

City of Boulder Sales & Use Tax Revenue Report September, 2014

Issued November 14, 2014

This report provides information and analysis related to September 2014 year-to-date sales and use tax collections. Results are for actual sales activity through the month of September, the tax on which is received by the city in the subsequent month. For clarification of any information in this report, please contact Cheryl Pattelli, Director of Finance, at (303)441-3246 or pattellic@bouldercolorado.gov.

PLEASE NOTE: Pursuant to a vote in November, the sales and use tax rate changed on January 1, 2014 from 3.41% to 3.56%. Therefore, actual dollars collected in the report may show as being higher in 2014 solely because of the tax rate increase. However, the actual percentages changes included in this report have been normalized to be able to compare the actual increase or decrease for this year compared to the same period in 2013 as if the rates were the same. This normalized percentage better reflects the underlying economic activity in the city and enables city staff to readily determine if revenue targets are being met.

REVENUE COMPARISONS TO COMPARABLE PERIOD IN PRIOR YEAR

As reflected in Table 1, YTD "normalized" Sales and Use Tax has increased from the 2013 base by 8.01%.

TABLE 1

ACTUAL SALES AND USE TAX REVENUE

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	6.32%	78.04%
Business/Consumer Use Tax	36.94%	11.24%
Construction Use Tax	(8.19%)	7.84%
Motor Vehicle Use Tax	18.39%	2.88%
Total Sales & Use Tax	8.01%	100.00%

Retail sales tax from recreational marijuana is a new revenue source in 2014. Therefore, adjusted numbers are provided in Table 2 to better illustrate underlying retail sales and related tax, excluding revenue from recreational marijuana. Further, due to a number of uncertainties in costs related to the sale of this new commodity, much of this revenue is being reserved to pay for costs associated with this new business segment, and is not available for other purposes.

TABLE 2

SALES AND USE TAX REVENUE ADJUSTED TO EXCLUDE RECREATIONAL MARIJUANA

TAX CATEGORY	% CHANGE IN REVENUE Increase/(Decrease)	% OF TOTAL
Sales Tax	4.83%	77.81%
Business/Consumer Use Tax	36.83%	11.36%
Construction Use Tax	(8.19%)	7.93%
Motor Vehicle Use Tax	18.39%	2.91%
Total Sales & Use Tax	6.83%	100.00%

MACRO ISSUES TO CONSIDER

September YTD Sales and Use Tax revenue continues to be encouraging. The next question, when considering committing revenue to on-going expenditures might be, what do the 2014 trends portend for the future?

Although total Sales and Use Tax revenue is up in total by 8.01%, some of this revenue is for newly taxable retail commodities and may not show similar rates of increase in the future. Excluding revenues from sales of both medical and recreational marijuana for both 2014 and 2013 reflects that our traditional retail sales tax revenue source from brick and mortar stores in the city is up by a more modest 4.66%.

Other tax components (Business Use Tax and Motor Vehicle Use Tax) are currently trending upward and may continue to be strong for the short term as we recover from the recession, but they will ultimately settle back down to lower rates of increase or even decrease somewhat from current levels.

Although difficult to quantify, other trends impacting spending on taxable goods in the city follow:

- Unemployment continues to decline, increasing earned income and consumer confidence.
- Housing prices continue to increase. The U.S. stock market is also up significantly. These factors contribute to what is often called "the wealth effect" where people with increased assets feel more comfortable spending money on both taxable and non-taxable items and services.
- Recent declines in the cost of gasoline should increase disposable income, at least until next spring and summer when gasoline prices are expected to rise again.
- Housing prices for new purchasers (with associated higher mortgage payments) and rents continue to increase, possibly decreasing disposal income available for the type of retail purchases that we rely on as our retail sales tax revenue base.
- Paying off large student loans may reduce disposable income for a relatively large segment of our population.
- Increasing internet sales (those upon which retail sales tax is not collected by the vendor) will continue to divert some of the disposable income that was previously a part of the retail sales tax base for the City of Boulder. For 2014 this amount is estimated to be four million dollars in lost tax collections.
- Business spending on new capital equipment tends to occur in cycles and the end of the recession may have triggered a high point in this cycle.
- Auto purchases were relatively slow during the recession with the average age of the vehicle fleet in the country approaching eleven years. When new purchases decrease the age of the fleet, replacements may slow.

DETAILED ANALYSIS OF MAJOR CATEGORIES

The following monthly information is provided to identify trends in the various categories. While this information is useful, it is important to remember that relatively small aberrations (like the timing of remittances by certain vendors) can make relatively large monthly variances.

Retail Sales Tax – September YTD retail sales tax revenue was up by 6.32% from that received in 2013. Without the tax revenue from the sale of recreational marijuana (which was not in the comparative 2013 base) the YTD increase would have been 4.83%. A portion of the February increase was due to audit revenue collected during that month. Also, beginning in April, the sale of recreational marijuana has improved the variance as there is no comparative revenue in the prior year. The negative percentage change in June is due primarily to revenue from a very large business computer provider in 2013 that was not duplicated in 2014.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
2.83%	5.87%	2.92%	11.09%	8.05%	(0.19%)	9.16%	8.87%	9.64%

Food Stores - Retail sales tax revenue for food stores is up 6.81% YTD. A portion of the variable performance in this category is due to timing issues where the vendor files 13 tax returns per year and the extra return does not occur in the same month each year.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
3.70%	(11.10%)	8.47%	12.32%	13.68%	0.83%	8.76%	10.08%	15.65%

Sales at **Eating Places** are both an important revenue source (Eating Places comprise approximately 13.00% of sales/use tax) and are often an indicator of the health of the economy in the city. This discretionary category is often correlated with disposable income and consumer confidence. Total September YTD retail tax at Eating Places is up by 5.55%.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
1.47%	7.57%	(1.30%)	6.34%	10.01%	0.13%	4.71%	4.52%	16.72%

Apparel Store retail sales are up by 7.65% YTD. A portion of the monthly fluctuations is due to the timing of receipt of certain remittances.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
(1.35%)	13.85%	15.64%	(18.70%)	(0.60%)	9.12%	8.99%	36.31%	4.42%

General Retail is down by 2.60% YTD. While a downward trend appears to be consistent with retail trends on the national level, timing also impacts the results in September because certain remittances did not make the cut-off for the month.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
(16.62%)	6.07%	3.91%	4.62%	(2.89%)	(4.09%)	3.83%	(7.83%)	(6.28%)

Public Utilities (primarily retail sales tax on natural gas and electricity) are up by 2.47% YTD. Tax on Public Utilities comprises approximately 5.00% of total sales and use tax revenue. Even as natural gas prices and rates increase, the direction for this category may be uncertain if conservation strategies are successful and businesses significantly cut their energy use. According to a 2006 study by the City of Boulder, commercial and industrial sector energy use makes up 83% of Boulder's energy use.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
5.63%	9.85%	9.89%	(0.98%)	(0.31%)	9.27%	4.59%	0.13%	5.82%

