

City of Boulder Sales & Use Tax Revenue Report July, 2013

Issued September 20, 2013

This report provides information and analysis related to 2013 July YTD sales and use tax collections.

Results are for actual sales activity through the month of July, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Cheryl Pattelli, Director of Fiscal Services, at (303)441-3246 or cpattelli@bouldercolorado.gov.

Important Note: A tax remittance processing problem was experienced during July of 2012. Processing of a significant number of remittances was delayed and appeared in August 2012 results. Because we analyze based upon comparisons to both monthly and annual prior year results, 2012 data from some of the larger vendors was adjusted for the summary July comparisons included in this report. Even with this partial adjustment, the increases from the month of July 2012 to the month of July 2013, may be overstated. All data has been reconciled and YTD comparisons in August will be consistent for timing in both comparison years.

REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, adjusted Sales and Use Tax has increased from the 2012 base by 6.27%. Table 1 lists actual revenue for both comparative years.

**TABLE 1
ACTUAL SALES AND USE TAX REVENUE**

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	6.95%	80.30%
Business/Consumer Use Tax	1.04%	9.00%
Construction Use Tax	6.51%	8.09%
Motor Vehicle Use Tax	3.93%	2.62%
Total Sales & Use Tax	6.27%	100.00%

ANALYSIS OF YEAR-TO-DATE RESULTS

- Retail Sales Tax – YTD retail receipts are up by 6.95%. A significant portion of this increase is due to business-to business sales that are one-time retail (not use tax) and will not reoccur on a monthly basis.
- Business/Consumer Use Tax – YTD revenue is up by 1.04%.
- Construction Use Tax – This category is up by 6.51%. Excluding Boulder Junction projects (the majority of which occurred in the 2012 “base” and are specifically dedicated to fund projects in that area), Construction Use Tax is up by 35.11%. This “adjusted” increase is due primarily due to construction use tax paid in February for large projects (CU and a large private sector multi-family development); other large projects at CU in April and July; and a Boulder Community Hospital project paid in June.
- Motor Vehicle Use Tax is up by 3.93%.

DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to enable identification of trends in the various categories.

Retail Sales Tax – July YTD retail sales tax revenue was up by 6.95% from that received in 2012. This rate of increase is somewhat artificially overstated because of the processing problems encountered in July of 2012. Also, a significant portion of this increase was due to business-to-business sales. Consumer retail results continue to be somewhat less robust.

Jan	Feb	Mar	Apr	May	Jun	Jul
3.61%	13.56%	6.18%	1.94%	3.48%	9.10%	10.98%

Food Stores - Retail sales tax revenue for food stores is up by 2.32% YTD. A portion of the variable performance is due to timing issues where the vendor files 13 tax returns per year and the extra return does not fall into the same month each year.

Jan	Feb	Mar	Apr	May	Jun	Jul
(7.02%)	19.74%	(7.91%)	(1.22%)	1.18%	7.79%	5.76%

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 13.00% of sales/use tax) and are usually a significant indicator of the health of the economy in the city. This discretionary category is often correlated with unemployment (disposable income) and consumer confidence. Total July YTD retail tax at Eating Places is up by 3.00%.

Jan	Feb	Mar	Apr	May	Jun	Jul
2.24%	1.15%	2.18%	1.58%	(4.10%)	8.13%	9.95%

Apparel Store retail sales are up by 2.39% YTD.

Jan	Feb	Mar	Apr	May	Jun	Jul
9.08%	(3.08%)	(1.11%)	(1.73%)	6.93%	9.12%	(1.69%)

General Retail is up by 5.65% YTD. A significant portion of the increase is due to business-to-business sales and will not reoccur on a monthly basis.

Jan	Feb	Mar	Apr	May	Jun	Jul
15.69%	14.60%	2.18%	(0.28%)	(5.53%)	6.09%	10.20%

Utilities (primarily retail sales tax on natural gas and electricity) are up by 8.67% YTD. Tax on Public Utilities comprises approximately 5.00% of total sales and use tax revenue.

Three factors appear to be impacting tax on natural gas and electricity sales: 1) base rates have increased; 2) natural gas cost (impacting the “fuel cost adjustment”) used for heating and for the generation of electricity are increasing; and 3) conservation may be impacting the volume of usage. According to an article in the June 18, 2013 *Denver Post*, the average electricity bill for the 2013 summer quarter is projected to rise almost 6 percent... when compared with the summer of 2012. In the past 12 months, the spot price of natural gas on the New York Mercantile Exchange has risen more than 47 percent. Last year the natural-gas price hit a 10-year-low. The cost of fuel is just one part of the monthly gas and electric bill, but it is directly passed to customers through the Commodity Adjustment.

Even as natural gas prices and rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use. According to a 2006 study by the City of Boulder, commercial and industrial sector energy use makes up 83% of Boulder’s energy use.

Jan	Feb	Mar	Apr	May	Jun	Jul
(0.18%)	2.82%	3.18%	26.98%	21.01%	10.70%	3.98%

MEDICAL MARIJUANA BUSINESS SALES TAX

In response to the interest expressed in this emerging industry, this section has been added to the monthly revenue report. Monthly sales tax revenue, and the percentage change from the same time period in 2012, is presented below. Total YTD retail sales tax revenue collected in this category is \$509,845, up by 16.30% from 2012. This industry represents less than one half one percent of total sales and use tax collections.

Jan	Feb	Mar	Apr	May	Jun	Jul
\$66,591	\$70,084	\$81,364	\$73,574	\$69,421	\$73,714	75,094
24.94%	15.64%	27.19%	11.21%	(1.92%)	15.27%	25.87%

Significant YTD increases / decreases by tax category are summarized in Table 2.

TABLE 2

2013 RETAIL SALES TAX (% Change in Comparable YTD Collections)	
STRENGTHS: <ul style="list-style-type: none"> ▪ Food Stores up by 2.32% ▪ Eating Places up by 3.00% ▪ Apparel Stores up by 2.39% ▪ General Retail up by 5.65% ▪ Transportation/Utilities up by 11.75% ▪ Automotive Trade up by 17.20% ▪ Building Material Retail up by 7.11% ▪ Computer Related Business up by 54.71% ▪ BVRC (excl 29th St) up by 6.61% ▪ TwentyNinth St up by 6.87% ▪ Table Mesa up by 12.98% ▪ All Other Boulder up by 16.40% ▪ Metro Denver up by 5.59% ▪ Out of State up by 13.61% ▪ Gunbarrel Industrial up by 23.03% ▪ Gunbarrel Commercial up by 19.74% ▪ Pearl Street Mall up by 5.09% ▪ Boulder Industrial up by 20.19% ▪ Public Utilities up by 8.67% 	WEAKNESSES: <ul style="list-style-type: none"> ▪ Home Furnishings down by 2.25% ▪ Consumer Electronics down by 13.98% ▪ Univ. of Colorado down by 3.81% ▪ Downtown down by 1.61% ▪ UHGID (the "hill") down by 4.20% ▪ N. 28th St. Commercial down by 4.90% ▪ Basemar down by 0.70% ▪ The Meadows down by 9.24%

2013 USE TAX (% Change in YTD Comparable Collections)	
STRENGTHS: <ul style="list-style-type: none"> ▪ Motor Vehicle Use Tax up by 3.93% ▪ Construction Use Tax up by 6.51% (when adjusted to exclude dedicated Boulder Junction tax, up by 35.11%) ▪ Business Use Tax up by 1.04% 	WEAKNESSES

ACCOMMODATION TAX

Total year 2013 Accommodation Tax revenue is up by 9.32% from the same period in 2012.

