
1994	$93,338	$1,518,413	$587,830	$444,251	$1,700,769	$474,921	$4,819,522	
	2%	32%	12%	9%	35%	10%	100%	

CAGID and Mall Yearly Summary this chart does not factor change in sales tax rate change

SALES Tax Breakdown by Industry Category

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2014	$17,641	$1,034,955	$210,316	$68,880	$392,677	$219,487	1,943,956	
	1%	53%	11%	4%	20%	11%	100%	
2013	$79,161	$4,441,590	$1,023,717	$267,732	$2,609,089	$392,621	$8,813,910	**-1.08%**
	1%	50%	12%	3%	30%	4%	100%	
2012	$85,065	$4,483,214	$1,021,568	$321,590	$2,407,255	$591,886	$8,910,578	**5.23%**
	1%	50%	11%	4%	27%	7%	100%	
2011	$68,287	$4,157,243	$997,665	$325,612	$2,336,905	$582,321	$8,468,033	**6.46%**
	1%	49%	12%	4%	28%	7%	100%	
2010	$69,771	$3,848,681	$893,314	$274,634	$2,325,279	$542,760	$7,954,439	**4.34%**
	1%	48%	11%	3%	29%	7%	100%	
2009	$59,819	$3,622,195	$875,174	$710,598	$1,951,595	$403,863	$7,623,245	**-3.50%**
	1%	48%	11%	9%	26%	5%	100%	
2008	$53,433	$3,815,239	$950,225	$334,234	$2,275,609	$471,240	$7,899,981	**-3.43%**
	1%	48%	12%	4%	29%	6%	100%	
2007	$95,798	$3,879,561	$913,775	$393,603	$2,384,296	$513,949	$8,180,981	**5.57%**
	1%	47%	11%	5%	29%	6%	100%	
2006	$89,106	$3,607,336	$897,115	$386,962	$2,295,259	$473,767	$7,749,546	**7.41%**
	1%	47%	12%	5%	30%	6%	100%	
2005	$86,019	$3,373,571	$880,079	$381,806	$2,155,216	$338,119	$7,214,809	**6.61%**
	1%	47%	12%	5%	30%	5%	100%	
2004	$83,374	$3,084,715	$903,711	$390,387	$2,086,655	$218,867	$6,767,708	**9.61%**
	1%	46%	13%	6%	31%	3%	100%	
2003	$72,545	$2,702,412	$840,575	$354,141	$1,964,846	$239,710	$6,174,230	**-3.57%**
	1%	44%	14%	6%	32%	4%	100%	
2002	$72,115	$2,796,110	$872,641	$436,777	$1,997,807	$227,529	$6,402,980	**-2.74%**
	1%	44%	14%	7%	31%	4%	100%	
2001	$73,248	$2,756,121	$970,925	$486,186	$2,043,123	$253,717	$6,583,320	**-5.92%**
	1%	42%	15%	7%	31%	4%	100%	
2000	$72,499	$2,706,001	$1,154,714	$538,703	$2,141,271	$384,115	$6,997,303	**8.35%**
	1%	39%	17%	8%		5%	69%	
1999	$90,777	$2,287,116	$1,177,775	$493,467	$2,052,375	$356,398	$6,457,908	**9.91%**
	1%	35%	18%	8%	32%	6%	100%	
1998	$88,255	$2,128,285	$1,086,634	$438,230	$1,743,427	$391,001	$5,875,832	**3.72%**
	2%	36%	18%	7%	30%	7%	100%	
1997	$96,013	$1,988,439	$777,595	$422,810	$1,917,831	$462,187	$5,664,875	**4.21%**
	2%	35%	14%	7%	34%	8%	100%	
1996	$98,211	$1,861,887	$736,297	$433,917	$1,974,989	$330,772	$5,436,073	**12.47%**
	2%	34%	14%	8%	36%	6%	100%	
1995	$90,727	$1,693,218	$588,494	$389,699	$1,699,384	$371,640	$4,833,162	**4.19%**
	2%	35%	12%	8%	35%	8%	100%	
1994	$92,912	$1,503,606	$587,463	$442,029	$1,694,284	$318,724	$4,639,018	
	2%	32%	13%	10%	37%	7%	100%	