MEDICAL MARIJUANA RETAIL SALES TAX

Total YTD retail sales tax revenue collected in this category is \$849,863, up by 20.19% from the same period in 2013. Monthly sales tax revenue and the percentage change by month, is presented below. This industry segment represents approximately one percent of total sales/use tax collections.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
\$86,993	\$110,174	\$75,274	\$63,256	\$79,663	\$85,190	\$91,897	\$144,791	\$112,625
25.13%	50.58%	(11.38%)	(17.65%)	9.92%	10.70%	17.22%	60.98%	32.64%

RECREATIONAL MARIJUANA RETAIL SALES TAX AND EXCISE TAX

The first remittances related to sales of recreational marijuana were received in the month of February. The Municipal Code prohibits providing any information that would identify sales by individual vendors. Beginning with April data, enough vendors have reported to obscure individual data. Therefore, we will begin to report year-to-date revenue related to the sale of recreational marijuana. September YTD retail sales tax collections for the sale of recreational marijuana were \$912,280.

Significant YTD increases / decreases by tax category are summarized in Table 3.

TABLE 3

2014 YTD RETAIL SALES TAX (% Change in Comparable YTD Collections)	
STRENGTHS: <ul style="list-style-type: none"> ▪ Food stores up by 6.81% ▪ Eating Places up by 5.55% ▪ Apparel Stores up by 7.65% ▪ Home Furnishings up by 11.46% ▪ Transportation/Utilities up by 5.78% ▪ Automotive Trade up by 2.33% ▪ Building Material Retail up by 7.92% ▪ Consumer Electronics up by 12.98% ▪ All Other (including marijuana sales) up by 35.32% ▪ Downtown up by 9.80% ▪ Basemar up by 2.23% ▪ UHGID up by 12.93% ▪ N. 28th St. Commercial up by 11.45% ▪ BVRC (excl 29th St) up by 13.44% ▪ Table Mesa up by 4.26% ▪ The Meadows up by 14.35% ▪ Pearl Street Mall up by 9.62% ▪ Boulder Industrial up by 8.64% ▪ Public Utilities up by 2.47% 	WEAKNESSES: <ul style="list-style-type: none"> ▪ General Retail down by 2.60% ▪ Computer Related Business down by 27.62% (Use Tax in this category up by 19.95%) ▪ University of Colorado down by 1.88% ▪ TwentyNinth St down by 2.13% ▪ Out of State down by 0.36% ▪ Gunbarrel Industrial down by 8.03% ▪ Gunbarrel Commercial down by 3.67%

2014 USE TAX (% Change in YTD Comparable Collections)	
STRENGTHS: <ul style="list-style-type: none"> ▪ Business Use Tax up by 36.94% ▪ Motor Vehicle Use Tax up by 18.39% 	WEAKNESSES <ul style="list-style-type: none"> ▪ Construction Use Tax down by 8.19% (when adjusted to exclude dedicated Boulder Junction tax, down by 11.96%)

BUSINESS USE TAX

YTD Business Use Tax is up significantly (36.94%) through the month of September. This tax category can be very volatile as it is associated primarily with the amount and timing of purchase of capital assets by businesses in the city and the amount and timing of audit revenue. September 2014 YTD audit revenue was approximately \$2 million. While we expect this revenue category to be up for the year due to increasing business confidence and related spending, it may be unrealistic to expect this high rate of increase to continue.

MOTOR VEHICLE USE TAX

September YTD Motor Vehicle Use Tax is up by 18.39%. This tax category applies to the purchase of vehicles registered in the city. As individuals and businesses become more confident about jobs and the economy, they are replacing their vehicles and thus reducing the average age of their fleet. It appears that 2014 will be a strong year for motor vehicle sales, but at some point the rate of increase will slow as the average age of the total vehicle fleet in the city declines and the comparative numbers from the prior year become more difficult to meet or exceed.

ACCOMMODATION TAX

YTD 2014 Accommodation Tax revenue is up by 12.87% from the same period in 2013. The hotel industry in Boulder is in a state of flux. The Hampton Inn in Gunbarrel opened in June of 2013 so increases from the comparative 2013 revenue base will be more difficult to achieve in November and December of 2014. It is uncertain if/when other new properties in the pipeline will open. Some upward adjustment in room and occupancy rates may be possible during the transition when the total number of rooms available in the City is down slightly. While we expect this revenue category to be flat or up slightly in 2014, many unknowns will define the actual collections. Some of the changes follow:

- America Best Value – closed March 2014 (to be converted to student housing)
- Golden Buff – closed October 2014 (to be redeveloped into two hotels)
- Boulder Outlook – proposed to close November 2014
- Hampton Inn, Gunbarrel – opened June 2013
- Hyatt Place Depot Square – broke ground, projected opening January, 2015
- Other Planned Properties – in concept or site review

ADMISSIONS TAX

Year-to-date 2014 Admission Tax revenue is down by 11.71% from the same period in 2013. Admissions Tax collections are dependent on the number of taxable productions and events held in the City and the level of attendance at such events.

TRASH TAX

Year-to-date 2014 Trash Tax receipts are up by 44.18%. Trash Tax remittances are due on a quarterly basis. Occasionally, smaller vendors or trash haulers will remit outside that quarterly cycle, resulting in variances.

REVIEW OF VARIOUS ECONOMIC DATA & PREDICTIONS FOR THE FUTURE

On October 22, 2014, the Secretary of State released the *Quarterly Business and Economic Indicators Report* for the third quarter of 2014.

With new business filing fees just \$1 during a fee holiday, the third quarter saw a record increase in new business filings. Employment is projected to continue expanding in the final quarter of 2014 and the first quarter of 2015.

"The increase in virtually all categories of filings supports the sustained growth currently observed in the economy and forecasted for the next two quarters," said Richard Wobbekind of the Leeds School of Business.

The Conference Board Consumer Confidence Index Rebounds (issued October 28, 2014)

The Conference Board Consumer Confidence Index®, which had decreased in September, rebounded in October. The Index now stands at 94.5 (1985=100), up from 89.0 in September. The Present Situation Index edged up from 93.0 to 93.7, while the Expectations Index increased sharply to 95.0 from 86.4 in September.

Says Lynn Franco, Director of Economic Indicators at The Conference Board: "Consumer confidence, which had declined in September, rebounded in October. A more favorable assessment of the current job market and business conditions contributed to the improvement in consumers' view of the present situation. Looking ahead, consumers have regained confidence in the short-term outlook for the economy and labor market, and are more optimistic about their future earnings potential. With the holiday season around the corner, this boost in confidence should be a welcome sign for retailers."