ADMISSIONS TAX

Total year 2013 Admission Tax revenue is up by 2.71% from the same period in 2012.

REVIEW OF VARIOUS ECONOMIC DATA & PREDICTIONS FOR THE FUTURE

The *June 2013 Focus Colorado: Economic and Revenue Forecast* by the Colorado Legislative Council Staff continues to be generally positive:

Colorado's economy continues to improve. Employment is growing and the unemployment rate is falling. Retail sales are also growing and the real estate market is seeing price appreciation due to historically low housing inventories and loose federal monetary policy.

Despite the strength of the economy, there are still several obstacles that will prevent the Colorado economy from accelerating beyond a moderate pace in 2013. Over the next six to nine months, higher federal payroll taxes and federal spending cuts will limit employment and wage growth.

The following information also looks forward to the state of the 2013 economy and discusses some of the positive events and the continuing negative pressures that will impact City of Boulder sales and use tax revenue.

According to the *Confidence Board Consumer Confidence Survey* published August 27, 2013, consumer confidence has increased slightly:

The Conference Board *Consumer Confidence Index*[®], which had declined in July, increased slightly in August. The Index now stands at 81.5 (1985=100), up from 81.0 in July. The Present Situation Index decreased to 70.7 from 73.6. The Expectations Index increased to 88.7 from 86.0 last month.

Says Lynn Franco, Director of Economic Indicators: "Consumer Confidence increased slightly in August, a result of improving short-term expectations. Consumers were moderately more upbeat about business, job and earning prospects. In fact, income expectations, which had declined sharply earlier this year with the payroll tax hike, have rebounded to their highest level in two and a half years. Consumers' assessment of current business and labor market conditions, on the other hand, was somewhat less favorable than last month."

Consumers' expectations, which had retreated in July, increased in August. Those expecting business conditions to improve over the next six months edged up to 20.1 percent from 19.9 percent. Those expecting business conditions to worsen declined slightly to 11.1 percent from 11.3 percent.

Consumers' outlook for the labor market remained upbeat. Those anticipating more jobs in the months ahead increased to 17.6 percent from 16.7 percent, while those anticipating fewer jobs edged down to 17.3 percent from 17.7 percent. The proportion of consumers expecting their incomes to increase improved to 17.4 percent from 15.7 percent. Those expecting a decrease declined slightly to 13.5 percent from 13.7 percent.

On August 19, 2013, The Boulder County Business Report reported that jobless rates have dropped in the Boulder Valley:

After slight upticks in June, the unemployment rates in both Boulder and Broomfield counties dropped nearly a percentage point in July, according to the latest figures released Monday by the Colorado Department of Labor and Employment.

Boulder County's unemployment rate dipped to 5.4 percent, down from 6.1 percent last month and 6.5 percent in July 2012. The county had 171,412 people employed and 9,829 looking for

work.

Broomfield County's rate dropped from 7.1 percent in June and 7.7 percent a year ago to 6.3 percent in July, with 30,199 people employed and 2,032 looking for work.

The local improvement came as the state's unemployment rate rose slightly from 7 percent to 7.1 percent. The state added 7,600 nonfarm-payroll jobs from June to July to reach nearly 2.4 million. But a decrease of 6,500 in the number of people participating in the labor force coupled with a decrease of 7,100 in the number of people reporting themselves employed accounted for the increased unemployment rate.

The national unemployment rate decreased to 7.4 percent for July.

According to an August 13, 2013 report by the *National Retail Foundation*, national retail sales edged up in July:

It was a mixed bag for retailers in July, with sales gains in many back-to-school categories like clothing and sporting goods but surprising declines in home-based categories, including building materials and furniture stores. According to the *National Retail Federation* – the world's largest retail trade association – July retail sales (excluding automobiles, gas stations and restaurants) increased 0.3 percent seasonally adjusted from June and increased 5.0 percent unadjusted year-over-year.

“Consumers continue to grind forward in July, marking 13 consecutive months of retail sales gains,” NRF President and CEO Matthew Shay said. “However consumers alone can't be expected to shoulder the burden of the economy. Fiscal and monetary policy uncertainties combined with stagnant economic and employment conditions continue to breed a volatile market with extreme swings in consumer spending. The economy can't seem to maintain any amount of momentum. We just can't seem to pull ourselves up.”

July retail sales, released today by the U.S. Census Bureau, showed that total retail and food services sales (which include non-general merchandise categories such as automobiles, gasoline stations, and restaurants) increased 0.2 percent seasonally adjusted month-to-month and increased 5.4 percent adjusted year-over-year.

“Spending has stalled and the economy is stuck in neutral,” NRF Chief Economist Jack Kleinhenz said. “Even with modest employment gains and steady consumer confidence, Americans remain in a cautiously-positive spending pattern. While clothing and sporting goods retailers saw modest gains with early back-to-school shopping, home-based retailers saw marked decreases, possibly indicating the end of the year-long housing boom. This month's retail sales report will make any decision on tapering that much harder for policymakers in D.C.” According to the *National Retail Federation*, June retail sales, at the National level indicate a growing but measured economy:

A report in the July 2, 2013 *Boulder Daily Camera* indicates that executives are more confident in the economy according to the most recent Leeds Business Confidence Index.

Heading into the third quarter, state business leaders have grown confident about the health of their businesses and the economy, according to survey results released Monday by the University of Colorado's Leeds School of Business.

The third-quarter Leeds Business Confidence Index increased to 60.5 from 58.1 in the second quarter. The index tracks executives' sentiments in six categories: national economy, state

economy, industry sales, industry profits, hiring plans and capital expenditures. All metrics in the latest quarterly index measured above the neutral mark of 50.

The index is at its highest level since the 62.2 recorded at the start of the second quarter last year. The latest index also is the seventh consecutive survey of positive expectations.

Survey respondents retained more confidence in the local economy than that of the nation. The Colorado economy index increased to 64.6 from 62.1 in the third quarter of last year, and the national index increased to 58.1 from 50.4 in the comparable year-ago period.

The Goss Institute's Business Conditions Index for Colorado, a leading economic indicator that is based on a monthly survey of Colorado business supply managers, also continues to show expansion for the state:

In May, the index reading surged to 62.8, a two year high, fueled by strength in the manufacturing and construction sectors. The index has increased in four of the first five months of 2013.

The University of Colorado and aerospace industries are anticipating negative financial implications relating to the pending federal sequester, according to the May 29, 2013 Boulder County Business Report:

BOULDER - Large public and private universities haven't yet felt the major impacts of federal budget cuts known as sequestration - but they will soon, said Stein Sture, vice chancellor for research at the University of Colorado-Boulder. Speaking as part of a panel on the aerospace industry at Wednesday's Boulder Economic Summit at CU's Wolf Law Building, Sture said those schools are projected to see about a \$20 million cut in federal research money by the end of the year alone, about half of which will come from the aerospace and space science disciplines.

The private sector of the aerospace industry finds itself in a similar situation, according to Cary Ludtke, vice president and general manager of Ball Aerospace & Technology Corp.'s Operational Space strategic business unit. "We continue to grow," Ludtke said of Ball. "We're on track for another record year, be it 1 percent bigger than last year's record. I don't think we've seen the other foot fall on sequestration yet, though. We're not immune to that."