City Wide Yearly Summary
CAGID and Mall Sales and Use Tax as a Percent of Total City Wide Sales and Use Tax

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total
2014	$3,314,261	$3,180,114	$869,576	$1,263,251	$4,904,681	$12,160,339	$25,692,222
	1%	33%	24%	6%	8%	3%	8.4%
2013	$13,454,838	$13,174,730	$3,774,426	$4,692,270	$20,776,166	$47,500,571	$103,373,001
	1%	34%	27%	6%	13%	2%	9.1%
2012	$13,060,743	$12,937,276	$3,717,039	$22,440,706	$19,948,416	$24,002,787	$96,106,967
	1%	35%	28%	2%	12%	4%	9.6%
2011	$12,241,084	$11,838,300	$3,426,738	$5,259,120	$19,948,416	$39,725,073	$92,438,731
	1%	35%	29%	6%	12%	2%	9.5%
2010	$11,130,533	$10,930,482	$2,690,372	$4,459,406	$19,279,577	$38,940,102	$87,430,472
	1%	36%	33%	6%	12%	2%	9.4%
2009	$11,160,109	$10,572,840	$2,626,020	$4,304,383	$17,515,062	$39,002,103	$85,180,517
	1%	35%	33%	17%	11%	2%	9.3%
2008	$11,204,475	$10,910,035	$2,819,260	$4,827,635	$18,101,297	$36,708,245	$84,570,947
	0%	36%	34%	7%	13%	3%	10.1%
2007	$11,205,584	$10,888,135	$2,804,311	$5,522,090	$18,040,152	$39,631,459	$88,091,731
	1%	36%	33%	7%	13%	2%	9.8%
2006	$10,392,069	$9,582,212	$2,424,694	$4,611,056	$15,402,540	$37,371,060	$79,783,631
	1%	38%	37%	9%	15%	4%	11.0%
2005	$10,046,723	$8,995,846	$2,362,366	$4,465,788	$14,587,419	$35,882,350	$76,340,492
	1%	38%	37%	9%	15%	2%	10.0%
2004	$10,148,861	$8,637,718	$2,232,147	$4,118,312	$14,123,007	$32,171,342	$71,431,387
	1%	36%	41%	10%	15%	2%	9.9%
2003	$9,052,658	$7,847,285	$2,046,951	$3,922,549	$13,185,423	$31,552,637	$67,607,503
	1%	35%	41%	10%	15%	3%	10.4%
2002	$9,294,397	$8,133,237	$2,346,305	$4,164,992	$13,572,651	$33,815,600	$71,327,182
	1%	35%	37%	11%	15%	3%	10.1%
2001	$9,312,676	$8,384,190	$2,646,021	$4,537,112	$15,553,807	$38,279,526	$78,713,332
	1%	34%	37%	11%	13%	2%	9.1%
2000	$9,080,910	$8,484,601	$3,159,262	$5,915,794	$17,887,211	$36,269,737	$80,797,515
	1%	32%	37%	9%	12%	3%	9.5%
1999	$9,207,721	$7,790,648	$3,359,914	$5,553,219	$17,008,884	$33,893,706	$76,814,092
	1%	30%	35%	9%	12%	3%	9.2%
1998	$8,932,097	$7,469,094	$3,252,729	$3,570,448	$15,736,140	$30,637,104	$69,597,612
	1%	29%	34%	12%	11%	3%	9.1%
1997	$7,739,779	$6,797,237	$2,781,018	$3,129,089	$15,439,169	$28,494,047	$64,380,339
	1%	30%	28%	14%	13%	2%	9.3%
1996	$7,611,055	$6,614,561	$2,782,149	$2,862,572	$15,111,950	$26,975,579	$61,957,866
	1%	29%	27%	15%	13%	2%	9.1%