A September 12, 2014 article in the *Christian Science Monitor* titled "Retail sales bounce back in August. Why consumers are feeling confident" discusses trends in national retail sales:

Retail sales looked like a drag on US economy for much of the summer, as stagnant wages and other financial uncertainties kept shoppers out of stores. But things got a little better in August.

US retail sales increased 0.6 percent last month, according to new figures released Friday by the Commerce Department. That doesn't seem like much, but it's the indicator's best performance in four months. Additionally, retail sales growth for June and July was revised slightly upward, from flat to 0.3 percent and from 0.2 percent to 0.4 percent respectively. "Today's report helps put the spending data more back in line with improving fundamentals," Joshua Shapiro, chief US economist with MFR, Inc. writes via e-mailed analysis.

The growth for August was broad-based: a strong month for auto sales led the charge (up 1.5 percent), with furniture, building materials, electronics, and sporting goods enjoying strong sales as well. The biggest slump was gasoline's 0.8 percent slide, which was likely due to uncommonly cheap gas prices during the summer months. The only other two categories in the negative were general merchandise and department stores, which fell 0.1 percent and 0.4 percent respectively. Cumulative, retail sales are up 1 percent for the third quarter of 2014 so far.

Upbeat consumer sentiment data, also released Friday, bolstered analysts' notions that US consumers are slowly but surely starting to spend money again. The University of Michigan's Consumer Sentiment index increased two points from August to September, according to preliminary readings.

Total Net Sales/Use Tax Receipts by Tax Category	SEPTEMBER YTD Actual			
	2013	2014	% Change	% of Total
Sales Tax	59,033,482	65,522,271	6.32%	78.04%
Business Use Tax	6,603,847	9,440,965	36.94%	11.24%
Construction Sales/Use Tax	6,868,385	6,582,951	-8.19%	7.84%
Motor Vehicle Use Tax	1,953,523	2,414,464	18.39%	2.88%
Total Sales and Use Tax	74,459,236	83,960,651	8.01%	100.00%

Total Net Sales/Use Tax Receipts by Industry Type	SEPTEMBER YTD Actual			
	2013	2014	%Change	% of Total
Food Stores	9,612,776	10,750,084	7.12%	12.80%
Eating Places	9,813,931	10,795,745	5.37%	12.86%
Apparel Stores	2,639,751	2,964,460	7.57%	3.53%
Home Furnishings	1,869,829	2,180,550	11.70%	2.60%
General Retail	14,816,972	16,128,736	4.27%	19.21%
Transportation/Utilities	5,725,114	6,436,217	7.68%	7.67%
Automotive Trade	5,135,566	5,791,316	8.02%	6.90%
Building Material-Retail	2,667,649	2,997,286	7.62%	3.57%
Construction Firms Sales/Use Tax	6,093,107	6,136,762	-3.53%	7.31%
Consumer Electronics	1,594,478	1,815,592	9.07%	2.16%
Computer Related Business Sector	5,083,556	5,344,209	0.70%	6.37%
All Other	9,406,506	12,619,694	28.51%	15.03%
Total Sales and Use Tax	74,459,236	83,960,651	8.01%	100.00%

Total Net Sales/Use Tax Receipts by Geographic Area	SEPTEMBER YTD Actual			
	2013	2014	% Change	% of Total
North Broadway	1,025,619	1,024,936	-4.28%	1.22%
Downtown	4,821,092	6,090,801	21.01%	7.25%
Downtown Extension	521,602	580,081	6.53%	0.69%
UHGID (the "hill")	763,737	921,862	15.62%	1.10%
East Downtown	485,485	677,036	33.58%	0.81%
N. 28th St. Commercial	3,478,095	3,760,562	3.57%	4.48%
N. Broadway Annex	568,387	353,787	-40.38%	0.42%
University of Colorado	776,368	934,442	15.29%	1.11%
Basemar	1,803,958	2,123,780	12.77%	2.53%
BVRC-Boulder Valley Regional Center	13,854,745	16,356,660	13.08%	19.48%
29th Street	5,977,728	6,075,229	-2.65%	7.24%
Table Mesa	1,807,234	1,959,416	3.85%	2.33%
The Meadows	583,411	741,879	21.80%	0.88%
All Other Boulder	4,560,774	5,246,929	10.20%	6.25%
Boulder County	864,766	924,802	2.44%	1.10%
Metro Denver	2,898,013	2,866,658	-5.25%	3.41%
Colorado All Other	242,384	266,710	5.40%	0.32%
Out of State	7,501,716	7,962,392	1.67%	9.48%
Airport	57,488	43,315	-27.83%	0.05%
Gunbarrel Industrial	4,652,733	6,520,666	34.24%	7.77%
Gunbarrel Commercial	911,604	889,240	-6.56%	1.06%
Pearl Street Mall	2,104,232	2,405,444	9.50%	2.86%
Boulder Industrial	7,023,818	7,865,360	7.26%	9.37%
Unlicensed Receipts	1,597,633	1,051,711	-36.94%	1.25%
County Clerk	1,953,523	2,414,464	18.39%	2.88%
Public Utilities	3,623,091	3,902,485	3.17%	4.65%
Total Sales and Use Tax	74,459,236	83,960,651	8.01%	100.00%

Miscellaneous Tax Statistics	SEPTEMBER YTD Actual		
	2013	2014	% Change in Taxable Sales
Total Food Service Tax	457,224	475,842	4.07%
Accommodations Tax	4,072,325	4,596,304	12.87%
Admissions Tax	434,581	383,672	-11.71%
Trash Tax	921,176	1,328,151	44.18%
Disposable Bag Fee	64,633	207,575	221.16%
Rec Marijuana Excise Tax	0	268,561	#DIV/0!

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2014 TO COMPARABLE PERIOD IN 2013

USE >> SALES

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
SEPTEMBER YTD Actual			Standard Industrial Code	SEPTEMBER YTD Actual		
2013	2014	% Change		2013	2014	% Change
96,734	139,384	38.02%	Food Stores	9,516,042	10,610,700	6.81%
134,481	129,652	-7.65%	Eating Places	9,679,450	10,666,093	5.55%
14,019	13,545	-7.45%	Apparel Stores	2,625,732	2,950,915	7.65%
13,816	20,933	45.13%	Home Furnishings	1,856,013	2,159,617	11.46%
1,031,328	2,110,293	96.00%	General Retail	13,785,644	14,018,444	-2.60%
160,397	290,939	73.74%	Transportation/Utilities	5,564,718	6,145,278	5.78%
2,032,813	2,476,646	16.70%	Automotive Trade	3,102,753	3,314,670	2.33%
16,711	10,451	-40.10%	Building Material-Retail	2,650,938	2,986,835	7.92%
5,810,849	5,847,463	-3.61%	Construction Sales/ Use Tax	282,258	289,299	-1.82%
84,414	34,525	-60.82%	Consumer Electronics	1,510,064	1,781,067	12.98%
3,026,257	3,789,598	19.95%	Computer Related Business	2,057,299	1,554,612	-27.62%
3,003,936	3,574,952	13.99%	All Other	6,402,570	9,044,741	35.32%
15,425,754	18,438,380	14.49%	Total Sales and Use Tax	59,033,482	65,522,271	6.32%