While the aerospace panelists were concerned about how looming budget cuts could affect projects such as the development of suborbital space vehicles, another overarching theme of the panel discussion was the strengths the aerospace industry enjoys in Colorado, and in Boulder County in particular.

The following projections are included in the June 30, 2013 publication of Focus Colorado: Economic and Revenue Forecast by the Colorado Legislative Council Staff:

	2011	2012	2013	2014	2015
Unemployment Rate	8.6%	8.0%	7.1%	6.9%	6.7%
Personal Income	6.1%	4.4%	5.0%	5.7%	6.0%
Wage and Salary Income	4.3%	4.7%	4.3%	5.3%	6.3%
Retail Trade Sales	6.8%	6.0%	3.5%	6.2%	5.7%
Denver-Boulder Inflation Rate	3.7%	1.9%	2.2%	2.3%	2.4%

The June 2013 publication, The Colorado Outlook, by the Governor's Office of State Planning and Budgeting includes the following forecast for the same financial parameters:

	2011	2012	2013	2014	2015
Unemployment Rate	8.6%	8.0%	6.8%	6.5%	5.9%
Personal Income	6.1%	4.3%	4.0%	5.2%	5.1%
Wage and Salary Income	4.3%	4.6%	4.4%	4.8%	4.7%
Retail Trade Sales	7.7%	5.4%	4.3%	5.2%	5.3%
Denver-Boulder Inflation Rate	3.7%	1.9%	2.4%	2.2%	2.7%

It is important to note that “Retail Trade Sales” on the State level are not strictly consistent with the taxable retail sales tax base of the City of Boulder. The State forecasts may include gasoline and some retail services that are not included in the City of Boulder tax base.

Total Net Sales/Use Tax Receipts by Tax Category	JULY YTD Actual			
	2012	2013	% Change	% of Total
Sales Tax	41,691,056	44,588,551	6.95%	80.30%
Business Use Tax	4,944,451	4,995,860	1.04%	9.00%
Construction Sales/Use Tax	4,215,571	4,490,107	6.51%	8.09%
Motor Vehicle Use Tax	1,399,775	1,454,780	3.93%	2.62%
Total Sales and Use Tax	52,250,853	55,529,298	6.27%	100.00%

Total Net Sales/Use Tax Receipts by Industry Type	JULY YTD Actual			
	2012	2013	%Change	% of Total
Food Stores	7,060,548	7,271,502	2.99%	13.09%
Eating Places	7,283,592	7,489,710	2.83%	13.49%
Apparel Stores	1,938,148	1,979,308	2.12%	3.56%
Home Furnishings	1,369,935	1,342,742	-1.98%	2.42%
General Retail	10,704,534	11,103,416	3.73%	20.00%
Transportation/Utilities	3,966,529	4,460,858	12.46%	8.03%
Automotive Trade	3,498,949	3,924,383	12.16%	7.07%
Building Material-Retail	1,881,502	1,972,897	4.86%	3.55%
Construction Firms Sales/Use Tax	3,856,388	3,664,454	-4.98%	6.60%
Consumer Electronics	1,196,668	1,060,212	-11.40%	7.12%
Computer Related Business Sector	3,044,313	3,955,302	29.92%	13.15%
All Other	6,449,747	7,304,515	13.25%	0.00%
Total Sales and Use Tax	52,250,853	55,529,298	6.27%	100.00%

Total Net Sales/Use Tax Receipts by Geographic Area	JULY YTD Actual			
	2012	2013	% Change	% of Total
North Broadway	764,580	777,908	1.74%	1.40%
Downtown	3,564,664	3,638,323	2.07%	6.55%
Downtown Extension	351,743	404,433	14.98%	0.73%
UHGD (the "hill")	590,982	554,121	-6.24%	1.00%
East Downtown	360,062	364,119	1.13%	0.66%
N. 28th St. Commercial	2,583,516	2,596,897	0.52%	4.68%
N. Broadway Annex	263,330	475,490	80.57%	0.86%
University of Colorado	745,765	458,296	-38.55%	0.83%
Basemar	1,156,578	1,348,856	16.62%	2.43%
BVRC-Boulder Valley Regional Center	10,967,307	10,309,467	-6.00%	18.57%
29th Street	4,215,533	4,355,308	3.32%	7.84%
Table Mesa	1,336,155	1,386,279	3.75%	2.50%
The Meadows	482,747	440,956	-8.66%	0.79%
All Other Boulder	2,940,832	3,357,650	14.17%	6.05%
Boulder County	574,794	640,121	11.37%	1.15%
Metro Denver	1,626,565	1,600,984	-1.57%	2.88%
Colorado All Other	127,672	131,820	3.25%	0.24%
Out of State	5,579,467	6,130,866	9.88%	11.04%
Airport	17,416	44,745	156.92%	0.08%
Gunbarrel Industrial	2,958,933	3,149,748	6.45%	5.67%
Gunbarrel Commercial	632,351	669,247	5.83%	1.21%
Pearl Street Mall	1,518,685	1,595,592	5.06%	2.87%
Boulder Industrial	4,280,534	5,334,070	24.61%	9.61%
Unlicensed Receipts	632,203	1,484,625	134.83%	2.67%
County Clerk	1,399,775	1,454,780	3.93%	2.62%
Public Utilities	2,578,665	2,824,597	9.54%	5.09%
Total Sales and Use Tax	52,250,853	55,529,298	6.27%	100.00%

Miscellaneous Tax Statistics	JULY YTD Actual		
	2012	2013	% Change in Taxable Sales
Total Food Service Tax	360,990	355,128	-1.62%
Accommodations Tax	2,705,984	2,958,133	9.32%
Admissions Tax	354,893	364,496	2.71%
Trash Tax	867,195	882,300	1.74%

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE SALES TAX 2013 TO COMPARABLE PERIOD IN 2012

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
JULY YTD Actual			Standard Industrial Code	JULY YTD Actual		
2012	2013	% Change		2012	2013	% Change
25,345	73,003	188.04%	Food Stores	7,035,204	7,198,498	2.32%
104,988	95,815	-8.74%	Eating Places	7,178,604	7,393,896	3.00%
14,959	10,095	-32.52%	Apparel Stores	1,923,189	1,969,212	2.39%
3,873	7,465	92.74%	Home Furnishings	1,366,061	1,335,277	-2.25%
966,286	815,333	-15.62%	General Retail	9,738,248	10,288,082	5.65%
78,644	115,986	47.48%	Transportation/Utilities	3,887,885	4,344,871	11.75%
1,448,157	1,520,916	5.02%	Automotive Trade	2,050,792	2,403,467	17.20%
50,988	12,183	-76.11%	Building Material-Retail	1,830,515	1,960,714	7.11%
3,671,888	3,466,695	-5.59%	Construction Use Tax	0	0	na
0	0	na	Construction Sales Tax	184,500	197,759	7.19%
23,941	51,421	114.78%	Consumer Electronics	1,172,727	1,008,791	-13.98%
1,937,356	2,242,755	15.76%	Computer Related Business	1,106,957	1,712,547	54.71%
2,233,373	2,529,079	13.24%	All Other	4,216,374	4,775,436	13.26%
10,559,797	10,940,747	3.61%	Total Sales and Use Tax	41,691,056	44,588,551	6.95%

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
JULY YTD Actual			Geographic Code	JULY YTD Actual		
2012	2013	% Change		2012	2013	% Change
32,162	48,656	51.29%	North Broadway	732,418	729,252	-0.43%
143,652	272,441	89.65%	Downtown	3,421,012	3,365,882	-1.61%
3,285	31,234	850.95%	Downtown Extension	348,458	373,199	7.10%
20,954	8,050	-61.58%	UHGID (the "hill")	570,029	546,071	-4.20%
39,033	28,136	-27.92%	East Downtown	321,029	335,982	4.66%
41,298	179,336	334.25%	N. 28th St. Commercial	2,542,218	2,417,561	-4.90%
9,978	232,748	2232.61%	N. Broadway Annex	253,352	242,742	-4.19%
269,474	131	-99.95%	University of Colorado	476,291	458,165	-3.81%
64,626	264,504	309.28%	Basemar	1,091,952	1,084,352	-0.70%
1,392,607	237,953	-82.91%	BVRC	9,574,701	10,071,514	5.19%
205,250	69,530	-66.12%	29th Street	4,010,283	4,285,779	6.87%
23,824	23,664	-0.67%	Table Mesa	1,312,332	1,362,615	3.83%
6,989	9,150	30.92%	The Meadows	475,758	431,806	-9.24%
1,345,436	1,545,566	14.87%	All Other Boulder	1,595,396	1,812,083	13.58%
46,217	72,141	56.09%	Boulder County	528,577	567,981	7.45%
252,089	149,677	-40.63%	Metro Denver	1,374,476	1,451,306	5.59%
19,074	6,151	-67.75%	Colorado All Other	108,597	125,669	15.72%
799,630	700,574	-12.39%	Out of State	4,779,836	5,430,292	13.61%
7,220	30,014	315.71%	Airport	10,196	14,732	44.49%
2,404,588	2,467,719	2.63%	Gunbarrel Industrial	554,345	682,028	23.03%
5,484	3,984	-27.35%	Gunbarrel Commercial	626,867	665,263	6.13%
21,452	22,203	3.50%	Pearl Street Mall	1,497,233	1,573,388	5.09%
1,396,700	1,868,123	33.75%	Boulder Industrial	2,883,833	3,465,947	20.19%
572,106	1,151,819	101.33%	Unlicensed Receipts	60,098	332,807	453.77%
1,399,775	1,454,780	3.93%	County Clerk	0	0	na
36,896	62,463	69.29%	Public Utilities	2,541,768	2,762,135	8.67%
10,559,797	10,940,747	3.61%	Total Sales and Use Tax	41,691,056	44,588,551	6.95%

TOTAL CITY SALES AND USE TAX COLLECTIONS

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change in Taxable Sales
RETAIL SALES TAX															
Rate Chg 3.41%>3.56%	2006	4,734,249	4,645,436	5,537,253	4,659,458	4,882,331	6,129,363	4,737,773	5,237,757	6,156,056	4,950,305	4,387,847	7,891,618	63,949,446	7.10%
Rate Chg 3.56%>3.41%	2007	5,118,353	5,014,615	6,918,421	4,965,981	5,500,701	6,712,841	6,393,028	6,393,028	6,954,377	5,747,967	5,695,703	8,411,484	72,998,898	9.34%
Rate Chg 3.56%>3.41%	2008	5,197,400	5,105,109	6,005,946	5,331,447	5,488,450	6,572,335	5,508,796	6,286,640	6,620,535	5,382,779	5,255,155	7,443,455	70,170,045	0.35%
Rate 3.41%	2009	4,919,570	4,659,632	5,850,038	5,077,648	5,131,444	6,428,343	5,026,770	5,790,533	6,093,314	5,170,325	4,735,769	7,814,230	66,877,613	-4.69%
	2010	4,676,034	5,386,190	6,196,697	5,320,225	5,470,595	6,895,283	5,522,076	5,943,315	6,855,385	5,652,938	5,240,211	8,414,157	71,477,106	6.87%
	2011	5,394,367	5,132,437	6,692,597	5,630,200	5,708,608	7,016,826	5,590,953	6,531,707	7,286,644	5,765,805	5,890,545	8,390,145	74,960,833	4.88%
	2012	5,363,541	5,129,086	6,754,740	5,599,150	5,988,770	7,304,270	5,551,489	7,062,958	7,502,227	6,188,194	5,693,025	9,604,529	77,741,989	3.71%
Change from prior year (Month)	2013	5,557,163	5,824,808	7,171,949	5,707,649	6,197,302	7,968,604	6,161,076	7,088,987	7,502,227	6,188,194	5,693,025	0	44,588,551	-42.65%
Change from prior year (YTD)		3.61%	13.56%	7.18%	1.94%	3.48%	9.10%	10.98%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	0	
		3.61%	8.48%	7.58%	6.19%	5.63%	6.33%	6.95%	-8.54%	-20.74%	-28.59%	-34.56%	-42.65%		

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change in Taxable Sales
CONSUMER USE TAX															
(includes Motor Vehicle)	2006	686,686	517,101	1,277,146	577,144	964,529	781,362	895,403	776,258	1,054,696	727,776	1,092,224	1,287,157	10,637,482	-4.43%
Rate Chg 3.56%>3.41%	2007	763,650	574,006	975,178	888,726	733,196	859,072	975,456	652,501	923,667	732,463	716,317	1,575,908	10,369,140	-6.63%
Rate 3.41%	2008	816,034	991,472	1,109,160	689,214	736,901	1,067,769	732,334	596,369	899,934	599,876	1,253,267	1,046,043	10,464,043	5.35%
	2009	909,558	657,250	1,062,587	987,891	531,724	790,819	858,325	1,299,767	989,089	741,578	698,452	1,600,457	11,137,497	6.44%
	2010	687,502	778,796	913,223	701,931	662,382	945,800	620,328	633,593	909,315	752,143	618,493	1,366,131	9,589,636	-13.90%
	2011	1,247,135	650,595	1,034,670	727,395	850,561	1,166,185	958,724	771,357	1,044,032	703,092	903,665	1,410,783	11,468,065	19.59%
	2012	763,425	768,580	859,971	976,451	1,212,071	1,033,899	729,829	940,127	957,894	1,417,818	737,310	1,469,940	11,867,314	3.48%
Change from prior year (Month)	2013	1,132,015	762,369	979,120	866,143	911,983	963,938	835,063	0	0	0	0	0	6,450,640	-45.64%
Change from prior year (YTD)		48.28%	-0.81%	13.66%	-11.30%	-24.76%	-6.77%	14.42%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	0	
		48.28%	23.85%	20.13%	11.02%	1.55%	0.02%	1.68%	-11.45%	-21.74%	-33.22%	-37.96%	-45.64%		