USE TAX BY CATEGORY			SALES TAX BY CATEGORY			
SEPTEMBER YTD Actual			Geographic Code	SEPTEMBER YTD Actual		
2013	2014	% Change		2013	2014	% Change
55,158	49,467	-14.10%	North Broadway	970,460	975,470	-3.72%
368,867	987,033	156.31%	Downtown	4,452,225	5,103,768	9.80%
33,685	45,482	29.33%	Downtown Extension	487,916	534,599	4.95%
9,740	32,911	223.66%	UHGD (the "hill")	753,997	888,951	12.93%
43,568	157,478	246.22%	East Downtown	441,916	519,559	12.62%
307,850	72,064	-77.58%	N. 28th St. Commercial	3,170,245	3,688,498	11.45%
235,514	9,125	-96.29%	N. Broadway Annex	332,873	344,662	-0.82%
496	139,647	26868.35%	University of Colorado	775,872	794,795	-1.88%
346,686	568,442	57.06%	Basemar	1,457,272	1,555,338	2.23%
285,099	286,718	-3.67%	BVRC	13,569,646	16,069,943	13.44%
103,538	73,282	-32.20%	29th Street	5,874,190	6,001,947	-2.13%
34,708	30,016	-17.16%	Table Mesa	1,772,526	1,929,400	4.26%
21,141	70,626	220.00%	The Meadows	562,270	671,253	14.35%
2,154,318	2,450,838	8.97%	All Other Boulder	2,406,455	2,796,091	11.30%
98,766	170,171	65.04%	Boulder County	766,000	754,631	-5.64%
931,654	499,346	-48.66%	Metro Denver	1,966,359	2,367,312	15.32%
11,969	80,667	545.57%	Colorado All Other	230,415	186,043	-22.66%
757,906	947,572	19.76%	Out of State	6,743,810	7,014,821	-0.36%
36,109	20,707	-45.07%	Airport	21,379	22,609	1.30%
3,756,986	5,660,626	44.32%	Gunbarrel Industrial	895,748	860,040	-8.03%
58,061	30,889	-49.04%	Gunbarrel Commercial	853,543	858,351	-3.67%
30,518	32,335	1.49%	Pearl Street Mall	2,073,714	2,373,109	9.62%
2,505,992	2,741,260	4.78%	Boulder Industrial	4,517,826	5,124,100	8.64%
1,199,977	750,678	-40.08%	Unlicensed Receipts	397,656	301,033	-27.49%
1,953,523	2,414,464	18.39%	County Clerk	0	0	0.00%
83,922	116,535	33.01%	Public Utilities	3,539,169	3,785,950	2.47%
15,425,754	18,438,380	14.49%	Total Sales and Use Tax	59,033,482	65,522,271	6.32%

TOTAL CITY SALES AND USE TAX COLLECTIONS

REVENUE CATEGORY	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change in Taxable Sales
RETAIL SALES TAX															
Rate Chg 3.56%>3.41%	2007	5,118,353	5,014,615	6,918,421	4,965,981	5,500,701	6,572,335	5,965,371	6,393,028	6,964,377	5,747,963	5,695,703	8,411,484	72,988,838	9.34%
Rate 3.41%	2008	5,197,400	5,105,109	6,005,946	5,331,447	5,488,450	6,572,335	5,508,796	6,258,640	6,620,535	5,382,779	5,255,155	7,443,455	70,170,045	0.35%
Rate 3.41%	2009	4,919,570	4,659,632	5,650,038	5,077,648	5,131,444	6,428,943	5,206,770	5,790,530	6,093,314	5,170,230	4,735,769	6,174,230	66,877,613	-4.69%
	2010	4,576,034	5,386,190	6,196,697	5,320,225	5,470,595	6,428,943	5,320,225	5,470,595	6,196,697	5,320,225	5,470,595	6,428,943	71,473,106	6.87%
	2011	5,394,367	5,132,437	6,692,597	5,830,200	5,708,608	7,016,826	5,830,200	6,331,315	6,895,385	5,830,200	5,240,211	8,414,157	71,473,106	4.88%
	2012	5,363,541	5,128,096	6,754,740	5,598,150	5,988,770	7,304,270	5,514,488	7,082,958	7,502,227	6,188,194	5,693,025	8,390,145	74,960,833	3.71%
Rate 3.56%	2013	5,557,163	5,824,808	7,171,949	5,707,649	6,197,302	7,968,604	6,161,076	7,944,797	7,500,133	6,591,707	6,120,225	9,739,609	81,465,022	4.81%
Change from prior year (Month)	2014	5,965,991	6,438,036	7,706,038	6,619,528	6,990,528	8,303,288	7,020,977	7,893,039	8,584,500	7,549,846	6,120,225	9,739,609	65,522,271	-22.96%
Change from prior year (YTD)		2.83%	5.87%	2.92%	11.09%	8.05%	-0.19%	9.16%	8.87%	9.64%	-100.00%	-100.00%	-100.00%		
		2.83%	4.39%	3.82%	5.53%	6.04%	4.75%	5.36%	5.83%	6.32%	-4.36%	-12.52%	-22.96%		

CONSUMER USE TAX

(includes Motor Vehicle)	2007	763,650	574,006	975,178	888,725	733,156	858,072	975,456	652,501	923,567	732,463	716,317	1,575,908	10,369,140	-6.63%
Rate 3.41%	2008	818,034	991,472	1,109,160	869,214	736,901	1,067,769	732,334	596,389	899,934	989,683	599,876	1,253,267	10,464,043	5.35%
	2009	909,558	657,250	1,062,587	997,991	531,724	760,819	856,325	1,299,767	1,089,089	1,417,578	698,452	1,600,457	11,137,497	6.44%
	2010	687,502	778,796	913,223	701,931	662,382	945,000	620,328	633,593	909,315	752,143	618,493	1,366,131	9,589,636	-13.90%
	2011	1,247,135	650,595	1,034,670	727,395	850,561	1,168,185	968,724	771,357	1,044,032	703,092	903,665	1,410,793	11,468,205	19.59%
	2012	769,425	766,566	859,971	976,451	1,212,971	1,695,999	739,659	946,127	597,994	1,417,616	797,916	1,469,546	11,667,314	3.49%
Rate 3.56%	2013	1,132,015	762,369	979,120	866,143	911,953	963,938	835,063	768,003	1,338,726	1,121,736	807,130	1,522,486	12,008,722	1.19%
Change from prior year (Month)	2014	924,895	901,234	1,328,607	1,727,986	666,706	2,541,847	1,056,846	1,297,348	1,408,980	1,000.00%	1,000.00%	1,000.00%	11,855,429	-5.44%
Change from prior year (YTD)		-21.74%	13.23%	29.96%	91.10%	-29.96%	152.58%	21.23%	61.81%	0.88%	-100.00%	-100.00%	-100.00%		
		-21.74%	-7.66%	5.16%	25.06%	14.27%	38.02%	35.84%	38.60%	32.70%	17.32%	8.29%	-5.44%		