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change in Taxable Sales
CONSTRUCTION USE TAX															
Rate Chg 3.41%>3.56%	2006	197,263	331,341	420,749	284,084	337,237	774,420	352,533	281,409	343,749	559,975	410,958	1,018,272	5,302,000	-5.28%
Rate Chg 3.56%>3.41%	2007	293,078	347,860	112,016	293,061	621,413	430,207	1,119,425	259,226	421,376	286,524	376,978	253,590	4,814,755	-13.02%
Rate 3.41%	2008	300,080	347,219	748,549	454,797	327,855	241,649	1,007,599	442,652	347,964	217,885	107,831	381,753	4,048,982	-12.21%
	2009	944,905	1,119,907	425,028	776,511	279,761	995,132	721,209	676,301	235,485	223,169	591,970	1,467,798	7,449,176	83.98%
	2010	591,599	242,591	245,829	362,619	226,230	1,921,675	1,075,078	467,423	234,021	406,868	531,670	6,550,964	6,550,964	-12.06%
	2011	622,872	281,210	274,661	240,970	2,150,036	352,336	455,211	478,988	314,958	177,137	471,157	6,172,363	6,172,363	-5.78%
	2012	385,392	1,697,323	315,856	503,719	342,448	375,499	595,334	214,896	422,866	473,523	799,552	371,254	6,497,662	5.27%
Change from prior year (Month)	2013	732,539	941,380	298,613	577,351	366,959	728,141	845,123	0	0	0	0	0	4,490,107	-30.90%
Change from prior year (YTD)		90.08%	-44.54%	-5.46%	14.62%	7.16%	93.91%	41.96%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	0	
		90.08%	-19.63%	-17.76%	-12.14%	-10.11%	0.68%	6.51%	1.35%	-7.48%	-15.71%	-26.71%	-30.90%		

TOTAL FOR MONTH & CHANGE FROM PREVIOUS YEAR (MONTH & YTD)

Rate 3.41%	2006	5,618,198	5,493,878	7,235,148	5,530,696	6,184,096	7,685,145	5,985,709	6,275,424	7,554,500	6,238,056	5,891,030	10,197,046	79,888,928	4.52%
Rate Chg 3.41%>3.56%	2007	6,175,081	5,936,481	8,005,615	6,147,768	6,855,311	8,001,120	7,660,252	7,304,754	8,299,420	6,766,951	6,788,999	10,240,982	86,182,732	5.73%
Rate Chg 3.56%>3.41%	2008	6,345,513	6,433,800	7,863,654	6,455,459	6,553,206	7,881,753	6,341,889	7,297,691	7,868,423	6,590,347	5,962,862	9,078,475	84,683,070	0.26%
Rate 3.41%	2009	6,774,033	6,407,789	7,337,653	6,852,049	5,942,929	8,214,294	6,786,304	7,766,601	7,317,887	6,135,072	6,026,191	10,882,485	85,484,266	0.92%
	2010	5,855,134	6,407,577	7,355,749	6,384,774	6,359,207	9,762,758	7,217,482	7,044,332	8,010,061	6,639,102	6,265,572	10,311,957	87,613,706	2.51%
	2011	7,264,374	6,064,242	8,001,928	6,598,565	8,709,205	8,535,347	6,892,523	7,758,275	8,809,664	6,783,855	6,911,348	10,272,096	92,601,421	5.69%
	2012	6,512,359	7,594,999	7,930,567	7,079,320	7,543,289	8,713,668	6,876,652	8,217,981	8,882,987	8,079,535	7,229,887	11,445,723	96,106,966	3.75%
Change from prior year (Month)	2013	7,421,717	7,528,557	8,448,682	7,151,142	7,476,254	9,660,680	7,841,252	0	0	0	0	0	55,529,298	-42.22%
Change from prior year (YTD)		-2.46	-66,044	-909	-2,666	-1,647	-10,060	-3,062	-4,207	-846	-1,586	0	-4,577	-96,051	
	2006	-40,302	-5,272	-22,761	-363	-5,099	0	0	0	-7,568	-806	-5,947	-406	-16,773	-105,296
	2007	0	-38,291	-2,013	-729	-9,326	-14,547	-14,440	-677	0	-5,963	0	-5,015	-91,001	
	2008	-978	0	-46,974	-1,409	0	-2,375	-445	-9,493	-1,429	0	-48,521	-500	-112,123	
	2009	-3,335	0	0	-1,111	-602	-692	-967	-3,520	-2,747	-179,087	-65,331	-26,376	-283,770	
	2010	-3,469	-68,130	-35,924	-1,444	-43,920	-3,832	-1,648	-4,204	-7,969	-12,480	-214	-183,234		
	2011	-8,569	-2,479	-1,188	-2,918	0	0	-7,175	0	0	-162	0	-140,199	-162,690	
	2012	5,777,896	5,488,606	7,212,388	5,530,333	6,178,998	7,685,145	5,985,709	6,267,856	7,553,694	6,232,110	5,890,624	10,180,273	79,783,631	4.51%
Adjusted total	2006	6,175,081	5,898,190	8,003,602	6,147,039	6,845,984	7,966,572	7,645,812	7,304,077	8,299,420	6,760,980	6,788,999	10,235,967	88,091,731	5.76%
Rate Chg 3.41%>3.56%	2007	6,344,536	6,443,800	7,816,680	6,454,050	6,553,206	7,879,378	6,341,444	7,288,198	7,866,995	6,590,347	5,914,341	9,077,975	84,570,947	0.23%
Rate 3.41%	2008	6,770,698	5,428,789	7,337,653	6,850,938	5,942,327	8,213,602	6,785,337	7,763,080	7,315,140	5,955,985	5,960,860	10,856,109	85,180,517	0.72%
	2009	5,851,665	6,339,447	7,319,826	6,383,330	6,315,288	9,758,926	6,315,288	6,230,102	8,002,927	6,639,102	6,250,950	10,311,744	87,430,472	2.64%
	2010	7,255,806	6,061,763	8,000,739	6,595,647	7,099,205	8,535,347	6,885,348	7,758,275	8,809,664	6,783,693	6,911,348	10,131,897	92,438,731	5.75%
	2011	6,512,359	7,594,999	7,930,567	7,079,320	7,543,289	8,713,668	6,876,652	8,217,981	8,882,987	8,079,535	7,229,887	11,445,723	96,106,966	3.97%
Change (month)	2013	7,421,717	7,528,557	8,448,682	7,151,142	7,476,254	9,660,680	7,841,252	0	0	0	0	0	55,529,298	-42.22%
Change (YTD)		13.96%	-0.87%	6.55%	1.01%	-0.89%	10.87%	14.03%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	0	
		13.96%	5.98%	6.18%	4.92%	3.73%	5.10%	6.27%	-8.17%	-19.93%	-26.29%	-34.41%	-42.22%		