CONSTRUCTION USE TAX

Rate Chg 3.56%>3.41%	2007	293,078	347,860	112,016	293,061	621,413	430,207	1,119,425	259,226	421,376	286,524	376,978	253,590	4,814,755	-13.02%
Rate 3.41%	2008	330,080	347,219	748,549	454,797	327,855	241,649	100,759	442,652	347,954	217,865	107,831	381,753	4,048,982	-12.21%
	2009	944,905	1,111,907	425,028	776,511	279,761	995,132	721,209	676,301	235,485	223,169	591,970	1,467,798	7,449,176	83.98%
	2010	591,589	242,591	245,829	362,619	226,200	1,921,675	1,075,078	487,423	245,361	234,021	406,868	531,670	6,590,964	-12.06%
	2011	622,872	281,210	274,661	240,970	215,036	352,336	352,846	455,211	478,968	177,137	471,157	471,157	6,172,383	-5.78%
	2012	385,392	1,697,323	315,856	503,719	342,448	375,499	595,334	214,896	422,866	473,523	799,552	371,254	6,497,662	5.27%
Rate 3.56%	2013	732,539	941,380	298,613	577,351	366,559	728,141	845,123	1,182,131	1,196,147	876,749	622,491	1,511,632	9,879,257	52.04%
Change from prior year (Month)	2014	716,119	1,110,714	600,580	404,524	571,269	1,688,472	373,129	713,014	1,035,006	1,035,006	8,590,192	12,773,727	103,373,001	3.79%
Change from prior year (YTD)		-6.36%	13.02%	92.65%	-28.57%	48.12%	122.12%	-57.71%	-69.28%	-42.90%	-100.00%	-100.00%	-100.00%		
		-6.36%	4.54%	17.89%	7.36%	12.61%	34.49%	17.13%	-0.87%	-8.19%	-18.59%	-24.64%	-36.17%		

TOTAL FOR MONTH & CHANGE FROM PREVIOUS YEAR (MONTH & YTD)

Rate Chg 3.41%>3.56%	2007	6,175,081	5,938,481	8,005,615	6,147,768	6,855,311	8,001,120	7,660,252	7,304,754	8,299,420	6,766,951	6,788,999	10,240,982	88,182,732	5.73%
Rate Chg 3.56%>3.41%	2008	6,345,513	6,443,800	7,863,654	6,455,459	6,553,206	7,861,753	6,341,889	7,297,691	7,868,423	6,590,347	5,962,862	9,078,475	84,683,070	0.25%
Rate 3.41%	2009	6,174,033	5,428,789	7,337,653	6,852,049	5,942,929	8,214,294	6,786,304	7,766,601	7,317,887	6,135,072	6,026,191	10,882,485	85,464,286	0.92%
	2010	5,855,134	6,407,577	7,355,749	6,394,774	6,359,207	9,762,758	7,217,482	7,044,332	8,010,061	6,639,102	6,265,572	10,311,957	87,613,706	2.51%
	2011	7,264,374	6,064,242	8,001,928	6,598,565	7,099,205	8,535,347	8,892,523	7,758,275	8,808,684	6,783,855	6,911,348	10,272,096	92,601,421	5.69%
	2012	6,512,359	7,594,999	7,930,967	7,079,320	7,843,289	8,713,668	6,876,652	8,217,981	8,892,987	8,079,535	7,229,887	11,445,723	96,106,966	3.79%
Rate 3.56%	2013	7,421,717	7,528,557	8,449,682	7,151,142	7,476,254	9,660,683	7,841,262	8,894,931	10,035,006	8,590,192	7,549,846	12,773,727	103,373,001	7.56%
Change from prior year (Month)	2014	7,607,004	8,448,996	9,635,223	8,778,269	8,228,603	12,533,607	8,450,951	9,569,517	10,707,479	0	0	83,960,651		-22.20%
Change from prior year (YTD)		-40.302	-5.272	-22.761	-363	-5,099	0	0	-7,568	-806	-5,947	-406	-16,773		
	2006	0	-36,291	-2,013	-729	-9,326	-14,547	-14,440	-677	-1,429	0	0	-5,015		
	2007	-978	0	-46,974	-1,409	0	-2,375	-445	-9,493	-1,429	0	-48,521	-500		
	2008	-3,335	0	0	-1,111	-602	-892	-967	-3,520	-2,747	-179,087	-85,331	-26,376		
	2009	-3,469	-68,130	-35,924	-1,444	-43,920	-3,832	-1,648	-4,204	-7,969	0	-12,480	-214		
	2010	-8,569	-2,479	-1,188	-2,918	0	0	-7,175	0	0	-162	0	-140,199		
	2011	6,175,081	5,998,190	8,003,602	6,147,039	6,845,984	7,986,572	7,645,812	7,304,077	8,299,420	6,760,988	6,788,999	10,235,967	86,091,731	5.76%
	2012	6,344,536	6,443,800	7,816,680	6,454,050	6,553,206	7,879,378	6,341,444	7,297,691	7,868,955	6,590,347	5,962,862	9,078,475	84,570,947	0.23%
	2013	6,770,698	5,428,789	7,337,653	6,850,938	5,942,927	8,213,602	6,786,304	7,766,601	7,315,140	5,965,985	5,960,860	10,856,109	85,180,517	0.72%
	2014	5,851,665	6,339,447	7,319,825	6,383,330	6,315,288	9,758,926	7,215,894	7,040,127	8,002,092	6,639,102	6,265,572	10,311,957	87,430,472	2.64%
	2015	7,255,806	6,061,763	8,000,739	6,595,647	7,099,205	8,535,347	8,892,523	7,758,275	8,808,684	6,783,855	6,911,348	10,272,096	92,601,421	5.69%
	2016	6,512,359	7,594,999	7,930,967	7,079,320	7,843,289	8,713,668	6,876,652	8,217,981	8,892,987	8,079,535	7,229,887	11,445,723	96,106,966	3.79%
	2017	7,421,717	7,528,557	8,449,682	7,151,142	7,476,254	9,660,683	7,841,262	8,894,931	10,035,006	8,590,192	7,549,846	12,773,727	103,373,001	7.56%
	2018	7,607,004	8,448,996	9,635,223	8,778,269	8,228,603	12,533,607	8,450,951	9,569,517	10,707,479	0	0	83,960,651		-22.20%
	2019	-1,82%	7.51%	9.23%	3.23%	5.43%	24.27%	3.05%	2.21%	-100.00%	-100.00%	-100.00%			
	2020	-1.82%	2.86%	5.17%	8.07%	7.55%	10.94%	9.85%	8.91%	-3.16%	-11.23%	-22.20%			

Adjusted total

Rate 3.41%	2007	6,175,081	5,998,190	8,003,602	6,147,039	6,845,984	7,986,572	7,645,812	7,304,077	8,299,420	6,760,988	6,788,999	10,235,967	86,091,731	5.76%
	2008	6,344,536	6,443,800	7,816,680	6,454,050	6,553,206	7,879,378	6,341,444	7,297,691	7,868,955	6,590,347	5,962,862	9,078,475	84,570,947	0.23%
	2009	6,174,033	5,428,789												

Sales and Use Tax Revenues Generated in the UHGID Area by Standard Industrial Classification

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	Construction	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)								
January	4,508	50,460	1,204	2,400	41,579	900	607	101,659
February	4,634	46,447	973	2,297	14,556	3,724	741	73,373
March	4,870	51,591	1,994	2,249	16,375	9,059	963	87,101
April	5,438	66,217	1,834	2,458	18,772	298	(1,084)	93,933
May	4,175	54,508	1,611	1,950	23,506	25,023	711	111,486
June	4,024	50,603	2,424	2,264	15,395	1,257	1,133	77,100
July	4,386	49,952	2,253	2,261	17,963	2,280	557	79,652
August	5,529	54,052	2,960	2,839	55,427	478	787	122,071
September	6,123	66,496	5,568	2,264	28,241	638	1,602	110,953
October	5,946	64,799	3,410	3,019	19,015	43	(5,330)	90,904
November	4,833	50,027	3,257	2,699	14,365	3,215	573	78,970
December	3,754	45,380	3,688	2,629	16,701	499	1,026	73,678
2011 TOTAL	58,221	650,532	31,199	29,330	281,896	47,416	2,266	1,100,879
2012 (sales tax rate of 3.41%)								
January-December	74,987	637,659	28,068	30,800	257,134	21,390	10,190	1,060,228
2012 TOTAL	74,987	637,659	28,068	30,800	257,134	21,390	10,190	1,060,228
2013 (sales tax rate of 3.41%)								
January	5,943	42,867	692	1,897	31,839	307	1,769	85,314
February	6,733	47,024	793	2,316	14,252	233	484	71,845
March	7,356	58,287	2,599	2,239	14,377	9	1,150	86,017
April	8,177	60,975	1,098	2,254	14,143	1,364	574	88,585
May	7,428	44,596	1,141	1,945	17,981	51	502	73,644
June	6,202	49,221	2,797	1,675	15,803	1,783	1,316	78,797
July	6,778	45,052	1,410	1,929	14,021	223	506	69,919
August	7,880	59,050	2,478	2,320	30,234	826	655	103,443
September	9,034	58,377	2,276	1,593	33,195	342	1,355	106,172
October	9,092	75,238	1,588	2,109	20,456	296	628	109,407
November	7,239	55,042	1,019	1,854	14,400	6,281	473	86,308
December	6,413	41,638	1,692	1,783	27,202	115	4,075	82,918
2013 TOTAL	88,275	637,367	19,583	23,914	247,903	11,830	13,497	1,042,369
2014 (sales tax rate of 3.56%)								
January	6,674	44,901	549	1,698	29,309	14,291	617	98,039
February	7,481	60,702	527	1,677	18,003	268	548	89,206
March	7,999	57,709	280	1,754	25,677	2,691	5,161	101,271
April	9,253	74,888	335	2,261	19,990	3,118	516	110,361
May	7,951	58,390	299	1,603	22,328	1,008	557	92,136
June	6,859	49,694	1,533	1,411	18,656	56	4,114	82,323
July	7,189	55,013	500	1,870	19,805	134	522	85,033
August	10,246	64,092	389	2,090	43,632	3,089	719	124,257
September	10,861	91,142	2,127	1,858	28,778	51	4,420	139,237
October	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-
2014 TOTAL	74,513	556,531	6,539	16,222	226,178	24,706	17,174	921,863
% Change from 2011-2012								
	28.80%	-1.98%	-10.03%	5.01%	-8.78%	-54.89%	345.85%	-3.69%
% Change from 2012-2013								
	17.72%	-0.05%	-30.23%	-22.36%	-3.59%	-44.89%	32.45%	-1.68%
% Change from 2013-2014								
	8.92%	14.53%	-59.02%	-14.47%	16.57%	360.59%	97.70%	15.62%
% Change from previous year month								
	15.16%	49.55%	-10.48%	11.72%	-16.96%	-85.72%	212.45%	25.62%

Sales Tax Revenues Generated in the UHGID Area by Standard Industrial Classification