Sales Tax Revenues Generated in CAGID (Excluding the Mall) by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2010 (sales tax rate of 3.41%)									
January	1,186	194,670	28,127	10,634	181,383	1,969	-	16,815	434,783
February	1,387	190,493	25,060	11,700	95,186	6,755	-	17,632	348,215
March	1,081	222,050	33,253	12,396	108,607	2,189	1,239	30,037	410,852
April	1,910	251,648	37,643	7,139	117,444	7,109	-	22,882	445,775
May	1,799	259,258	37,937	7,396	139,609	2,578	-	24,457	473,034
June	1,190	247,361	36,213	10,644	143,344	2,512	6	91,682	532,952
July	1,164	260,452	36,652	8,640	148,851	2,822	-	30,361	488,944
August	345	267,129	44,028	12,234	143,759	2,841	-	25,876	496,212
September	2,657	247,353	39,102	11,309	140,277	2,724	15	79,341	522,777
October	1,611	258,311	43,740	10,274	133,095	2,557	-	25,191	474,779
November	1,661	222,035	37,225	8,821	149,547	2,068	-	22,289	443,647
December	3,235	237,933	42,314	18,441	182,788	2,119	49	53,976	540,855
2010 TOTAL	19,226	2,858,692	441,293	129,630	1,683,690	38,244	1,309	440,540	5,612,824
2011 (sales tax rate of 3.41%)									
January	2,074	209,899	24,834	29,126	108,819	2,000	-	17,341	394,092
February	-	217,819	31,397	8,186	107,551	1,992	-	17,949	384,893
March	-	254,333	36,629	11,949	119,473	2,815	-	56,602	481,800
April	3,056	253,077	37,183	11,442	130,281	2,523	101	29,299	466,962
May	3,661	276,733	42,867	21,417	147,985	2,764	-	25,341	520,768
June	1,128	282,719	47,897	18,734	136,329	2,566	85	115,106	606,565
July	1,194	312,963	42,986	9,347	167,923	2,935	-	27,116	564,463
August	1,218	297,789	44,427	9,660	157,367	3,149	-	5,410	519,020
September	1,095	281,826	42,273	11,595	147,169	2,708	1	67,753	554,420
October	1,193	284,981	41,733	21,058	142,272	2,597	-	47,466	541,300
November	1,677	236,565	31,937	13,005	124,077	2,236	-	16,181	425,678
December	3,359	247,700	38,954	11,985	180,364	2,154	145	48,051	532,712
2011 TOTAL	19,655	3,156,402	463,117	177,502	1,671,611	30,438	333	473,615	5,992,673
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,206,102	468,356	173,873	1,738,783	32,204	333	483,357	6,133,397
2013 (sales tax rate of 3.41%)									
January	1,006	206,696	24,850	14,530	123,652	2,260	-	7,914	380,908
February	1,028	208,483	26,801	4,980	123,545	2,239	-	6,225	373,301
March	4,023	284,345	36,265	14,006	140,205	2,626	9	20,399	501,878
April	1,117	256,655	43,256	11,041	148,093	2,716	-	13,241	476,119
May	1,125	267,228	41,789	14,957	164,852	3,246	-	6,514	499,711
June	4,001	316,158	38,360	8,573	178,036	8,558	16	61,664	615,366
July	1,400	286,388	37,641	7,119	174,918	3,469	-	7,660	518,595
August	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2013 TOTAL	13,700	1,825,953	248,962	75,206	1,053,301	25,114	25	123,617	3,365,878

Sales and Use Tax Revenues Generated in CAGID (Excluding the Mall) by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Auto. Transport.	Construction	All Others	GRAND TOTAL
2010 (sales tax rate of 3.41%)									
January	1,186	196,818	28,127	10,705	181,386	1,993	6,754	23,101	450,070
February	1,387	193,018	29,060	11,735	95,188	6,767	1,087	21,123	355,366
March	1,081	224,689	33,253	12,459	108,658	2,189	9,345	40,839	433,688
April	1,910	254,118	37,643	7,211	117,451	7,143	2,891	31,313	459,678
May	1,799	261,721	37,937	7,461	139,614	2,594	7,685	29,926	488,736
June	1,190	249,307	36,213	10,746	143,350	2,535	28,453	104,700	576,505
July	1,164	263,561	36,652	8,695	148,870	2,852	10,749	34,121	506,664
August	345	269,146	44,028	12,422	143,846	2,879	861	36,448	509,975
September	2,657	250,631	39,102	11,442	140,526	2,741	(1,469)	93,491	539,120
October	1,611	261,016	43,740	10,274	133,405	2,585	(395)	32,022	484,258
November	1,661	223,870	37,225	8,877	150,457	2,073	6,039	27,235	457,438
December	3,235	239,827	42,314	18,485	185,818	2,139	28,610	91,539	611,983
2010 TOTAL	19,226	2,887,730	441,293	130,513	1,688,569	38,490	100,610	565,858	5,873,483
2011 (sales tax rate of 3.41%)									
January	2,074	211,068	24,834	29,147	110,488	2,017	4,228	23,772	407,627
February	-	219,026	31,397	8,284	107,741	2,003	3,038	24,662	396,151
March	-	256,053	36,629	11,972	120,059	2,827	15,055	74,313	516,907
April	3,056	254,771	37,183	11,458	132,921	2,538	11,166	37,928	491,019
May	3,661	278,324	42,867	21,440	148,346	2,780	13,840	28,788	540,045
June	1,128	284,315	47,897	18,791	138,936	2,588	23,699	131,870	649,228
July	1,194	314,287	42,986	9,347	168,343	2,963	7,817	35,901	582,838
August	1,218	299,410	44,427	9,660	159,649	3,163	26,381	8,268	552,177
September	1,095	283,563	42,367	12,442	147,583	2,735	3,775	80,291	573,861
October	1,193	286,724	41,810	21,590	142,667	2,632	4,765	53,725	555,104
November	1,677	237,828	31,937	14,341	124,518	2,259	13,278	21,764	447,603
December	3,359	249,838	39,027	12,385	181,607	2,187	4,667	75,430	568,505
2011 TOTAL	19,655	3,175,205	463,360	180,856	1,682,856	30,693	131,708	596,712	6,281,065
2012 (sales tax rate of 3.41%)									
2012 TOTAL	30,389	3,262,719	469,321	196,012	1,747,183	32,464	116,176	597,014	6,451,278
2013 (sales tax rate of 3.41%)									
January	1,006	208,424	24,850	17,256	126,402	2,281	37,975	24,434	442,628
February	1,028	210,415	26,859	7,102	127,502	2,259	(214)	11,667	386,618
March	4,113	288,457	36,275	21,116	143,321	2,654	27,222	39,452	562,610
April	2,424	258,801	43,256	15,318	151,707	2,777	12,626	14,987	501,896
May	1,125	265,298	41,881	17,532	172,042	3,268	17,727	7,355	526,228
June	4,082	319,612	38,360	12,453	181,523	8,688	26,860	80,843	672,421
July	1,400	288,575	37,641	9,584	178,565	3,615	9,101	17,439	545,920
August	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-
2013 TOTAL	15,178	1,839,582	249,122	100,361	1,081,062	25,542	131,297	196,177	3,638,321

Sales Tax Revenues Generated on the Downtown Mall by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	All Others	GRAND TOTAL
2010 (sales tax rate of 3.41%)							
January	2,887	61,993	18,517	8,360	29,928	3,562	125,248
February	4,915	63,679	26,728	7,068	31,386	2,829	136,605
March	5,283	81,945	30,545	8,491	45,318	185	171,768
April	3,422	75,866	29,722	7,802	43,003	4,004	163,820
May	3,576	85,387	38,919	10,357	52,906	5,221	196,365
June	4,084	95,665	41,999	9,998	61,284	7,036	220,066
July	3,947	103,856	49,875	13,606	63,089	4,229	238,601
August	3,879	104,056	46,461	13,341	62,110	8,845	238,691
September	4,917	86,231	38,978	10,526	54,647	5,814	201,202
October	3,945	91,629	47,398	11,616	51,647	7,405	213,641
November	3,574	68,609	35,638	13,757	50,133	5,863	177,575
December	6,116	71,073	47,241	30,082	95,938	7,584	258,091
2010 TOTAL	50,545	989,989	452,021	145,004	641,389	62,579	2,341,672
2011 (sales tax rate of 3.41%)							
January	2,910	65,957	29,095	7,855	34,487	5,040	145,344
February	3,445	70,664	28,221	7,434	35,022	4,669	149,455
March	3,953	81,375	42,432	9,151	48,677	5,177	190,818
April	3,584	76,801	37,647	9,348	45,038	4,731	177,149
May	3,961	87,915	42,068	10,307	60,908	7,346	212,506
June	4,554	89,625	46,433	10,258	63,676	7,857	222,489
July	1,483	97,097	58,311	13,679	63,350	4,492	238,414
August	4,351	108,588	48,068	12,932	64,455	7,900	246,294
September	7,474	82,235	52,979	11,161	59,355	7,930	221,207
October	4,201	95,669	54,453	11,272	46,123	6,641	218,360
November	2,549	65,522	34,524	15,082	47,903	6,506	172,084
December	6,169	79,392	60,316	29,632	96,299	9,392	281,241
2011 TOTAL	48,633	1,000,841	534,548	148,110	665,294	77,681	2,475,360
2012 (sales tax rate of 3.41%)							
2012 TOTAL	54,676	1,277,112	553,212	147,717	668,472	76,260	2,777,449
2013 (sales tax rate of 3.41%)							
January	2,371	90,449	30,728	7,642	41,481	4,938	177,609
February	4,966	86,268	26,262	7,387	39,036	4,152	168,071
March	4,599	108,576	54,250	8,575	47,728	3,724	227,452
April	2,460	104,357	40,083	7,830	49,460	3,775	207,965
May	4,472	104,775	53,053	10,486	60,344	5,997	239,127
June	3,425	125,845	57,695	10,248	71,962	5,863	275,038
July	6,673	124,038	56,534	11,621	73,650	5,608	278,124
August	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
2013 TOTAL	28,966	744,308	300,603	69,809	388,761	34,037	1,575,386

Sales and Use Tax Revenues Generated on The Downtown Mall by SIC Code

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Construction	All Others	GRAND TOTAL
2010 (sales tax rate of 3.41%)								
January	2,907	62,112	18,620	8,360	29,998	6,432	3,562	131,992
February	4,934	63,870	26,728	7,068	31,430	6,503	2,829	143,362
March	5,413	81,927	30,585	8,491	45,465	9,378	481	181,740
April	3,428	76,004	29,722	7,802	43,112	56	4,041	164,166
May	3,590	85,933	40,603	10,357	52,938	51	5,221	198,693
June	4,102	95,790	44,278	9,998	61,426	253	8,312	224,159
July	3,965	104,152	50,702	13,606	63,259	43	4,245	239,970
August	3,894	104,284	46,725	13,341	62,225	544	8,845	239,858
September	4,941	86,504	39,108	10,526	54,668	1,009	6,041	202,796
October	3,963	92,428	47,439	11,616	51,685	302	7,410	214,843
November	3,618	68,818	35,717	13,757	50,914	46	5,863	178,734
December	6,150	71,324	47,243	30,082	95,979	27	7,971	258,776
2010 TOTAL	50904	993146	457470	145004	643101	24644	64822	2,379,091
2011 (sales tax rate of 3.41%)								
January	2,928	66,101	29,190	7,855	34,512	201	5,040	145,827
February	3,470	70,801	28,617	7,434	35,055	252	4,669	150,297
March	3,980	81,526	42,461	9,151	48,830	1,898	6,007	193,904
April	3,596	77,090	37,727	9,348	45,072	119	4,731	177,682
May	3,967	88,058	42,266	10,307	60,947	1,320	7,346	214,210
June	4,560	89,786	47,353	10,258	63,721	4,433	8,346	228,543
July	1,483	97,575	58,723	13,679	63,427	11,762	4,492	251,142
August	4,389	108,868	48,300	12,932	64,536	677	7,900	247,602
September	7,527	83,661	54,702	11,161	59,424	3,252	8,539	228,276
October	4,242	95,879	54,514	11,272	46,196	37	6,641	218,780
November	2,586	65,737	34,570	15,082	48,036	890	6,508	173,409
December	6,234	79,779	60,332	29,632	96,423	59	11,274	283,776
2011 TOTAL	48962	1004861	538754	148110	666178	24899	81493	2,513,448
2012 (sales tax rate of 3.41%)								
2012 TOTAL	55184	1287832	555044	147717	674189	18311	82826	2,821,103
2013 (sales tax rate of 3.41%)								
January	2,384	90,901	31,131	7,642	41,822	1,586	6,857	182,323
February	4,983	86,618	27,557	7,387	39,312	2,291	4,270	172,418
March	4,635	108,923	54,375	8,575	47,799	20	3,847	228,174
April	2,481	105,544	40,522	7,830	49,521	1,074	3,829	210,801
May	4,537	106,528	53,177	10,486	60,409	85	6,036	241,258
June	3,446	126,332	58,360	10,248	72,037	2,944	6,796	280,163
July	6,696	124,982	56,676	11,621	74,025	746	5,706	280,452
August	-	-	-	-	-	-	-	0
September	-	-	-	-	-	-	-	0
October	-	-	-	-	-	-	-	0
November	-	-	-	-	-	-	-	0
December	-	-	-	-	-	-	-	0
2013 TOTAL	29162	749828	321798	63789	384925	8746	37341	1,595,589

Downtown Sales Tax Revenue-22

tax rate	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
3.26	281,789	303,911	303,211	350,972	346,303	377,788	340,123	434,783	394,092	370,921	380,910
3.41	281,326	295,159	334,033	353,475	384,949	394,061	330,622	348,215	384,893	421,972	373,299
3.41	347,345	386,464	405,854	457,916	513,361	453,315	406,592	410,852	481,800	533,371	501,878
3.41	313,658	322,834	381,409	407,402	429,910	429,364	397,041	445,775	466,962	477,947	476,121
3.41	397,239	434,006	391,843	444,690	490,189	493,179	451,724	473,034	520,768	529,743	499,710
3.41	335,260	382,910	406,346	447,533	454,725	470,376	438,488	488,944	564,463	487,329	615,366
3.41	351,333	389,941	437,412	478,646	500,591	518,891	498,282	486,212	519,020	582,984	518,595
3.41	352,635	434,834	493,083	510,843	567,853	489,202	437,565	522,777	554,420	562,404	562,404
3.41	356,878	389,818	418,157	459,707	478,372	466,288	438,390	474,779	541,300	471,178	471,178
3.41	302,598	318,751	370,726	283,133	416,857	382,562	370,084	443,647	425,678	491,068	491,068
3.41	435,738	507,725	541,253	646,636	565,818	484,305	427,276	540,855	532,712	602,751	602,751
3.41	Totals	4,120,082	4,535,703	4,947,383	5,353,439	5,705,896	5,412,522	5,612,824	5,992,673	6,133,397	3,365,879
3.41	\$ change from j-	-176,009	415,621	411,680	406,056	352,457	-248,068	-45,305	200,302	379,849	140,724
3.41	% change from	-4.1%	10.1%	9.1%	8.2%	6.6%	-4.3%	-0.8%	3.7%	6.8%	2.3%
3.41	3 year avg ch.	-2.7%	1.9%	5.0%	9.1%	8.0%	3.5%	0.5%	-0.5%	3.2%	4.3%