	Food Stores	Eating Places	Apparel Stores	Home Furnish.	Gen. Merchandise	All Others	GRAND TOTAL
2011 (sales tax rate of 3.41%)							
January	4,508	50,434	1,204	2,400	41,573	607	100,726
February	4,634	46,429	973	2,297	14,543	671	69,547
March	4,870	51,312	1,994	2,249	16,370	688	77,463
April	5,438	63,130	1,834	2,458	18,769	(1,169)	90,460
May	4,175	54,496	1,811	1,950	23,499	529	86,261
June	4,024	50,581	2,424	2,264	15,386	619	75,299
July	4,386	49,870	2,253	2,261	17,955	532	77,257
August	5,529	54,031	2,960	2,839	55,422	777	121,559
September	6,123	66,479	5,588	2,264	28,218	997	109,669
October	5,946	63,727	3,410	3,019	19,015	(5,330)	89,788
November	4,833	50,013	3,257	2,699	14,365	548	75,716
December	3,754	45,248	3,688	2,629	16,701	797	72,817
2011 TOTAL	58,221	645,750	31,199	29,330	281,816	246	1,046,562
2012 (sales tax rate of 3.41%)							
January-December	74,972	630,882	28,068	30,800	254,698	8,615	1,028,035
2012 TOTAL	74,972	630,882	28,068	30,800	254,698	8,615	1,028,035
2013 (sales tax rate of 3.41%)							
January	5,943	42,419	683	1,897	31,839	663	83,444
February	6,733	46,945	793	2,316	14,240	494	71,521
March	7,356	58,210	2,599	2,239	14,365	933	85,702
April	8,177	60,898	1,098	2,254	14,133	566	87,126
May	7,428	44,535	1,141	1,945	17,979	502	73,530
June	6,202	49,128	2,797	1,675	15,800	1,084	76,686
July	6,773	43,431	1,410	1,929	14,014	506	68,063
August	7,880	58,942	2,478	2,320	30,225	655	102,500
September	9,034	58,301	2,276	1,593	33,190	1,032	105,426
October	9,092	75,153	1,588	2,109	20,452	622	109,016
November	7,239	54,518	1,019	1,854	14,389	473	79,492
December	6,413	41,556	1,692	1,783	27,202	3,852	82,498
2013 TOTAL	88,270	634,036	19,574	23,914	247,828	11,382	1,025,004
2014 (sales tax rate of 3.56%)							
January	6,674	44,572	549	1,698	29,308	617	83,418
February	7,481	57,318	527	1,677	18,003	548	85,554
March	7,999	57,635	280	1,754	25,675	4,941	98,284
April	9,253	73,736	335	2,261	19,985	516	106,086
May	7,947	58,322	299	1,603	22,326	557	91,054
June	6,859	49,148	1,533	1,411	18,654	3,806	81,411
July	7,169	54,921	500	1,870	19,801	522	84,783
August	10,246	63,974	389	2,090	43,631	707	121,037
September	10,859	89,597	2,127	1,858	28,775	4,106	137,322
October	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-
2014 TOTAL	74,487	549,223	6,539	16,222	226,158	16,320	888,949
(153,172)							
% Change from 2011-2012	28.77%	-2.30%	-10.03%	5.01%	-9.62%	3405.74%	-1.77%
% Change from 2012-2013	17.74%	0.50%	-30.26%	-22.36%	-2.70%	32.12%	-0.29%
% Change from 2013-2014	8.89%	13.67%	-59.00%	-14.47%	16.60%	142.93%	12.93%
% Change from previous year month	15.14%	47.20%	-10.48%	11.72%	-16.96%	281.10%	24.77%

City Wide Yearly Summary													
UHGIS Sales and Use Tax as a Percent of Total City Wide Sales and Use Tax													
	Food			Eating		Apparel		Home		General		Total	
	Stores	Places	Stores	Places	Furnishings	Stores	Merch	Furnishings	Merch	Merch	Merch	Total	
2014	\$74,513	\$558,531	\$6,539	\$16,222	\$226,178	\$41,880	\$921,863	\$10,750,084	\$10,795,745	\$2,964,460	\$16,128,736	\$39,325,484	\$83,980,651
	8%	60%	1%	2%	25%	5%	100%	1%	5%	0%	1%	0%	1.1%
2013	\$88,275	\$637,367	\$19,583	\$23,914	\$247,903	\$25,327	\$1,042,369	\$13,174,730	\$13,174,730	\$3,774,426	\$20,776,166	\$47,500,571	\$103,373,001
	8%	61%	2%	2%	24%	2%	100%	1%	5%	1%	1%	0%	1.0%
2012	\$74,987	\$637,659	\$28,068	\$30,800	\$257,134	\$31,580	\$1,060,228	\$12,937,276	\$12,937,276	\$3,717,039	\$20,402,962	\$41,137,961	\$96,106,967
	7%	60%	3%	3%	24%	3%	100%	5%	5%	1%	1%	0%	1.1%
2011	\$58,221	\$650,532	\$31,199	\$29,330	\$281,896	\$49,701	\$1,100,879	\$11,838,300	\$11,838,300	\$3,426,738	\$19,948,416	\$39,725,073	\$92,438,731
	5%	59%	3%	3%	26%	5%	100%	5%	5%	1%	1%	0%	1.2%
2010	\$40,028	\$604,913	\$37,852	\$30,571	\$355,637	\$81,746	\$1,150,748	\$10,930,482	\$10,930,482	\$2,690,372	\$19,279,577	\$38,940,102	\$87,430,472
	3%	53%	3%	3%	31%	7%	100%	6%	6%	1%	2%	0%	1.3%
2009	\$49,068	\$578,900	\$44,712	\$24,213	\$326,839	\$34,018	\$1,057,749	\$10,572,940	\$10,572,940	\$2,626,020	\$17,515,062	\$39,002,103	\$85,180,517
	5%	55%	4%	2%	31%	3%	100%	5%	5%	2%	2%	0%	1.2%
2008	\$60,686	\$568,692	\$63,307	\$24,768	\$333,780	\$12,073	\$1,063,507	\$10,910,035	\$10,910,035	\$2,819,280	\$18,101,297	\$36,708,245	\$84,570,947
	6%	53%	6%	2%	31%	1%	100%	5%	5%	2%	2%	0%	1.3%
2007	\$56,250	\$588,610	\$72,142	\$30,921	\$353,173	\$19,270	\$1,120,367	\$10,888,135	\$10,888,135	\$2,804,311	\$18,040,152	\$39,631,459	\$88,091,731
	5%	53%	6%	3%	32%	2%	100%	5%	5%	3%	2%	0%	1.3%
2006	\$56,511	\$525,911	\$86,527	\$33,045	\$321,897	\$19,261	\$1,043,152	\$9,582,212	\$9,582,212	\$2,424,694	\$15,402,540	\$37,371,080	\$79,783,631
	5%	50%	8%	3%	31%	2%	100%	5%	5%	4%	2%	0%	1.3%
2005	\$58,421	\$493,955	\$98,605	\$28,891	\$288,004	\$29,024	\$996,900	\$8,995,945	\$8,995,945	\$2,362,366	\$14,587,419	\$35,882,350	\$76,340,492
	6%	50%	10%	3%	29%	3%	100%	5%	5%	4%	2%	0%	1.3%
2004	\$47,446	\$461,253	\$87,695	\$25,958	\$301,938	\$124,607	\$1,048,897	\$8,637,718	\$8,637,718	\$2,232,147	\$14,123,007	\$32,171,342	\$70,431,387
	5%	44%	8%	2%	29%	12%	100%	5%	5%	4%	2%	0%	1.5%
2003	\$43,618	\$417,782	\$94,036	\$35,450	\$304,099	\$46,965	\$941,951	\$7,847,285	\$7,847,285	\$2,046,951	\$13,185,423	\$31,552,637	\$67,607,503
	5%	44%	10%	4%	32%	5%	100%	5%	5%	5%	2%	0%	1.4%
2002	\$42,268	\$407,606	\$89,454	\$34,104	\$313,795	\$41,419	\$928,646	\$8,133,237	\$8,133,237	\$2,346,305	\$13,572,651	\$33,815,600	\$71,327,182
	5%	44%	10%	4%	34%	4%	100%	5%	5%	4%	2%	0%	1.3%