Pearl Street Mall Sales Tax Revenues-26

tax rate	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
3.26	117,837	130,222	123,468	149,158	136,125	141,061	147,586	125,248	145,344	156,605	177,609
3.41	132,592	128,689	146,528	168,115	151,030	153,728	142,804	136,605	149,455	157,989	166,072
3.41	157,720	173,998	181,977	166,606	190,882	184,556	160,097	171,768	190,818	212,543	227,451
3.41	148,641	181,100	159,786	204,642	180,119	194,104	155,239	163,820	177,149	218,317	207,965
3.41	176,302	186,067	190,862	202,877	205,859	220,400	194,388	196,365	212,506	241,045	239,127
3.41	193,138	200,903	212,058	221,430	242,031	237,789	199,585	220,066	222,489	256,768	275,038
3.41	183,416	216,019	228,010	231,650	248,109	248,181	216,150	238,601	238,414	253,966	278,125
3.41	193,570	206,106	215,701	227,670	239,506	248,123	233,815	238,691	246,294	285,174	285,174
3.41	182,551	192,600	191,187	211,864	221,278	202,972	186,847	201,202	221,207	258,371	258,371
3.41	162,089	177,888	189,225	176,159	210,188	200,059	177,877	213,641	218,360	223,840	223,840
3.41	151,473	178,919	173,394	186,045	185,961	169,230	165,869	177,575	172,084	207,925	207,925
3.41	254,819	262,493	252,230	249,890	263,997	241,951	230,464	258,091	281,241	304,906	304,906
3.41	Totals	2,054,148	2,235,004	2,266,427	2,396,107	2,475,085	2,442,154	2,341,672	2,475,360	2,777,449	1,573,387
3.41	\$ change from j-	55,926	180,856	31,423	129,680	78,978	-231,431	130,950	133,688	302,089	302,089
3.41	% change from	-2.7%	8.8%	1.4%	5.7%	3.3%	-9.5%	5.9%	5.7%	12.2%	12.2%
3.41	3 year avg ch.	-6.6%	-0.3%	2.5%	5.3%	3.5%	-2.5%	-1.6%	0.7%	7.9%	7.9%

CAGID and Mail Yearly Summary
SALES and USE Tax Breakdown by Industry Category

This chart does not factor change in sales tax rate

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2013	\$44,340	\$2,589,410	\$570,920	\$164,150	\$1,465,987	\$399,103	\$5,233,910	100%
2012	\$85,573	\$4,550,551	\$1,024,365	\$343,729	\$2,421,372	\$846,791	\$9,272,381	5.43%
2011	\$68,617	\$4,180,066	\$1,002,115	\$325,967	\$2,349,034	\$865,715	\$8,794,513	6.57%
2010	\$70,130	\$3,880,876	\$898,763	\$275,517	\$2,331,670	\$795,618	\$8,252,575	4.55%
2009	\$60,702	\$3,662,530	\$877,050	\$711,868	\$1,953,052	\$628,296	\$7,893,497	-7.96%
2008	\$53,956	\$3,876,669	\$952,169	\$337,898	\$2,282,469	\$1,073,446	\$8,576,608	-0.79%
2007	\$95,998	\$3,930,574	\$915,216	\$400,345	\$2,392,682	\$910,116	\$8,644,930	-1.59%
2006	\$89,498	\$3,649,151	\$899,310	\$411,471	\$2,313,444	\$1,422,740	\$8,784,613	14.67%
2005	\$86,454	\$3,421,618	\$881,002	\$389,093	\$2,167,694	\$715,009	\$7,660,869	7.81%
2004	\$83,887	\$3,141,620	\$904,648	\$393,012	\$2,089,921	\$493,110	\$7,106,198	1.35%
2003	\$74,145	\$2,742,867	\$845,180	\$389,354	\$1,973,549	\$986,479	\$7,011,574	-2.78%
2002	\$72,607	\$2,854,183	\$875,150	\$464,839	\$2,008,573	\$936,382	\$7,211,734	0.42%
2001	\$76,359	\$2,853,126	\$972,296	\$488,348	\$2,064,518	\$727,228	\$7,181,876	-6.11%
2000	\$72,675	\$2,740,325	\$1,157,122	\$539,287	\$2,156,961	\$982,496	\$7,648,866	7.74%
1999	\$91,976	\$2,333,744	\$1,179,320	\$493,423	\$2,066,272	\$934,543	\$7,099,279	11.62%
1998	\$90,134	\$2,150,351	\$1,090,860	\$438,127	\$1,756,311	\$834,265	\$6,360,047	6.35%
1997	\$99,373	\$2,027,812	\$788,006	\$423,585	\$1,944,035	\$697,436	\$5,980,247	5.54%
1996	\$98,564	\$1,895,926	\$738,435	\$436,004	\$2,017,401	\$479,907	\$5,666,237	9.99%
1995	\$92,497	\$1,724,770	\$588,726	\$392,985	\$1,731,611	\$620,919	\$5,151,508	6.89%
1994	\$93,338	\$1,518,413	\$587,830	\$444,251	\$1,700,769	\$474,921	\$4,819,522	100%

CAGID and Mail Yearly Summary
SALES Tax Breakdown by Industry Category

this chart does not factor change in sales tax rate

	Food Stores	Eating Places	Apparel Stores	Home Furnishings	General Merch	All Other	Total	% change
2013	\$42,666	\$2,570,261	\$567,567	\$138,995	\$1,436,962	\$182,813	\$4,939,264	100%
2012	\$85,065	\$4,483,214	\$1,021,568	\$321,590	\$2,407,255	\$591,886	\$8,910,578	5.23%
2011	\$68,287	\$4,157,243	\$997,665	\$325,612	\$2,336,905	\$582,321	\$8,468,033	6.46%
2010	\$69,771	\$3,848,681	\$893,314	\$274,634	\$2,325,279	\$542,760	\$7,954,439	4.34%
2009	\$59,819	\$3,622,195	\$875,174	\$710,598	\$1,951,595	\$403,863	\$7,623,245	-3.50%
2008	\$53,433	\$3,815,239	\$950,225	\$334,234	\$2,275,609	\$471,240	\$7,899,981	-3.43%
2007	\$95,798	\$3,879,561	\$913,775	\$393,603	\$2,384,296	\$513,949	\$8,180,981	5.57%
2006	\$89,106	\$3,607,336	\$897,115	\$386,962	\$2,295,259	\$473,767	\$7,749,546	7.41%
2005	\$86,019	\$3,373,571	\$880,079	\$381,806	\$2,155,216	\$338,119	\$7,214,809	6.61%
2004	\$83,374	\$3,084,715	\$903,711	\$390,387	\$2,086,655	\$218,867	\$6,767,708	9.61%
2003	\$72,545	\$2,702,412	\$840,575	\$354,141	\$1,964,846	\$239,710	\$6,174,230	-3.57%
2002	\$72,115	\$2,796,110	\$872,641	\$436,777	\$1,997,807	\$227,529	\$6,402,980	-2.74%
2001	\$73,248	\$2,756,121	\$970,925	\$486,186	\$2,043,123	\$253,717	\$6,583,320	-5.92%
2000	\$72,499	\$2,706,001	\$1,154,714	\$538,703	\$2,141,271	\$384,115	\$6,997,303	8.35%
1999	\$90,777	\$2,287,116	\$1,177,775	\$493,467	\$2,052,375	\$356,398	\$6,457,908	9.91%
1998	\$88,255	\$2,128,285	\$1,086,634	\$438,230	\$1,743,427	\$391,001	\$5,875,832	3.72%
1997	\$96,013	\$1,988,439	\$777,595	\$422,810	\$1,917,831	\$462,187	\$5,664,875	4.21%
1996	\$98,211	\$1,861,887	\$736,297	\$433,917	\$1,974,989	\$330,772	\$5,436,073	12.47%
1995	\$90,727	\$1,693,218	\$588,494	\$389,699	\$1,699,384	\$371,640	\$4,833,162	4.19%
1994	\$92,912	\$1,503,606	\$587,463	\$442,029	\$1,694,284	\$318,724	\$4,639,018	100%