UHGIS Yearly Summary													
Sales and Use Tax Breakdown by Industry Category													
	Food			Eating		Apparel		Home		General		Total	
	Stores	Places	Stores	Places	Furnishings	Stores	Merch	Furnishings	Merch	Merch	Merch	Total	
2014	\$74,513	\$558,531	\$6,539	\$16,222	\$226,178	\$41,880	\$921,863	\$10,750,084	\$10,795,745	\$2,964,460	\$16,128,736	\$39,325,484	\$83,980,651
	8%	60%	1%	2%	25%	5%	100%	1%	5%	0%	1%	0%	1.1%
2013	\$88,275	\$637,367	\$19,583	\$23,914	\$247,903	\$25,327	\$1,042,369	\$13,174,730	\$13,174,730	\$3,774,426	\$20,776,166	\$47,500,571	\$103,373,001
	8%	61%	2%	2%	24%	2%	100%	1%	5%	1%	1%	0%	1.0%
2012	\$74,987	\$637,659	\$28,068	\$30,800	\$257,134	\$31,580	\$1,060,228	\$12,937,276	\$12,937,276	\$3,717,039	\$20,402,962	\$41,137,961	\$96,106,967
	7%	60%	3%	3%	24%	3%	100%	5%	5%	1%	1%	0%	1.1%
2011	\$58,221	\$650,532	\$31,199	\$29,330	\$281,896	\$49,701	\$1,100,879	\$11,838,300	\$11,838,300	\$3,426,738	\$19,948,416	\$39,725,073	\$92,438,731
	5%	59%	3%	3%	26%	5%	100%	5%	5%	1%	1%	0%	1.2%
2010	\$40,028	\$604,913	\$37,852	\$30,571	\$355,637	\$81,746	\$1,150,748	\$10,930,482	\$10,930,482	\$2,690,372	\$19,279,577	\$38,940,102	\$87,430,472
	3%	53%	3%	3%	31%	7%	100%	6%	6%	1%	2%	0%	1.3%
2009	\$49,068	\$578,900	\$44,712	\$24,213	\$326,839	\$34,018	\$1,057,749	\$10,572,940	\$10,572,940	\$2,626,020	\$17,515,062	\$39,002,103	\$85,180,517
	5%	55%	4%	2%	31%	3%	100%	5%	5%	2%	2%	0%	1.2%
2008	\$60,686	\$568,692	\$63,307	\$24,768	\$333,780	\$12,073	\$1,063,507	\$10,910,035	\$10,910,035	\$2,819,280	\$18,101,297	\$36,708,245	\$84,570,947
	6%	53%	6%	2%	31%	1%	100%	5%	5%	2%	2%	0%	1.3%
2007	\$56,250	\$588,610	\$72,142	\$30,921	\$353,173	\$19,270	\$1,120,367	\$10,888,135	\$10,888,135	\$2,804,311	\$18,040,152	\$39,631,459	\$88,091,731
	5%	53%	6%	3%	32%	2%	100%	5%	5%	3%	2%	0%	1.3%
2006	\$56,511	\$525,911	\$86,527	\$33,045	\$321,897	\$19,261	\$1,043,152	\$9,582,212	\$9,582,212	\$2,424,694	\$15,402,540	\$37,371,080	\$79,783,631
	5%	50%	8%	3%	31%	2%	100%	5%	5%	4%	2%	0%	1.3%
2005	\$58,421	\$493,955	\$98,605	\$28,891	\$288,004	\$29,024	\$996,900	\$8,995,945	\$8,995,945	\$2,362,366	\$14,587,419	\$35,882,350	\$76,340,492
	6%	50%	10%	3%	29%	3%	100%	5%	5%	4%	2%	0%	1.3%
2004	\$47,446	\$461,253	\$87,695	\$25,958	\$301,938	\$124,607	\$1,048,897	\$8,637,718	\$8,637,718	\$2,232,147	\$14,123,007	\$32,171,342	\$70,431,387
	5%	44%	8%	2%	29%	12%	100%	5%	5%	4%	2%	0%	1.5%
2003	\$43,618	\$417,782	\$94,036	\$35,450	\$304,099	\$46,965	\$941,951	\$7,847,285	\$7,847,285	\$2,046,951	\$13,185,423	\$31,552,637	\$67,607,503
	5%	44%	10%	4%	32%	5%	100%	5%	5%	5%	2%	0%	1.4%
2002	\$42,268	\$407,606	\$89,454	\$34,104	\$313,795	\$41,419	\$928,646	\$8,133,237	\$8,133,237	\$2,346,305	\$13,572,651	\$33,815,600	\$71,327,182
	5%	44%	10%	4%	34%	4%	100%	5%	5%	4%	2%	0%	1.3%

UHGID Sales Tax Revenues (NO use tax)

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
January	100,032	99,422	98,853	118,058	120,247	113,123	110,986	112,825	100,726	85,100	83,445	83,418
February	63,769	64,521	72,140	79,436	78,684	81,957	76,043	73,913	69,547	84,232	71,520	85,554
March	69,760	72,985	72,060	75,944	75,112	72,996	78,172	83,309	77,463	93,790	85,702	98,284
April	62,055	66,129	74,662	82,378	79,016	91,281	80,517	84,060	90,460	84,564	87,124	106,086
May	62,078	65,583	61,131	68,638	90,603	74,823	71,299	74,711	86,261	84,923	73,530	91,055
June	69,726	73,693	69,085	72,486	71,063	66,754	62,685	74,080	75,299	69,958	76,685	81,411
July	48,079	53,263	65,768	56,168	67,097	65,755	62,034	71,846	77,257	67,462	68,064	84,783
August	125,801	124,050	144,466	109,263	118,556	145,179	149,212	138,971	121,559	96,703	102,501	121,037
September	104,739	108,698	99,702	147,416	149,898	117,567	118,373	121,834	109,669	121,503	105,425	134,954
October	81,351	82,562	93,865	89,472	101,034	93,772	82,191	89,506	89,788	90,290	109,016	
November	67,097	64,189	65,915	60,321	71,082	65,404	70,564	71,343	75,716	74,312	79,492	
December	74,835	72,674	62,359	72,197	79,696	64,029	83,085	77,446	72,817	75,198	82,497	

Totals	929,322	947,770	980,005	1,031,777	1,102,088	1,052,642	1,045,162	1,073,843	1,046,562	1,028,035	1,025,001	886,582
Tax Rate	3.26	3.41	3.41	3.41	3.56	3.41	3.41	3.41	3.41	3.41	3.41	3.56
\$ change from F	22,438	18,448	32,235	51,772	70,311	-49,446	-7,480	28,681	-27,281	-18,527	-3,034	
% change from	2.5%	2.0%	3.4%	5.3%	6.8%	-4.5%	-0.7%	2.7%	-2.5%	-1.8%	-0.3%	
3 year avg chan	0.3%	1.3%	2.6%	3.6%	5.2%	2.5%	0.5%	-0.8%	-0.2%	-0.5%	-1.5%	